

## (БУЗАЧИ ОПЕРЕЙТИНГ ЛТД) КОМПАНИЯСЫНЫҢ ҚАЗАҚСТАНДЫҚ Ф-ЛЫ. Мангистауская Область, Актау Г.А., Г.Актау, Микрорайон 3, Здание 82 БИН:990341000901, РНН: 600900143416

Kazakhstan Branch Company Of Nelson Petroleum Buzachi import and export shipments.

Date: 07 september, 2023

#### **OFFICIAL SOFT CORPORATE OFFER**

The undersigned company buzachi Operation limited kazakhstan, with full corporate and legal responsibility, under penalty of perjury confirm that we are ready and willing and able to sell the following products with the terms and procedure Below:

#### TERMS:

ORIGIN: KAZAKHSTAN INCOTERMS: FOB / CIF LOADING PORT: ROTTERDAM/ HOUSTON. PAYMENT TERMS: T/T TELEGRAPHIC TRANSFER, SBLC, MT103. INSPECTION: SGS, CIQ OR SIMILAR COMMISSION: PAID BY SELLER

#### SELLER PRODUCTS AND PRICES

#### Product MAZUT M100 GOST 10585-75/99

Origin :Kazakhstan Specification International Export Standard Trial Quantity/Monthly quantity 100,000 MT X 300,000 MT X 12 Months Cif price gross: \$ 590.00 per metric ton /cif price net: \$ 580.00 per metric ton Fob price gross: \$ 530.00 per metric ton/ fob price net: \$ 520.00 per metric ton Payment MT103/SBLC/DLC MT700 Packing By Bulk/Oil Tanker Inspection SGS, or Similar by Seller Loading ALL SAFE PORT Delivery ASWP PORT TBA Insurance 110% by Seller

#### Product Diesel D2 Gas Oil GOST 305-82

Origin :Kazakhstan Specification International Export Standard Trial Quantity/Monthly quantity 100,000 MT/400,000 MT X 12 Months Cif price gross: \$ 480.00 per metric ton/ cif price net: \$ 470.00 per metric ton Fob price gross: \$ 450.00 per metric ton/ fob price net: \$ 440.00 per metric ton Payment MT103/SBLC/DLC MT700 Packing By Bulk/Oil Tanker Inspection SGS, or Similar by Seller Loading ROTTERDAM & HOUSTON Delivery ASWP PORT TBA Insurance 110% by Seller





## (БУЗАЧИ ОПЕРЕЙТИНГ ЛТД) КОМПАНИЯСЫНЫҢ ҚАЗАҚСТАНДЫҚ Ф-ЛЫ. Мангистауская Область, Актау Г.А., Г.Актау, Микрорайон 3, Здание 82 БИН:990341000901, РНН: 600900143416

Kazakhstan Branch Company Of Nelson Petroleum Buzachi import and export shipments.

### Product ULTRA LOW SULPHUR DIESEL FUEL (EN 590 10 PPM)

Origin :Kazakhstan Specification International Export Standard Trial Quantity/Monthly quantity 50,000 – 300,000 MT Per Monthly 100,000 MT x 12 Months cif price gross: \$ 350.00 per metric ton / cif price net: \$ 340.00 per metric ton Fob price gross: \$ 320.00 per metric ton / fob price net: \$ 310.00 per metric ton Payment TT WIRE-MT700MT103/23 Packing By Bulk/Oil Tanker Inspection SGS, or Similar by Seller Delivery FOB/CIF Loading Port ROTTERDAM & HOUSTON Delivery Port TBA

# **RECOMMENDATION OF STORAGE FACILITY**

We are pleased to offer our recommendation for a trusted and reliable storage facility that caters exclusively to serious buyers. In light of your interest in finding a secure and dependable storage solution, we highly recommend a good and reliable tank storage facility. We firmly believe that their services align perfectly with the requirements of severe buyers like yourself. Should you decide to utilize their facilities, we are confident you will be more than satisfied with the experience.

# TRANSACTION PROCEDURES

### TRANSACTION PROCEDURES FOB ROTTERDAM PORT

1. Buyer issues ICPO, Business License + Passport copy of the signee and TSA.

2. Seller issues Commercial Invoice of the stored product in tanks; Buyer signs and returns back to the Seller with Tank Storage Agreement (TSA) with 3 days valid TSR.

3. Seller furnish the Buyer with the below product documents: Product passport.Certificate of Origin.Product Storage Tank DetailsCompany Registration Certificate

4. ICC warning letter to be signed by all parties (Seller, Buyer & Buyer's Logistics company), then Seller schedules a meeting with the Buyer, or Buyer's delegate in the Netherlands to witness the product sampling in seller's tank.

5. Upon total execution and confirmation of the ICC warning letter, Seller provides Buyer with the original documents of the products as following:

Injection report of production in Rotterdam with GPS coordinates. Fresh SGS Q&Q report done in Rotterdam certifying the Q&Q in tanks. Contract Validation Form (Title Transfer\ Change of Ownership Form). All parties involved sign the NCND/IMFPA for commission protection payout





## (БУЗАЧИ ОПЕРЕЙТИНГ ЛТД) КОМПАНИЯСЫНЫҢ ҚАЗАҚСТАНДЫҚ Ф-ЛЫ. Мангистауская Область, Актау Г.А., Г.Актау, Микрорайон 3, Здание 82 БИН:990341000901, РНН: 600900143416

Kazakhstan Branch Company Of Nelson Petroleum Buzachi import and export shipments.

6. Upon receipt of the validated TSR and copies of buyers vessel information's which must include the Vessel Questionnaire Q88 AND Port Clearance, Seller releases the DTA. After the successful Dip Test in the Seller's Tank ,Buyer makes 100% payment via TT/MT103 for the total product value to Seller and Seller transfers the Title Ownership to Buyer.

7. Vessel loading of the liftable product quantity commences.

8. Seller and Buyer pay commission to all intermediaries involved in the transaction within 48 hours.

9. Seller submits the draft SPA to Buyer for R & E monthly deliveries.

10. Buyer reviews and signs the SPA and issues SBLC or IRDLC for length of contract or for each lift per schedule. Buyer pays by MT103/TT after Dip Test on each month delivery. The subsequent deliveries will commence according to the terms and conditions of the contract. Seller and Buyer pay commissions to all intermediaries as per IMFPA/NCNDA in 48 hours after receiving payment from Buyer

IF THE ABOVE TERMS AND CONDITIONS OF THE PROCEDURE AND PRICE IS ACCEPTED BY THE BUYER, KINDLY ISSUE BUYER'S OFFICIAL IRREVOCABLE CORPORATE PURCHASE ORDER



