

Заңды Мекен-Жайы: Алматы Қ., Жетісу Ауданы,
Микрорайон Айнабулак 1, 12 / 2, КВ 405 / Б.
Тел: +7 (747) 836-23-70 Факс: +7 (7170) 79 01 82



KAZ.ENERGY
oil company

Legal Address: Almaty K., Zetsu District,
Mikrorayon Aynabulak 1, 12 / 2, KV 405 / B.
Tel: +7 (747) 836-23-70 Fax: +7 (7170)79 01 82

E-mail: sales@kazenergyoil.kz | export@kazenergyoil.kz | info@kazenergyoil.kz | office@kazenergyoil.kz | www.kazenergyoil.kz

Recipient: CAPABLE/FINANCIAL BUYERS ONLY
Attn: BUYER/END-BUYER
Title: PRESIDENT/C.E.O

FULL CORPORATE OFFER

We, **KAZ.ENERGY OIL COMPANY** with full responsibility and authority under penalty of perjury, hereby confirm readiness, willing and ability to sell to Supply the under listed Products for Immediate Spot and Contract sales. The Supply Is guaranteed to meet the Specifications and pass through the stringent requirements of SGS. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyers will be considered.

TRANSACTION TERMS:

COUNTRY OF ORIGIN: KAZAKHSTAN/RUSSIAN ORIGIN.

DELIVERY: - FOB (FREE ON BOARD) & CIF (COST OF INSURANCE AND FREIGHT),

INSPECTION: SGS, CIQ, QUALITY & QUANTITY TEST REPORT AND SIMILAR

CONTRACT DURATION: 12 MONTHS WITH ROLL AND EXTENSION

PAYMENT: SBLC MT760/MT103/TT WIRE TRANSFER

INSURANCE: 110% BY SELLER

PERFORMANCE BOND: 2% PB IN FAVOR OF BUYER

PROOF OF PRODUCT: PROVIDED AS PER DOCUMENTS LISTED IN THE CONTRACT

QUALITY: EXPORT QUALITY

LOADING PORT: BAKU, AKTAU, ROTTERDAM, HOUSTON, FUJAIRAH & SINGAPORE, QINGDAO, NINGBO CHINA PORTS.

SPECIFICATION: ANNEXED WITHIN CONTRACT.

COMMISSION: SELLER SIDE 50% / BUYER SIDE 50%

COMMISSIONS STRUCTURE:

COMMISSION PER BBL: SELLER SIDE & BUYER SIDE - \$ 4.00 USD PER BARREL

COMMISSION PER MT: SELLER'S SIDE & BUYER SIDE \$10.00 USD PER METRIC TON.

COMMISSION PER GAL: SELLER SIDE & BUYER SIDE - \$ 0.2 USD PER GALLON

FOB PROCEDURE TANK TO TANK FOR ROTTERDAM PORT

COMMODITY: D2 GAS OIL GOST 305-82

ORIGIN: KAZAKHSTAN/ RUSSIAN ORIGIN.

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 50,000 PER MT

MAXIMUM QUANTITY: 300,000 METRIC TONS MONTHLY WITH R&E

PRICE CIF ASWP: GROSS \$ 340 USD / NET \$ 330 USD PER MT

PRICE FOB: GROSS \$ 330 USD/NET \$ 320 USD PER MT

COMMISSION: \$ 5.00 SELLER SIDE / \$ 5.00 BUYER SIDE PER MT

COMMODITY: JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)

ORIGIN: KAZAKHSTAN/ RUSSIAN ORIGIN.

QUANTITY FIRAT TRIAL LIFT: 500.000 - 1,000,000 BBLs

MONTHLY QUANTITY: 5.000.000 BARRELS X 12 MONTHS WITH R&E

PRICE CIF ASWP: GROSS \$ 88 USD / NET \$ 84 USD PER BBL

PRICE FOB: GROSS PRICE \$84 USD / NET \$80 USD PER BBL

COMMISSION: \$2.00 SELLER SIDE / \$2.00 BUYER SIDE PER BBL



BIN: 151140017018 | RNN: 090400236357 | OKPO: 52525551

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ALTERNATIVE CIF ASWP TRADING PROCEDURES:

1. Buyer issues ICPO must be with buyer Letterhead.
 2. Seller Issues Sale & Purchase Agreement (SPA), Buyer review, amend (if necessary), signs, and return the SPA in WORD format to Seller within 3 banking days for final endorsement. Seller gives final partial proof of products, signed NCNDA.
 - A. Seller Irrevocable commitment to supply
 - B. statement of product availability
 - C. certificate of origin)
 - D. product passport
 - E. ATSC
 - F. Proforma Invoice.
 3. The buyer confirms the receipt of the documents by mail and issues a confirmation letter within 24hrs.
 4. Seller or Buyer arranges the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three-party CPA) this is applicable only for 1st shipment. (Buyer & Sellers) jointly pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. The fee would later be refunded to the Seller when the Buyer is paying for the total product cost.
 5. Seller/Buyer/Shipping company arrange the Laycan
 6. Seller's bank issue Full POP documents to the Buyer's Bank
- *Copy of license to export, issued by the Department of the Ministry of Energy, Republic of Kazakhstan.
 - *Copy of Approval to export, issued by the Ministry of Justice, Republic of Kazakhstan
 - *Copy of statement of availability of the product
 - *Copy of the refinery commitment to produce the product
 - *Copy of Transnet Contract to transport the product to the loading port
 - *Copy of the storage Agreement
 - *Copy of the Charter party agreement to transport the product to discharge port
 - *Copy of Vessel Questionnaire 88
 - *Copy of Bill of Lading
 - *SGS Report at loading Port
 - *Dip Test Authorization (DTA) & ATB) NOR/ETA
 - *Certificate of Ownership Transfer
 - *Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy



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7. Shipment commences as per signed contract delivery schedule and shipment The SGS inspection will be borne by the Seller at the loading port and Buyer has the option to do the SGS at Buyer's e at the expense

8. Seller arrange the DIP TEST, DIP test Authorization, fresh SGS. Seller issued Authority to inspect.

9. The product SGS inspection charges will be borne by the Seller at the loading port. Seller invites buyer for visitation to witness the final inspection.

10. Buyer releases payment to Seller by 103/TT upon receipt of the shipping documents and confirmation of the Q&Q by the SGS at loading port.

11 Seller issues the commercial invoice and sends to the Buyer. Seller to lodge and activate a 3% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo/shipment of the product to the Buyer this 3% Performance Bond will be paid/forfeited to the Buyer.

12. Buyer pay via MT 103/Telegraphic Transfer and refund the 50% charter fee. And inject to the vessel the product.

13. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the Contract with the authorities in charge and sends to the buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.

14. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller release the below Proof of Product Documents:

- ~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority.
- ~ Injection Report
- ~ Product Allocation Certificate.
- ~ Allocation Title Transfer Certificate.
- ~ Export License
- ~ Export Approval
- ~ Tank Receipt.
- ~ Dip Test Authorization.

15. Seller signs IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.



KAZ.ENERGY OIL COMPANY
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DESIGNATION: MANAGING DIRECTOR
COUNTRY: REPUBLIC OF KAZAKHSTAN.
WHATSAPP: +7 (747) 836-23-70



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