



FUEL SUPPLY CO, LLP



✉ agent@fuelsupply-co.kz

📍 090000, WEST KAZAKHSTAN REGION, URALSK,
UL.ABUBAKIR KERDERI, BLDG.121, APT.70.

☎ +79313502531

SOFT CORPORATE OFFER

We the management board of FUEL SUPPLY CO, LLP " with a legal entity established and operating under the laws of the Republic of Kazakhstan, representing Kazakhstani petrochemical Refinery, acting on the basis of the Facilitator, agent, hereby declare and confirm with full legal and corporate responsibility and under penalty of perjury that our supplier are willing and able to supply the following Petrochemicals products refined and unrefined commodity according to the terms and conditions stated below. Our Seller has sufficient funds, as well as any export permits and documents needed to fulfill this purchase obligation.

TERMS OF NEGOTIATION

Origin	Republic of Kazakhstan
Delivering port:	ASWP
Incoterms:	CIF
Loading Port:	Aktau/Vladivostok
Payment Terms:	MT700, MT760 + MT103 TT Telegraphic Transfer
Inspection:	SGS or Similar
Commission:	Seller's Mandate on Seller Side 50% & Buyer's Mandate on Buyer Side - 50% Percent accordingly.
Insurance:	Paid by Seller, covering 110% of Shipment Value

Origin: KAZAKHSTAN

DIESEL GAS OIL (D2)

CIF Price: GROSS \$USD390 / \$USD380 per MT.

FOB Price: GROSS \$USD340/\$USD330perMT.

COMMISSION STRUCTURE: \$5USDperMTBuyerSide/\$5USDperMTSeller Side

FUEL SUPPLY CO, LLP.REGISTRATION
NO: BIN 150640017868



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UREA46% PRILLED & GRANULAR

Minimum Quantity: 5,000 Metric Tons per

Month. CIF Price: Gross\$USD240.00/\$USD230NETperMT.

COMMISSION STRUCTURE: \$10USDperMTBuyerSide/\$10USDperMTSellerSide.

PETROLEUM COKE

CIF Price:Gross\$USD98.00/\$USD94.00NETperMT.

COMMISSION STRUCTURE: \$2. USDPerMTBuyerSide/\$2. USDPerMTSellerSide.

EASTERN SIBERIAN PACIFIC OCEAN (ESPO).

CIFPrice: GROSS\$USD84/\$USD82NETPerBarrel.

FOB Price: Gross \$USD74/\$USD72 NET Per Barrel.

COMMISSIONSTRUCTURE: \$1USD per BBLBuyerSide/\$1 USD perBBLSellerSide.

VIRGIN FUEL D6

Quantity: From100,000,000-800,000,000GallonsperMonth. CIF Price:

GROSS \$USD0.80 / \$USD0.76 NET per MT.

Quantity: Above800,000,000GallonsperMonth.

FOBPrice: GROSS\$USD0.77/\$USD0.73NETperMT.

COMMISSIONSTRUCTURE:.2cent\$USDPerGallonBuyerSide/.2cent\$USDPerGallonSeller Side.

DIESEL FUEL EN590 (ULSD 10 PPM)(ULSD500PPM)

Min.Quantity:50.000MT.

Max.Quantity:300.000MTperMonth.

CIF Price: \$USD470 Gross/ \$USD460 Net perMT.

FOB Price: Gross\$US460/\$USD450 Net PerMT.

COMMISSIONSTRUCTURE: \$5USD /\$5USD

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[CHEVRON MUNAIGAS INC REFINERY TRANSACTION DELIVERY PROCEDURE OUTLINED \(INCOTERMS TANK TO VESSEL ROTTERDAM / SINGAPORE**](#)

1. BUYER ISSUES IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO) DIRECTLY TO SELLER'S MANDATE COMPANY OR REFINERY WITH (CPA) CHARTER PARTY AGREEMENT ON BUYER'S COMPANY LETTERHEAD, INDICATING COMPANY PROFILE AND COMPANY REGISTRATION CERTIFICATE ALONGSIDE BANKING INFORMATION, BUYER'S INTERNATIONAL PASSPORT, AND POF. SELLER PROCEEDS ALONG WITH ATV FOR SIGNATURE VERIFICATION AND APPROVAL OF THE CPA FROM THE (T.Y.T. INSPECTION SERVICE SINGAPORE). UPON VERIFICATION AND APPROVAL, SELLER ALERTS BUYER.

2. SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE PRODUCT'S AVAILABLE QUANTITY IN THE STORAGE TANK. BUYER SIGNS AND RETURNS IT TO SELLER WITHIN 48 HOURS.

A) SELLER SENDS NCNDA/IMFPA TO ALL INTERMEDIARIES FOR SIGNING.

3. UPON CONFIRMATION OF SIGNED CI BY BUYER, SELLER ISSUES [DTA] TO BUYER, AND BUYER'S LOGISTICS COMPANY SIGNS AND ENDORSES IT FOR DIP TEST TO BE CARRIED OUT IMMEDIATELY.

4. UPON CONFIRMATION OF ENDORSEMENT OF DTA, SELLER ISSUES TO BUYER POP DOCUMENTS LISTED BELOW (ALL ENDORSED DOCUMENTS ARE ACCEPTED BY THE BUYER):

A. FRESH SGS REPORT

B. TANK STORAGE RECEIPT (TSR) WITH GPS COORDINATES

C. INJECTION REPORT

D. AUTHORIZATION TO SELL

E. AUTHORIZATION TO VERIFY THE PRODUCT IN THE SELLER'S TANK (ATV)

F. CERTIFICATE OF ORIGIN

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- G. REFINERY COMMITMENT LETTER TO SUPPLY
- H. PRODUCT PASSPORT (ANALYSIS)
- I. STATEMENT OF PRODUCT AVAILABILITY

5. BUYER, UPON VERIFICATION AND CONFIRMATION OF THE PRODUCT & POP DOCUMENTS, ORDERS SGS INSPECTION COMPANY TO CONDUCT A DIP TEST IN THE SELLER'S TANK AT BUYER'S EXPENSE.

6. UPON SUCCESSFUL DIP TEST IN TANK, BUYER PROVIDES COORDINATORS FROM THEIR STORAGE COMPANY AND SELLER/INJECTION COMPANY SENDS (TTVIA) TANK TO VESSEL INJECTION AGREEMENT TO BE SIGNED BY BOTH PARTIES. SELLER IMMEDIATELY SIGNS ACCEPTANCE OF THE PIPELINE AGREEMENT FROM THE PIPELINE INJECTION COMPANY, FOR BOOKING AND PAYING THE COST OF TRANSMISSION INJECTION CLEARANCE (VALUED AT \$0.11 PER CUBIC METER). UPON SUCCESSFUL COMPLETION, THE SELLER ISSUES THE NOTICE OF READINESS TO INJECT THE PRODUCT INTO THE BUYER'S TANK STORAGE (SELLER BEARS THE COST OF TRANSMISSION INJECTION CLEARANCE).

7. UPON COMPLETION OF THE INJECTION, SELLER SUBMITS THE FULL INJECTION REPORT TO THE BUYER AND RELEASES THE FULL PROOF OF PRODUCT (POP) TO BUYER. BUYER'S BANK PAYS WITHIN 48 HOURS 100% OF THE TOTAL VALUE OF THE PRODUCT UNLOADED INTO BUYER'S TANK BY WIRE TRANSFER MT103/TT.

8. UPON CONFIRMATION OF PAYMENT, THE SELLER ISSUES TO BUYER THE "TITLE OF OWNERSHIP" WITH ALL EXPORTING DOCUMENTS AND PAYS ALL AGENT/INTERMEDIARY COMMISSIONS AS PER IMFPA/NCNDA.

FUEL SUPPLY CO, LLP

GENERAL DIRECTOR: Mr. Kurmanov Zholaman Burambaevich



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