

ООО "НГК "ИНТЕРОЙЛ"

LIMITED LIABILITY COMPANY "OIL AND GAS COMPANY "INTEROIL"

ИНН: 7710436690

АДРЕС: 123056, ГОРОД МОСКВА, УЛИЦА БРЕСТСКАЯ 2-И, ДОМ 9,  
СТР. 1, ЭТ 3, ПОМ II, 317Б

TEL: +79267746801

Email: [info.ngkinteroil@bk.ru](mailto:info.ngkinteroil@bk.ru)



**Expire Date: 30<sup>th</sup> of 11/2023.**

**TO ALL OUR VALUABLE CLIENTS / END BUYERS**

### **SOFT CORPORATE OFFER**

We, "OIL AND GAS COMPANY "INTEROIL" Officially mandated and representative of Major Refineries, hereby issues this official SOFT CORPORATE OFFER with full power and authority under Penalty of Perjury provided by Principals with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement DIRECTLY & ONLY with end Buyers, for supply of the following commodities JPA1, JP54, D2, AGO, D6, EN590 10PPM, D-50ppm, MAZUT, REBCO, GASOLINES, LNG, LPG, PETCOKE, UREA, DAP, ETHANOL, METHANOL.etc. in accordance with the terms and procedures of the Refineries as stipulated in this SCO

On behalf of the Board of Directors and management of the Refineries, we appreciate your patronage and called on our buyers to study this procedure properly before providing your ICPO or LOI due to the involvement of the ICC, they will penalize any party that default the Agreement which was approved by the parties.

**Note: WE ONLY ACCEPT ICPO AND BCL FROM END BUYERS ONLY. Or ICPO ENDORSED IN BANK **NO PROXY BUYERS****

**FOB/ CIF SOFT OFFER ON +/-**

**JP54** - AVIATION KEROSENE COLONIAL GRADE 54 GOST10227-86  
1M Bbl to 2M Spot X 12 Months. Usd74Gross / Usd72 Net CIF/FOB +/-

**TS1** - AVIATION KEROSENE COLONIAL GRADE.  
1M Bbl to 2M Spot X 12 Months. Usd74 Gross / Usd72 Net CIF/FOB +/-

**JET - A1**  
1M Bbl to 2M Spot X 12 Months. Usd74 Gross / Usd72Net CIF/FOB +/-

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## 2-B CIF COST & FREIGHT PROCEDURE FOR FIRST TRIAL

1. BUYER ISSUES PURCHASE ORDER UPON RECEIPT IN ACCEPTANCE OF SELLER'S SOFT OFFER WITH THE BUYER'S PASSPORT COPY AND CERTIFICATE OF INCORPORATION.
2. SELLER ISSUES DRAFT SALES AND PURCHASE AGREEMENT CONTRACT/SPA FOR BUYER'S REVIEW AND SIGNING.
3. BUYER SIGNS THE SALES AND PURCHASE AGREEMENT CONTRACT/SPA AND SEND BACK TO THE SELLER VIA SELLER'S EMAIL.
4. SELLER SENDS BELOW PARTIAL POP DOCUMENTS TO BUYER AS LISTED BELOW:
  - CERTIFICATE OF ORIGIN.
  - COMMITMENT TO SUPPLY.
  - PRODUCT PASSPORT
  - STATEMENT OF AVAILABILITY OF THE PRODUCT.
5. BUYER ISSUE THEIR FINANCIAL GUARANTEE (SBLC MT760/DLC VIA MT700) TO COVER THE FIRST SHIPMENT TO SELLER'S BANK IN 5 WORKING DAYS.
6. IF BUYER FAILS TO ISSUE SBLC IN 5 WORKING DAYS, IN ALTERNATIVE BUYER SHALL MAKE GUARANTEE DEPOSIT OF 5% TT WIRE TO SELLER'S FIDUCIARY BANK ACCOUNT AS PERFORMANCE TO SECURE THE ALLOCATION WHICH WILL BE DEDUCTED FROM THE FIRST SHIPMENT.
7. UPON CONFIRMATION OF BUYER'S SBLC OR GUARANTEE DEPOSIT OF 5% TT WIRE TO SELLER'S BANK, SELLER WILL ISSUE 2% PERFORMANCE BOND, FULL POP AND SHIPPING DOCUMENTS VIA SWIFT BANK TO BANKAS SHOWN BELOW
  - PRODUCT ALLOCATION EXPORT PERMIT.
  - ALLOCATION TITLE OWNERSHIP CERTIFICATE

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- TRANSNEFT CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT
- PORT STORAGE AGREEMENT
- CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
- TANK STORAGE RECEIPT.
- BILL OF LANDING
- VESSEL QUESTIONNAIRE 88.

8. SHIPMENT COMMENCES AND UPON ARRIVAL OF THE VESSEL TANKER AT THE DISCHARGE PORT BUYER CONDUCTS SGS INSPECTION AND MAKES OPERATING SBLC/DLC OR MAKES PAYMENT FOR SHIPMENT VIA TT WIRE OR MT103.

#### SPECIAL NOTE:

All primary document should be address to our office " OIL AND GAS COMPANY "INTEROIL " the supplier representative. Mandate authorization certificate will only be issued to a reliable and potential buyer or buyers mandate upon confirmation of allocation proceedings, any ICPO/LOI or related documents which are not direct to our office or not reflecting our given working and banking procedures from the seller above will be rejected and never be given attention, all prices are 100% open for negotiation, discounts are always open between buyer and seller, we can negotiate for prices on behalf of the end supplier.

**\*\* Endorsed and issued by**



**ANDRUSHKO SERGEY VALENTINOVICH**  
**DIRECTOR**

" OIL AND GAS COMPANY "INTEROIL "