

Valid Until: 28 June 2020

SOFT CORPORATE OFFER

On behalf of our end Seller/Refinery, Region neft-gas is a full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRICE LIST & PRODUCT

HIGH SPEED DIESEL

ORIGIN: RUSSIAN LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY FOB PRICES: GROSS US \$ 260 / NET US \$ 250 PER MT Commission: 5/5

DIESEL GAS D2 OIL GOST 305-82

ORIGIN: RUSSIAN. LIFTABLE QUANTITY: 100.000 MT, MAXIMUM 300.000 MT MONTHLY FOB PRICES: GROSS US \$ 255 / NET US \$ 251 PER MT Commission: 2/2

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL (JP54)

ORIGIN: RUSSIAN. LIFTABLE QUANTITY: 2,000.000 BBLS ROLL OVER TO 3,000.000 BBLS MONTHLY FOB PRICES: GROSS US \$ 24 /NET US \$ 22 Commission:1/1

DIESEL GAS OIL (D6)

ORIGIN: RUSSIAN. LIFTABLE QUANTITY: 50,000,000 MT, MAXIMUM 100,000,000 MT MONTHLY FOB PRICES: GROSS US \$ 0.62 / NET US \$ 0.60 GALLONS Commission: 0.1/0.1



DIESSEL OIL S500 PPM

ORIGIN: Russia LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY FOB PRICE: Gross \$260.00MT Net \$250.00Mt Commission 5/5

JETA1

ORIGIN: RUSSIAN. LIFTABLE QUANTITY: 2,000.000 BBLS ROLL OVER TO 3,000.000 BBLS MONTHLY CIF PRICES: GROSS US \$24 /NET US \$22 Commission:1/1

EN 590 M-100

ORIGIN: Russia LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY FOB PRICE: Gross \$260 .00MT Net \$250 .00Mt Commission 5/5

OUTLINED PROCEDURE (FOB) ANNUAL CONTRACT X 12 MONTH ROTTERDAM

1. Buyer issues (ICPO & TSA) for Verification to End Seller with a copy of company certificate and passport page.

- 2. Seller issues commercial invoice to buyer and buyer signed and return it back with IMFPA /NCNDA.
- 3. Seller sends the below partial PPOP (partial proof of product) documents to buyer.
- Commitment to supply
- •Tank storage receipt (TSR)
- pre-injection report
- Export license
- Certificate of Origin
- Refinery statement of product quantity availability
- NOR
- 4. Buyer within 24 hours' maximum, provide 3days extension receipt of seller tank,



Upon receiving the 3days extension receipt, Injection of the product commences from reservoir trunks according to pre-injection schedule.

Note: the period of injects last for 5 to 6 days for 50,000MT

5. Upon completion of the injection into Buyer tank or Vessel at transaction port, Seller issues DTA, ATV and ATSC and final injection report upon and after test by Intertek or similar Laboratory analysis reporter.

6. Upon Buyer's receipt of the above proof of product document and confirmation of the Quality & Quantity of the product,

Buyer makes payment for the total value of the product Via MT103- T/T and simultaneously Seller issues to Buyer the Certificate of Ownership of the product and signs one-year contract hours after confirmation of the buyer's payment.

7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.

8. Buyer reviews and approves the SPA and issues SBLC/IRDLC irrevocable, non-transferable, auto revolving for 12 monthly shipment value, and documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.

9. The subsequent delivery shall commence according to the terms and conditions of the contract





Mr. Byvaltsev Sergey Nikolaevich. General Director. REGION NEFT-GAS