

# QAZAQ OIL TRADING

COMPANY LLP

**БСН 220540900337**  
**www.qazaqoiltrading.com**  
**Tel. +7 705 428 19 37**  
**kz@qazaqoiltrading.com**  
**info@qazaqoiltrading.com**

**КАТО 711210000**  
**Мекенжай: Астана қаласы, Алматы ауданы,**  
**Жанайдара Жирентаева көшесі, 8 ғимарат**  
**БСН 220540900337 КАТО 711210000**

**DATE OF EXPIRY:** JUNE 30<sup>TH</sup>, 2023

**ATTN:** END BUYER/END USERS: < >  
**TITLE:** (QAZAQ OIL TRADING COMPANY, LLP) - APPROVED REPRESENTATIVE  
**VIA:** MR. AIZAT BATIMA SKULKIN -- EMAIL: (allwkn.docs@mail.ru) - (QAZAQ OIL TRADING COMPANY, LLP - APPROVED REPRESENTATIVE)

We “**QAZAQ OIL TRADING COMPANY, LLP**” an integrated oil company Producer under penalty of perjury hereby issue this Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to supply the following commodity according to the terms and conditions stipulated in this Soft Corporate Offer.

**ORIGIN:** KAZAKHSTAN  
**INCOTERMS:** CIF / FOB/ TTO/ TTM/ TTV/ TTT/VTV  
**LOADING PORT:** ROTTERDAM/ HOUSTON/ ASIAN PORTS  
**PAYMENT TERMS:** T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.  
**INSPECTION:** SGS, CIQ OR SIMILAR  
**COMMISSION:** 50% / 50% - PAID BY SELLER

## **DISCRIPTION OF PRODUCTS:**

<b>COMMODITY:</b>	KAZAKHSTAN GRANULAR,PRILLEDUREA,DAP,NPK,DPK FETILIZERS ALL TYPE
<b>MIN TRIAL QUANTITY:</b>	30,000 MT OR MORE FIRST SHIPMENT
<b>MAX CONTRACT QUANTITY:</b>	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
<b>PACKING:</b>	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
<b>SPECIFICATIONS:</b>	AS PER BUYER REQUEST
<b>PAYMENT TERMS:</b>	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
<b>PRICE CIF:</b>	GROSS: \$290 USD PER MT / NET: \$280 USD PER MT
<b>PRICE FOB:</b>	GROSS: \$280 USD PER MT / NET: \$270 USD PER MT
<b>COMMISSION:</b>	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

<b>COMMODITY:</b>	KAZAKHSTAN LIGHT CYCLE OIL(LCO)
<b>MIN TRIAL QUANTITY:</b>	30,000 MT OR MORE FIRST SHIPMENT
<b>MAX CONTRACT QUANTITY:</b>	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
<b>PACKING:</b>	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
<b>SPECIFICATIONS:</b>	AS PER BUYER REQUEST
<b>PAYMENT TERMS:</b>	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
<b>PRICE CIF:</b>	GROSS: \$290 USD PER MT / NET: \$280 USD PER MT
<b>PRICE FOB:</b>	GROSS: \$280 USD PER MT / NET: \$270 USD PER MT
<b>COMMISSION:</b>	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

<b>COMMODITY:</b>	KAZAKHSTAN D2-DIESEL GASL0.2/26GOST 305-82
<b>MIN TRIAL QUANTITY:</b>	30,000 MT OR MORE FIRST SHIPMENT
<b>MAX CONTRACT QUANTITY:</b>	500,000 MT X 12 WITH ROLL & EXTENSION IF NEEDED BY BUYER
<b>PACKING:</b>	BULK CARRIER, VESSEL TANKER, OR BUYERS CHOICE
<b>SPECIFICATIONS:</b>	AS PER BUYER REQUEST
<b>PAYMENT TERMS:</b>	MT103 TT WIRE TRANSFER ACCORDING TO SELLER NOMINATED ACCOUNT
<b>PRICE CIF:</b>	GROSS: \$290 USD PER MT / NET: \$280 USD PER MT
<b>PRICE FOB:</b>	GROSS: \$280 USD PER MT / NET: \$270 USD PER MT
<b>COMMISSION:</b>	BUYER SIDE: \$5 USD / SELLER SIDE: \$5 USD PER MT

**Мекенжай: Астана қаласы, Алматы ауданы, Жанайдара Жирентаева көшесі, 8**  
**ғимарат БСН 220540900337 КАТО 711210000**

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## **CI DIP & PAY- NON-NEGOTIATABLE FOB ROTTERDAM, ASIAN & FUJAIRAH PORT**

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with TSA and NCNDA/IMFPA signed by all buyer groups with commission structures.
3. Seller issues, Dip Test Authorization letter sign by all parties including buyers tank farm. (Note: If Buyer TSA doesn't meet with seller verification's, Buyer have no other choice to extend on our tanks to Enable Buyer dip and lift from our tanks.
4. Upon the sign of DTA by all parties Seller issues fresh SGS Report, Tank receipt, Injection Report, Certificate of Origin, Refinery Reservoir Receipt.
5. Buyer order SGS to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test, Buyer provide vessel details or Tank details, Seller shall immediately submit the (SGS) inspection Report along with the full Proof of Product (POP) to the Buyer.
6. Buyer makes 100% payment by MT103 TT wire transfer for the total product and Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

**FROM THE MANAGEMENT OF: "QAZAQ OIL TRADING COMPANY, LLP"**

**REPRESENTED BY: ZHUMATOVA SANIA MURATKYZY (FOUNDER)**



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