



SOCIETY WITH LIMITED LIABILITY QUASAR

ADDRESS: 606000 , Nizhny Novgorod region , the city of Nizhny Novgorod , Bauman street, 48-2, 29

INN: 5258093457 . KPP: 525801001

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Date Issued: 10th January, 2023

Expiry Date: 20th December, 2023

To: Capable End Buyers / Buyer Mandates.

SOFT CORPORATER OFFER

We SOCIETY WITH LIMITED LIABILITY QUASAR with full corporate and legal authority and Responsibility and under penalty of perjury, confirm the availability of below listed RUSSIAN PETROLEUM PRODUCT for immediate sales on FOB,CIF&TTO basis, to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

AVIATION KEROSENE JP54

LIFTABLE QUANTITY: 1.000.000 BBL. R&E 3.000.000 BBL. MONTHLY

FOB &TTO PRICE: GROSS USD \$ 78.00 BBL NET: USD \$ 74.00 BBL FOB

CIF PRICE: GROSS: USD\$ 86.00 BBL. NET: \$82.00MT CIF

JET FUEL A1

LIFTABLE QUANTITY: 1.000.000 BBL. R&E 3.000.000 BBL. MONTHLY

FOB &TTO PRICE: GROSS USD \$ 78.00 BBL NET: USD \$ 74.00 BBL FOB

CIF PRICE: GROSS: USD\$ 86.00 BBL. NET: \$82.00MT CIF

DIESEL GAS D2 OIL GOST 305-82

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY

FOB &TTO PRICE: GROSS USD \$ 340.00 MT NET: USD \$ 330.00 MT FOB

CIF PRICE: GROSS: USD\$ 360.00 MT NET: \$350.00MT CIF.

AGO (AUTOMOTIVE GAS OIL

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY

FOB &TTO PRICE: GROSS USD \$ 340.00 MT NET: USD \$ 330.00 MT FOB

CIF PRICE: GROSS: USD\$ 360.00 MT NET: \$350.00MT CIF.

PETROLEUM COKE

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY

CIF PRICE: GROSS: USD\$ 280.00 MT NET: \$290.00MT CIF

UREA 46

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY

CIF PRICE: GROSS: USD\$ 280.00 MT NET: \$290.00MT CIF.



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TRANSACTION WORKING PROCEDURE FOR CIF

- 1). Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer..
- 2). Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
- 3). Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (B) Company Registration Certificate
 - (C) Product Allocation Export License
 - (D) Product Passport
 - (E) Commitment to Supply
- 4). Seller appoints and signs charter Party Agreement with the buyer and the Shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final Discharge port. (B) Upon confirmation of the payment for the chartering cost fee of the vessel to the shipping company, seller and buyer proceeds to sign the charter Party Agreement with the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
- 5). Seller swift the full POP and 2Performance Bond to buyer's bank. Buyer's Bank swift in return. The Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
- 6). Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103
- 7). Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours

PROCEDURE OF TANKER TAKE OVER

1. Buyer issues ICPO .
2. Seller Provides MOU and CI to be signed by buyer and seller.
3. Seller and Buyer endorse the CI and MOU.
4. Seller provide following documents:
 - A. BILL OF LADING,
 - B. VESSEL Q88,
 - C. VESSEL DETAILS,
 - D. ULLAGE REPORT,
 - E. CARGO MANIFEST,
 - F. PRODUCT PASSPORT (INDIGENOUS DIP TEST),
 - G. CERTIFICATE OF ORIGIN,
 - H. STATEMENT OF PRODUCT AVAILABILITY.
5. Buyer pays 5% deposit.
6. Seller provides ATV on board and PRODUCT TITLE TRANSFER CERTIFICATE.
7. Buyer pays remaining balance in full after CIQ/GSG test confirms Q&Q.
8. Seller pays the commission to all intermediates and completes the deal.

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AUTHORIZED SIGNATORY

SOCIETY WITH LIMITED LIABILITY QUASAR

THE CITY OF NIZHNY NOVGOROD

DIRECTOR

ZUEV VLADIMIR ALEKSEVICH

