



Validity: 02<sup>nd</sup> Aug, 2023

### SOFT CORPORATE OFFER

**Note:** The validity of this offer is for Two (2) months from the date herein and will be terminated sooner if there is no compliance from the buyer.

The seller “TENGE OIL & GAS, LLP” hereby confirms with full legal and corporate responsibility under penalty of perjury that we are ready, willing and able to enter into a contract to sell and transfer the aforementioned commodities hereunder to any serious buyer company under the following terms, conditions and specifications.

### PRODUCTS

**Commodity:** Diesel EN590 10PPM  
**Quantity:** Fifty Thousand (50,000) Metric Tons – Two Hundred Thousand (200,000) Metric Tons  
**Incoterms:** FOB CI Dip and Pay Rotterdam Port or Houston Port.  
**Price:** Gross \$430.00 USD Per Metric Ton / Net \$400.00 USD Per Metric Ton

**Commodity:** Virgin Fuel (D6)  
**Quantity:** Fifty Million (50,000,000) Gallons – Two Hundred Million (200,000,000) Gallons  
**Incoterms:** FOB CI Dip and Pay Rotterdam Port or Houston Port.  
**Price:** Gross \$0.84 USD Per Gallon / Net \$0.82 USD Per Gallon.

**Commodity:** Aviation Turbine Fuel (Jet A1) / Aviation Kerosene Colonial Grade 54 (JP54)  
**Quantity:** Five Hundred Thousand (500,000) Barrels – Two Million (2,000,000) Barrels  
**Incoterms:** FOB CI Dip and Pay Rotterdam Port or Houston Port.  
**Price:** Gross \$75.00 USD Per Barrel / Net \$73.00 USD Per Barrel.

**Commodity:** Diesel Gas Oil GOST 305-82 (D2)  
**Quantity:** Fifty Thousand (50,000) Metric Tons – Two Hundred Thousand (200,000) Metric Tons  
**Incoterms:** FOB CI Dip and Pay Rotterdam Port or Houston Port.  
**Price:** Gross \$420.00 USD Per Metric Ton / Net \$410.00 USD Per Metric Ton

### ADDITIONAL INFORMATION:

Origin: Kazakhstan.  
Specifications: Standard Export Quality  
Incoterms: FOB CI DIP and Pay Rotterdam / Houston in Seller's Tanks  
Payment terms: T/T Telegraphic / Transfer MT103. Inspection:  
SGS, CIQ or Similar  
Commission: \$ 1.00 Per BBL to buyer side, \$ 1.00 Per BBL to seller side / \$ 0.01 Per GAL to buyer side,  
\$ 0.01 Per GAL to seller side / \$ 5.00 Per MT to buyer side, \$ 5.00 Per MT to seller side.

### **TANK TO VESSEL TRANSACTION PROCEDURES**

1. Buyer issues its ICPO addressed to seller alongside CP and Passport Copy.
2. Seller issues Draft Commercial Invoice for buyer's review and execution alongside Commitment Letter to Supply and Authorization to Sell and Collect.
3. Buyer reverts with signed copies of the CI alongside a valid Charter Party Agreement. Upon receipt of these documents from buyer, Seller reverts with the Approved Countersigned copies of the Commercial Invoice and Dip Test Authorization (DTA).
4. Buyer upon receipt of the Approved Commercial Invoice and DTA, contacts Seller's storage company with the details on the DTA within 48 hours to obtain the Tank Terminal Clearance Permit issued by the Port in order to conduct Dip test on product (Clearance Permit fee shall be borne by buyer) and upon successful obtaining of the clearance permit, seller issues the below POP Documents.
  - Fresh SGS Report
  - Product Passport (Quantity and Quality Analysis)
  - Authorization to Sell and Collect Certificate
  - Pipeline Injection Report
  - Certificate of Product Origin
  - Tank Reservoir Receipt
  - Export License
  - Certificate of Product Origin
5. Upon receipt of the above POP Documents, buyer make available its SGS officials and conduct Dip Test in the seller's tanks and upon a successful Dip Test, Submits its Q88 and Seller issues Title of Ownership Transfer Certificate
6. Injection commences into buyer's vessel while buyer makes payment of the total cost of product via MT103 (T/T Wire Transfer) and Seller within 24 hours upon receipt of buyer's payment pays allocated commission to all intermediaries
7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order. Subsequent monthly shipment continues as per terms and conditions of the sales and purchase agreement contract to be signed between buyer and seller.

### **TANK EXTENSION TRANSACTION PROCEDURES**

1. Buyer issues its ICPO addressed to seller alongside CP and Passport Copy.
2. Seller issues Draft Commercial Invoice for buyer's review and execution alongside Authorization to Sell Certificate and Commitment Assurance Letter to Supply.
3. Buyer reverts with signed copies of the CI and upon receipt; Seller reverts with the Approved Countersigned copies of the Commercial Invoice.

4. Buyer upon receipt of the Approved Commercial Invoice, contacts Seller's storage company whose information will be provided and extend the storage tanks within 48 hours for a minimum of three (3) days to enable product inspection and Dip Test exercise.

Upon confirmation of successful extension of tanks, seller issues below POP Documents

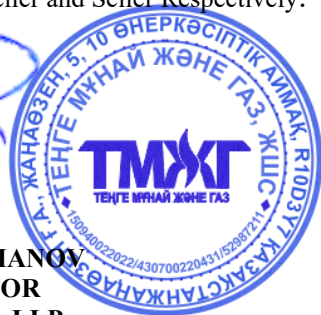
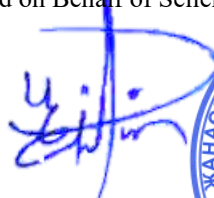
- Fresh SGS Report
- Unconditional Dip Test Authorization (U.D.T.A)
- Product Passport (Quantity and Quality Analysis)
- Export License
- Statement of Product Availability
- Authorization to Sell and Collect Certificate
- Pipeline Injection Report
- Certificate of Product Origin

5. Upon receipt of the above PPOP Documents, buyer make available its SGS officials and conduct Dip Test in the extended seller's tanks and upon a successful Dip Test, Seller issues Title of Ownership Transfer Certificate

6. Injection commences into buyer's vessel while buyer makes payment of the total cost of product via MT103 (T/T Wire Transfer) and Seller within 24 hours upon receipt of buyer's payment pays allocated commission to all intermediaries

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order. Subsequent monthly shipment continues as per terms and conditions of the sales and purchase agreement contract to be signed between buyer and seller.

For and on Behalf of Seller and Seller Respectively:



**KAIROSH S. AITZHANOV**  
GENERAL DIRECTOR  
TENGE OIL & GAS, LLP