

ООО "Маяк"

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LLC "MAYAK"

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ООО «Маяк»

VALIDITY: THROUGH DECEMBER 2024
ATTN: BUYER/BUYERS MANDATE

SOFT CORPORATE OFFER
FULL CORPORATE OFFER - CIF and FOB-DIP & PAY

We "LLC MAYAK" under penalty of perjury hereby issue this official SOFT CORPORATE OFFER with full power and authority with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures the End-seller (REFINERY) as stipulated in this CORPORATE OFFER.

TERMS OF NEGOTIATION

Delivery Terms: CIF AND FOB
Shipment Payment Term: MT103 TT Wire Transfer
Performance Bond: 2% operative PB will be issued from Seller's Bank to the Buyer's Bank
Quality: Q&Q test report will be conducted at the loading port by SGS or Equivalent at the expense of Seller
Products Origin: Russia Federation
Commission: TO BE ACCOMPANIED WITH (NCNDA- IMFPA)
Contract Term: 12 Months minimum after first successful trial (with rolls and extensions)

MAZUT M100 GOST-1058575/M100 GOST 10585-99

Minimum Quantity: 50,000 MT
Maximum Quantity 1,000,000 MT
FOB Price: Gross 330 USD Net 320 USD
CIF Price: Gross USD Net 350 USD 340
Commission 5 USD Seller side, 5 USD Buyer side

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLs
Maximum Quantity 10,000,000 BBLs
FOB Price: Gross 84USD Net 82 USD
CIF Price: Gross 88 USD Net 86 USD
Commission 2 USD Seller side, 2 USD Buyer side.

DIESEL GAS D2 GOST 305-82

Minimum Quantity: 50,000 MT
Maximum Quantity 1,000,000 MT
FOB Price: Gross 350 USD Net 340 USD
CIF Price: Gross 360 USD Net 350 USD
Commission 5 USD Seller side, 5 USD Buyer side.

DIESEL D6 VIRGIN LOW POUR FUEL OIL

Minimum Quantity: 25,000,000 Gallon
Maximum Quantity 50,000,000 Gallon FOB
Price: Gross 0.82 USD Net 0.78 USD
CIF Price: Gross 0.84 USD Net 0.82 USD
Commission 0.01 USD Seller side, 0.01 USD Buyer side.

**TANK TAKE OVER (ТТО) PROCEDURE.**

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over Title of the product.
2. Seller issue draft (MOU) agreement to Buyer counter-sign and return ack to seller.
3. Upon Seller receipt of sign MOU-contract from the buyer, Seller Legalizes the agreement with the ministry of energy, agriculture & trade Russian federation.
4. Seller sends to Buyer the following documents for Buyer's Confirmation.
 - A. Seller's Export License/Reg. Certificate
 - B. Bill Of Lading-(in the name of Buyer as Consignee.)
 - C. Vessel Tanker Details.
 - D. Product Passport-Dip-Test Report.
 - E. Preforma Invoice.
 - F. 15 % Payment deposit Invoice.
 - G. Cargo Manifest.
 - H. Cargo Ullage Report.
 - I. Q88
5. Buyer confirms the goods documents and makes 15% down deposit which stands as an Allocation Security & Guarantee payment to the seller nominated bank by T/T Wire Transfer within 3 banking days, which shall Be deducted from the total payment value of the takeover product.
6. Seller releases a fresh dated Dip-Test Authorization-DTA to Buyer to order SGS inspection or Equivalent inspection team for Q & Q inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of dip-test inspection, buyer make the balance 95% payment by MT103 wire transfer for the total goods value, Seller transfers Title of ownership Certificate to buyer's name as the Legitimate owner of the goods and commence trans-loading.
8. Trans-loading commence immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.



Yakimenko Artyom Alexandrovich
Director