



LLP "RAMCO OIL"

Address: AKTOBE REGION, AKTOBE G.A., AKTOBE, ASTANA DISTRICT,
ALIA MOLDAGULOVY AVENUE, 46

Tell: +79660755341

BIN: 180640033385

Validity: JULY 2023- JULY 2024.

SOFT CORPORATE OFFER

We Limited Liability Company "LLP "RAMCO OIL" with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Kazakhstan legal formalities. We respectively offer to sell the below stated products and quantities through our Seller/Refinery whom we Limited Liability Company "Makston" represent as their official mandate/agent we have the product in our refinery and at the port of Rotterdam as well.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$6 PER MT and \$4 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries

TERMS OF TRANSACTION

LOADING PORTS	(KAZAKHSTAN PORT OF AKTAU) (LAFFAN REFINERY 1 MAIN GATE PORT – QATAR) (ROTTERDAM PORT – NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	DLC, SBLC, IRDLC, T/T
DESTINATION PORTS	AWSP
CONTRACTUAL PERIOD	SPOT/ 12 MONTHS CONTRACT+ ROLLS/EXTENTION

REFINERY WORKING PROCEDURE

FOB DIP/PAY TRANSACTION PROCEDURE 1

1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer;
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity;
3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer and buyer logistics Tank farm in order for Dip Test to be conducted alongside counter signed copies of the C.I;
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents: -
 - A. Fresh SGS Report (Not older than 72 hours);



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- B. Product Reservoir Receipt;
- C. Accreditation Certificate;
- D. Product Passport (Quantity and Quality Analysis);
- E. Authorization to Sell and Collect Certificate (ATSCC);
- F. Pre-Injection Report (PIR);
- G. NCNDA/IMFPA (To be completed by all intermediaries);
- H. Certificate of Product Origin;
- I. Authority to Verify (ATV) either physically or otherwise.

5. Upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks;

FOB PROCEDURE II

1. Buyer issues ICPO with company registration certificate alongside copy of passport page with TSA from his logistics company.
2. Seller issues Commercial invoice, Buyer countersigns and returns back to seller
3. Seller provides for Buyer the Tank farm full details contact to buyer via the TSR, and issues the below PPOP documents to Buyer's secured email for verification.
 - A. Tank storage Receipt (TSR)
 - B. Passport product analysis.
 - C. Statement of product availability
 - D. Authorization to Verify
4. Buyer contact tank farm via the provided TSR and to finalize the numbers of days buyer want to extend, upon agreement Buyer pay for tank extension after receipt of PPOP documents to enable the tank farm release the current TSR and inspection permit to conduct dip test.
5. Upon tank extension {payment wire confirmation} Seller issue DTA to buyer, Seller sends written permission for site inspection of the tank storage and the tank storage company
6. Buyer conducts SGS inspection and pay for product by MT 103 TT within 3 banking days against title transfer of the product
7. Seller pays commission within 48 hours by swift MT 103 to all intermediaries as signed in the NCNDA/IMFPA



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LIGHT CYCLE OIL (LCO).

Quantity: 10 000 MT/per month Maximum of 100,000 MT per month

Delivery: FOB ROTTERDAM/HOUSTON/ VLADIVOSTOK FOB

Price: \$150.00 Gross / \$140.00 Net per Metric Ton

CIF Price: \$250.00 Gross / \$240.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton



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M.D: Dolgiev Murat Makarbekovich