



To: Capable buyers / Buyers Mandate
Registration No: 1025601716360

SOFT CORPORATE OFFER

We JOINT STOCK COMPANY "OILGAZTET" is a Russian Based oil and gas and exporting company, with full legal responsibility, due hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

DIESEL GAS OIL GOST 305-82 (D2)

Minimum Quantity: Buyer request not less than 10,000 Per MT
Maximum Quantity: 100,000 per MT Monthly
Price CIF: Gross \$ 330 USD / NET \$ 320 USD per MT
Price FOB: Gross \$ 310 USD / NET \$ 300 USD per MT
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side

DIESEL ULTRA-LOW SULPHUR (ULSD 500 PPM)

Min. Quantity: 15,000 MT
Max. Quantity: 1,000,000 MT per Month
Price: \$330 Gross/ \$320 Net per MT on CIF
Price: GROSS \$320 USD / NET \$310 USD on FOB
COMMISSION STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD per MT Seller Side.

DIESEL FUEL EN 590 (ULSD 10 PPM/50PPM)

Min. Quantity: 15,000 MT
Max. Quantity: 1,000,000 MT per Month
Price: \$360 Gross/ \$350 Net per MT on CIF
Price: GROSS \$350 USD / NET \$340 USD on FOB
COMMISSION STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD per MT Seller Side.

VIRGIN FUEL D6:

Quantity: From 500,000,000 -800,000,000 Gallons per Month
Price: GROSS \$0.95 USD / NET \$0.90 USD on CIF.
Quantity: Above 800,000,000 Gallons per Month
Price: GROSS \$0.90 USD / NET \$0.85 USD on FOB.
COMMISSION STRUCTURE: \$0.025 USD per Gallon Buyer Side / \$0.025 USD per Gallon Seller Side.

MAZUT- M100 GOST -10585-75 & 10585-99:

Quantity: From 20,000 -200,000 Metric Tons per Month
Price: Gross 360 USD / Net 350 USD on CIF.
Quantity: Above 200,000 -500,000 Metric Tons
Price: GROSS 350 USD / NET 340 USD on CIF.
FOB Price: 340 USD Gross / 330 USD Net.
COMMISSION STRUCTURE: \$5 USD per MT Buyer Side / \$5 USD per MT Seller Side.

AVIATION KEROSENE COLONIAL GRADE JP54:

Quantity: From 50,000 -500,000 Barrels per Month
Price: GROSS 72 USD / NET 68 USD per Barrels on CIF.
Quantity: Above 500,000 -1,000,000 Barrels



Price CIF ASWP: Gross \$90 / NET \$ 80 USD per MT
Price FOB: Gross \$ 80 USD / NET \$ 70 USD per MT
COMMISSION: \$ 5 Seller Side / \$ 5 Buyer Side per MT

NOTE: Product payments are also acceptable in other currencies, i.e.: RUBLE/ RMB/ EURO/ CNY/ KZT/ Equal to USD.

SPECIFICATIONS: STANDARD EXPORT QUALITY:

Country of Origin: RUSSIAN FEDERATION / KAZAKHSTAN.

Trading Mode: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

PRICE: Negotiable (send your sensitive/target price during ordering).

PAYMENT: By an Irrevocable Non - operative Irrevocable non-transferable Letter of Credit via IRDLC MT700 / SBLC MT760 / LC, MT103 for the monthly quantity of the product to Seller fiduciary account.

CONTRACT: 12 Months with possible rollovers and Extension / Spot.

INSPECTION: SGS or similar by Seller

LOADING PORT: PORT OF AKTAU / PORT OF BAUTINO/ PORT OF SEMEY/ PORT OF ATYRAU/ PORT OF PAVLODAR/ VLADIVOSTOK PORT/ NOVOROSSIYSK PORT/ ROTTERDAM/ HOUSTON.

DESTINATION: Any Safe World Port (ASWP).

SPECIFICATION: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller

TRANSACTION PROCEDURES CIF (BANK GUARANTEE BASIS):

1. Buyer's issues Irrevocable Corporate Purchase Order (ICPO), with banking details address to LLC "KAZNEFTEKHIM-KOPA" via JSC "OILGAZTET, on buyer's official company letterhead with letter of Acknowledgement, scanned copies of the buyer's company registration and international passport of the authorized representative.
2. Seller issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) buyer review and sign mutually accepted contract and return to the seller in word format and PDF.
3. Seller registers and legalizes contract officially with the appropriate authority MINISTRY OF ENERGY OF THE REPUBLIC OF KAZAKHSTAN, to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller releases to the Buyer the soft performance guarantee POP Documents via electronic mail as listed below.
 - Copy of Tax Registration Certificate (Certificate of Incorporation),
 - Certificate of origin
 - Product Passport,
 - Refinery commitment to supply
 - Statement of availability of product.
 - Performa Invoice.
5. On confirmation of the receipt of the soft performance guarantee POP Documents, Buyer's bank issues bank instrument within Seven (7) Banking Days via SBLC MT760 / DLC MT700, for the value of the trial shipment to seller's fiduciary bank in a format acceptable to seller's bank, Upon seller's fiduciary bank's successful receipt of buyer bank instrument and buyer receipt of 2% PB from seller's fiduciary bank or in the alternative, Failure to issue the said bank guarantee within the stipulated Seven (7) Banking days,
6. Buyer make 5% down payment to seller's nominated fiduciary bank, as Performance security financial guarantee, on receipt of the 5% security guarantee down payment Invoice, buyer proceed with the 5% down payment and provide seller with the MT103 payment confirmation receipt, or Legal Action will be taken against the Buyer for Default. This is to enable the seller to secure the service of the Vessel For trans-loading of the product to the buyer's destination port.

NOTE: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ /SGS test at the buyer's discharge port.



If our terms and procedure are acceptable by the intending purchaser, kindly with the issuance of your LOI/ICPO address to LLC "KAZNEFTEKHIM-KOPA" via JSC "OILGAZTET" with our corporate procedure stated in it for our review and proceeding.

It is mandatory for all ICPO/LOI carry the refinery official terms and procedures.

Regards,



JSC "OILGAZTET"

Mr. Fakhretdinov Vil Kamilovich

Title: Director for Marketing

