

To:

SPETS OIL GROUP LLC

Address: 446432, Samara region, city of Samara, Chernorechenskaya Street, house 21, office 484-1 Tel/Fax: +7 (499) 391-9725/ +31 10 808 1236 Email: spetsoilgroup@gmail.com

ОГРН: 1186313025766

ИНН: 6311178781

Expired Date: NOVEMBER ENDING, 2023

BUYER'S/BUYER'S REPRESENTATIVE

SOFT CORPORATE OFFER

We SPETS OIL GROUP LLC, is a direct representative company acting under reliable oil producing refinery exporting petroleum products to genuine buyer's worldwide and we also confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing and able to supply the below listed products.

TRANSACTION TERMS AND CONDITIONS:

DELIVERY: TTO & CIF ASWP

PAYMENY TERM: MT103 / SBLC/BG MT760

QUALITY: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of the seller company.

PRODUCTS ORIGIN: Kazakhstan

PRODUCT DETAILS

| COMMONDITY: | DIESEL GAS OIL EN590 (10PPM) |
|-----------------|---|
| TAKEOVER ORDER: | 50,000 – 200,000 METRIC TONS |
| PRODUCT ORIGIN: | KAZAKHSTAN |
| INSPECTION: | CIQ, SGS, CCIC |
| PRICE: | USD\$550 / USD\$560 (price is negotiable) |
| TERMS: | CIF, ASWP |
| PAYMENT TERMS | MT103/TT WIRE TRANSFER |
| COMMISSION | Seller side 50% (CLOSED). Buyer side 50% |



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TRANSACTION PROCEDURE – TTO ASWP

- 1. BUYER ISSUES OFFICIAL ICPO INCLUDING BUYER COMPANY CERTIFICATE AND BUYER INTERNATIONAL PASSPORT TO THE SELLER
- 2. SELLER ISSUES TAKEOVER CONTRACT FOR REVIEW AND ENDORSEMENT BY ALL PARTIES.BUYER SIGN AND SEND BACK THE CONTRACT.
- 3. SELLER ISSUES PROOF OF PRODUCT AND SHIPPING DOCUMENTS AS LISTED BELOW.
 - > CERTIFICATE OF PRODUCT ORIGIN.
 - > PRODUCT PASSPORT (Q&Q ANALYSIS REPORT).
 - BILL OF LADING.
 - > VESSEL Q88 DOCUMENT
 - > CARGO MANIFEST.
 - > PAYMENT INVOICE FOR TITLE TAKEOVER.
- 4. UPON CONFIRMATION OF ABOVE POP DOCUMENTS/VESSEL POSITION, WITHIN 24 HOURS BUYER MAKE PAYMENT EQUIVALENT TO 3% OF THE SHIPMENT VALUE FOR THE TITLE TRANSFER DEED AND RE-REUTING OF THE VESSEL TO BUYER DESIGNATED PORT.
- 5. UPON RECEIPT OF THE 3% DEPOSIT PAYMENT, SELLER RELEASE THE BELOW LISTED POP DOCUMENTS IN BUYER COMPANY NAME WITHIN 72 HOURS.
 - > TITLE HOLDER CERTIFICATE
 - > CERTIFICATE OF CONFORMITY
 - > COMPANY REGISTRATION CERTIFICATE
 - > VESSEL ESTIMATED TIME OF ARRIVAL (ETA)
 - ➢ MARINE INSURANCE CERTIFICATE
 - > MATERIAL SAFETY DATA SHEET (MSDS)
 - > ULLAGE REPORT
 - > ENTRUSTMENT OF SHIPPING COMPANY TO SHIPPING AGENT
- 6. UPON CONFIRMATION OF THE ORIGINAL POP DOCUMENTS WITHIN 48 HOURS BUYER'S FREIGHT FORWARDING COMPANY DOCKS AND CONTACTS WITH THE SELLER'S SHIPPING FORWARDING



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COMPANY, THE SHIP GOES TO THE DESIGNATED PORT. THE SHIPPING FORWARDING COMPANY AND ONE OF THE FREIGHT FORWARDING AGENTS GO TO THE CUSTOMS FOR DOUBLE FILING AND OBTAIN INBOUND OPERATION NOTICE (PORT ENTRY NOTICE)..

- 7. UPON ANCHOR OF THE VESSEL AT THE BUYER DISCHARGE PORT. THE INSPECTION ORGANIZATION DESIGNATED BY THE BUYER SHALL CONDUCT SAMPLING INSPECTION AND THE CIQ/CICC TEST RESULTS TO BE INSPECTED COMPLY WITH THE SELLER'S DELIVERY INSPECTION REPORT. THE FLANGE PAIRIS CONNECTED INTO THE TANK, AND THE BUYER SHALL MAKE PAYMENT FOR GOODS WITHIN 2-3 WORKING DAYS VIA MT103/TT WIRE TRANSFER. ALL THE GOODS RIGHTS SHALL BE TRANSFERRED BY THE SAME DELIVERY
- 8. MANDATES/ INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO SPOT DELIVERY

These above procedures has been approved by the refinery and serve as a guideline for all transactions involving export of oil products on TTO & CIF basis..

NOTE: The above procedures must be accepted and Incorporated on the ICPO word for word.

The ICPO must be complete identification of principal buyer signed, sealed and stamped; in buyer's company letterhead with quantity per month/year, Target Price, Contract length, Buyer's own opinion of specification if any and any other relevant details. We do not accept expired ICPO (Maximum date for validity is 5 working days). We look forward to your company kind understanding and corporation.



Mr. Solomin Sergey Olegovich General Director Spets Oil Group LLC