



БАШНЕФТЬ

ООО "Башнефтегаз Оверсиз"

LLC "Bashneftgaz Overseas"

Issued Date:	
Valid till:	20/12/2024
Reference №:	

LOADING PORT:	ROTTERDAM AND HOUSTON
SPECIFICATION:	STANDARD EXPORT
ORIGIN:	KAZAKHSTAN / QATAR / SAUDI / AZERBAIJAN / OMAN
INTERCOMS:	FOB, CI DIP AND PAY ALL RUSSIAN PORTS, ROTTERDAM AND HOUSTON RESPECTIVELY
PAYMENT TERMS:	MT103, MT760, OR NON-TRANSFERABLE LETTER OF CREDIT, IRREVOCABLE REVOLVING, TRANSFERABLE LETTER OF CREDIT/
INSPECTION:	SGS OR INTERTEK
COMMISSION	50% SELLER SIDE, 50% BUYER SIDE

SOFT CORPORATE OFFER

We, LLC "Bashneftgaz Overseas", seller's official Mandate hereby confirm with full legal and corporate responsibility under penalty of perjury that we are ready, willing and able to enter into a contract to sell and supply the aforementioned commodities hereunder to buyers all over the world under the following terms, condition and the specification.

PRODUCTS AND PRICES

D6 VIRGIN FUEL OIL

\$1.20 USD GROSS / \$1.16 USD NET
200,000,000 GALLONS SPOT TRIAL

AVIATION TURBINE JET FUEL A-1

\$74.00 USD GROSS / \$72.00 USD NET
2,000,000 BBLs SPOT TRIAL

JP54 – AVIATION KEROSENE COLONIAL GRADE 54 RUSSIAN ORIGIN

\$74.00 USD GROSS / \$72.00 USD NET
2,000,000 BBLs SPOT TRIAL

GASOIL EN 590 (10 PPM)

\$350 USD GROSS / \$330 USD NET
100,000 METRIC TONS SPOT TRIAL

D2 – GASOIL (DIESEL) LO, 2-62 GOST 305-85 D2

\$300 USD GROSS / \$280 USD NET
50,000 MT-200,000 MT SPOT TRIAL

LIGHTCYCLEOIL(LCO)

\$300 USD GROSS / \$280 USD NET
100,000 METRIC TONS



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TANK EXTENSION / TAKE OVER PROCEDURES

1. Buyer issues its ICPO addressed to seller alongside CP and Passport Copy.
2. Seller issues Draft Commercial Invoice for buyer's review and execution alongside Authorization to Sell Certificate issued in buyer's name, Commitment Assurance Letter to Supply and valid Tank Storage Receipt.
3. Buyer reverts with signed copies of the CI and upon receipt, Seller reverts with the Approved Countersigned copies of the Commercial Invoice.
4. Buyer upon receipt of the Approved Commercial Invoice, contacts Seller's storage company with the details on the TSR within 48 hours and extend the storage tanks for a minimum of two (2) days to enable product inspection Dip Test exercise. Upon confirmation of successful extension of tanks, seller issues below POP Documents
 - Fresh SGS Report
 - Unconditional Dip Test Authorization (U.D.T.A)
 - Product Passport (Quantity and Quality Analysis)
 - Export License
 - Statement of Product Availability
 - Authorization to Sell and Collect Certificate
 - Pipeline Injection Report
 - Certificate of Product Origin
5. Upon receipt of the above PPOP Documents, buyer make available its SGS officials and conduct Dip Test in the extended seller's tanks and upon a successful Dip Test, Seller issues Title of Ownership Transfer Certificate
6. Injection commences into buyer's vessel while buyer makes payment of the total cost of product via MT103 (T/T Wire Transfer) and Seller within 24 hours upon receipt of buyer's payment pays allocated commission to all intermediaries
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order. Subsequent monthly shipment continues as per terms and conditions of the sales and purchase agreement contract to be signed between buyer and seller.



AVDULOV NIKOLAY IVANOVICH
GENERAL DIRECTOR
LLC "BASHNEFTEGAZ OVERSEAS"