

TO: POTENTIAL OIL AND GAS BUYERS

SOFT CORPORATE OFFER (SCO)

We "ATIRAU OIL-GAS SERVICE" LLP as authorized collaborative of our seller and representative of a KAZAKHSTAN Petroleum Company, who in legal representation of KAZAKHSTAN Oil Refinery as authority in all Negotiation of Sales and Marketing of your products globally in accordance, present before all mandates, intermediaries, brokers, and end buyers, with our available products for sales, exportation to any safe world port of buyers below products:

PRODUCTS ORIGIN: KAZAKHSTAN

DELIVERY: FOB & CIF.

INSPECTION BY: SGS / CIQ

LOADING PORT: KAZAKHSTAN, ROTTERDAM, FUJAIH, JURONG OR HOUSTON PORT.

DELIVERY PORT: ANY SAFE WORLD PORT

CONTRACT TERM: 12 MONTHS MINIMUM (WITH ROLLS AND EXTENSION)

POP: PROVIDED AS PER DOCUMENTS LISTED IN CONTRACT

PAYMENT TERM: MT103, BG, SBLC MT760, T/T TELEGRAPHIC TRANSFER

COMMISSION: PAID BY SELLER

AVAILABLE PRODUCTS

AVIATION KEROSENE COLONIAL (GRADE A1)

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: \$88.00 USD Gross / \$86.00 USD Net

Commission: Seller side \$1.00USD Buyer side \$1.00USD Per BBL

AVIATION KEROSENE COLONIAL (GRADE 54)

Minimum Quantity: 2,000,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: \$88.00 USD Gross / \$86.00 USD Net

Commission: Seller side \$1.00USD Buyer side \$1.00USD Per BBL

D6 VIRGIN FUEL OIL

Minimum Quantity: 100.000.000 Gallons per Month

Maximum Quantity: 800.000.000 Gallons per Month

FOB Price: \$0.90 USD Gross / \$0.85 USD Net

Commission: Seller side \$0.025USD Buyer side \$0.025USD Per GL.

DIESEL GAS D2 OIL GOST 305-82

BANK INSTRUMENT CIF TRANSACTION PROCEDURE

1. Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead with letter of acknowledgement, scanned copies of the buyer's company registration and international passport number of buyer to the seller.

2. Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendment if any), for Buyer's review, endorsement and return for legalization at seller's expense.

3. Seller releases to the Buyer the Partial POP Documents below.

Copy of Tax Registration Certificate (Certificate of Incorporation),

Copy of Certificate of origin

Copy of Product Passport,

Copy of Refinery commitment to supply

Copy of Statement of availability of product.

Copy of Proforma Invoice

Copy of legalized SPA

4. Buyer upon the receipt of the PPOP, within five (5) working days lunches the Standby Letter of Credit (SBLC MT760) to Seller's fiduciary account to cover the first shipment Buyer shall make a guaranteed deposit of (\$350.000 USD) Three Hundred and Fifty Thousand United State Dollars if failed to issue her SBLC MT760 within the validity of 5 working days.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

5. On confirmation of the above, the Seller Company issues a 2% Performance Bond, and releases full copies of POP and Shipping documents to the Buyer Company.

Copy of export license, issued by the ministry of Petroleum and Energy.

Copy of approval to export, issued by the ministry of justice.

Copy of statement of availability of the product.

Copy of the refinery commitment.

Copy of Transnet contract to transport the Product to the Port.

Copy of the Port Storage agreement/ Insurance.

Copy of charter party agreement.

Copy of Customs clearance certificate.

Copy of the tank receipt issued by the storage facilitator.

Copy of SGS Report.

Shipment commences immediately.

6. Upon arrival of the vessel tanker at the discharge port, buyer conducts SGS or CIQ Inspection on the product.

7. Buyer makes operative payment for the full shipment via T/T Wire or MT103 upon successful completion of SGS or CIQ Inspection.

8. Seller pays all the intermediaries involved within 24 hours of receiving the full Payment for the product from the Buyer's bank After successful delivery of the first monthly shipment of the Product, Buyer transfers the full amount of the following month delivery to maintain the Standby Letter of Credit 100% SBLC MT760 and contract continues for subsequent Eleven (11) months subject to this Contract.



Erniyazov Nurlanbek Turgalievich
Director
"ATIRAU OIL-GAS SERVICE" LLP