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IssuedDate: 2023

To: Buyer/BuyersMandate

SOFT CORPORATEOFFER

We LIMITED LIABILITY COMPANY "GAZREZERV" On Behalf Of Our End Seller/Refinery, With Full Legal Responsibility Under Penalty Of Perjury, Hereby Issue This Soft Corporate Offer With The Given Terms And Conditions As Stated In In This To Confirm Our Readiness And Negotiate With The End Buyer, With The Ability To Supply The Following Commodities According To The Terms And Conditions Stipulated In This Soft Corporate Offer.

PRODUCT AND PRICE

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL:

Monthly Quantity: 500,000bbls-10,000,000bbls Price Per Barrel:

Fob \$60 Gross/\$56 Net. Cif \$64 Gross / \$60 Netcommission:\$2/\$2.

IET FUEL A191/91:

Monthly Quantity: 500,000bbls-10,000,000bbl Price Per Bbl:

Fob \$60 Gross/\$56 Net. Cif \$64 Gross / \$60 Commission: \$2/\$2.

DIESEL D6 VIRGIN LOW POUR FUEL OIL:

Min. Quantity: 25,000,000 Gallons Per Week. Max. Quantity: 500.000.000 Gallons Per Week. Fob Price: \$0.48 Gross/\$0.44 Net Per Gallon, Cif Price: \$0.52 Gross/\$0.48 Net Per Gallon

Commission: \$0.02/\$0.02



410056, SARATOV REGION, CITY OF SARATOV, G SARATOV, STREET IM SAKKO AND VANZETTI

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- 1. Buyer Issues Official Icpo
- 2. Seller Issues Mou
- 3. Both Parties Sign Mou, Commercial Invoice, And Market Rights Protection Agreement.
- 4. Upon The Receipt Of The Countersigned Mou From The Buyer, The Seller Emails To The Buyer The Listed Documents
- A) Product Passport (Quantity And Quality Dip Test Analysis Report)
- B) Vessel Questionnaire 88
- C) Cargo Manifest
- D) E.T.A (Estimated Time Of Arrival) Of Vessel
- E) Vessel (N.O.R) Notice Of Readiness
- F) Invoice For 5% Payment
- 5. Buyer Conducts Due Diligence On The Availability Of The Product Inside The Vessel And Makes Payment Of 5% Of The Master Invoice Value To The Seller Fiduciary Account Via Mt103 T/T Wire Transfer Within 48 Hours For The Change Of The Consignment Rights And Transfer Of Title Of Ownership To Buyer's Name.
- 6. Upon Seller Receipt Of The Payment Of 5%, Seller Shall Transfer Product Title To Buyer's Company Name, Reissues All Other Outstanding Documents To The Buyer's Name, And Send Via Swift From Seller's Bank To The Buyer's Bank Full Proof Of Product.
- 7. Buyer Contact The Shipping Company To Re-Direct The Route Of The Vessel Tanker To The Buyer's Destination Port. Upon The Arrival Of The Vessel At The Buyer's Discharge Port, Seller Is-Sues An Authorization For The Buyer's Representatives And Inspection Team To Board The Ves-Sel And Conduct Q&Q Inspection.
- 8. Upon The Successful Inspection, The Buyer Makes The Payment For The Product Via Tt Wire Or Mt103 To The Seller And Takes Over The Vessel Tanker.
- 9. Seller And Buyer Signs Contract For 12 Months Shipment.
- 10. Buyer Issues Their Bank Guarantee Sblc Mt760/Dlc Mt700 To The Seller's Bank To Guarantee The Monthly Shipments, Seller Issues A 2% Performance Bond Within 3 Days For The Monthly Contract Shipments.
- 11. Monthly Shipment Commences To The Buyer's Discharge Port As Stipulated In The Contract



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Sign:

VITALIY TRUBINOV General Director LIMITED LIABILITY COMPANY "GAZREZERV"

