



GUNVOR ENERGY

To: Whom It May concern

Attn: Principal Buyer/Mandate

The buyer's official ICPO should be issued & addressed as follows;

To: Supplier / Refinery,

Attn: Sales Director

Via: GUNVOR ENERGY ROTTERDAM" (Sales Representative)

OFFICIAL SOFT CORPORATE OFFER (SCO)

We the undersigned "GUNVOR ENERGY ROTTERDAM", is a direct mandate to reliable refineries in the Kazakhstan, USA, POLAND and many more. We hereby issue this Soft Corporate Offer to (PRINCIPAL END BUYER) of petroleum Products with the presented terms and conditions of our end seller Refinery Company for immediate supply of petroleum products on both SPOT, CIF, and Contract FOB terms of Delivery

COMMODITY LIST AND PRICES

EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO)

Minimum Quantity: Buyer requests not less than 10,000 Per MT

Maximum Quantity: 100,000 per MT Monthly

Price CIF ASWP: Gross USD 350/NET USD 325 per MT

Price FOB: Gross USD 315/NET USD 314 per MT

COMMISSION: \$2.00 Seller Side / \$2.00 Buyer Side per MT

AUTOMOTIVE DIESEL FUEL (EN590)

Minimum Quantity: Buyer requests not less than 10,000 per MT

Maximum Quantity: 100,000 per MT Monthly

Price CIF ASWP: Gross \$568 USD/NET USD \$550 per MT Price

FOB: Gross \$492 USD/NET USD \$490 per MT

COMMISSION: \$5.00 Seller Side / \$5.00 Buyer Side per MT

JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)

minimum quantity: Buyer request not less than 100,000 per BBL

Maximum Quantity: 4,000,000 per BBL Monthly

Price CIF ASWP: Gross \$93 USD/NET USD \$90 per BBL

Price FOB: Gross \$82 USD/NET \$80 USD per BBL

COMMISSION: \$2.00 Seller Side / \$2.00 Buyer Side per BBL

JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)

Minimum Quantity: Buyer request not less than 100,000 Per BBL

Maximum Quantity: 4,000,000 per BBL Monthly Price

CIF ASWP: Gross \$93 USD/NET \$90 USD per BBL

Price FOB: Gross \$83 USD / NET \$80 USD per BBL

COMMISSION: \$2.00 Seller Side / \$2.00 Buyer Side per BBL

VIRGIN FUEL OIL (D6)

minimum quantity: Buyer requests not less than 20,000,000 Per Gallon

Maximum Quantity: 200,000,000 per Gallon Monthly

CIF ASWP: Gross \$1.00 USD/NET \$0.92 USD per Gallon Price

ID NUMBER: 13122

Email: gunvor.energyrotterdam@yandex.kz, gunvorenergy@yandex.kz

Phone number: +7 9152487918

Website: <https://gunvorgroup.com/>



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TTO TERMS AND TRANSACTION PROCEDURE

1. Buyer issues ICPO stating seller's procedure along with buyer's company profile.
2. Seller issues Commercial Invoice and MOU for the available quantity in the vessel for buyer to sign and return with Guarantee letter and Proof of Fund.
3. Buyer countersigns the CI & MOU and return to seller, seller confirms the signed documents and releases to buyer the Product quality passport (Analysis test Report) By standard Gost-R, Certificate of Origin of product, Signed CI and Charter Party Agreement (CPA) between seller (Tritea Maritime Limited) and primary owner refinery, and Remittance Invoice of \$450,000.00 USD Guarantee Deposit.
4. Upon confirmation of buyer's remittance, seller releases loaded vessel's proof of product Documents below to buyer for confirmation of product and NCNDA for intermediaries to sign:
 - 4-1. Bill of Lading.
 - 4-2. Cargo Manifest.
 - 4-3. Vessel Q88.
5. Buyer confirms the POP documents and arrange for test on the product for Standard Specification Analysis as agreed upon.
6. Upon successful test, seller will instruct the vessel master to re-route the vessel tanker final destination to the buyer's discharge port.
7. Seller and Buyer sign the title transfer affidavit and the title ownership certificate is issued in the buyer's company name. Seller instruct vessel master to countersign the shipping Power of Attorney and proceed to send the complete set of maritime and shipping documents to buyer to enable buyer file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal.
8. Upon arrival of the vessel tanker at the buyer's destination port and completion of CIQ Inspection, buyer pays for full cargo value via MT103/TT Wire within 48 hours while within

Gia Mai
Chief operating officer



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