



TIN: 5948062423, KPP: 594801001

Issued Date: 2024

Attn: Principal Buyer / Mandate

SOFT CORPORATE OFFER

WE LIMITED LIABILITY COMPANY "NK "AZNEFT" HEREBY ISSUE THIS SOFT OFFER WITH FULL CORPORATE RESPONSIBILITY ON BEHALF OF OUR SELLER/KRS OIL & GAS LLP (KAZAKHSTAN REFINERY) AND VOS OLIE & GAS BV (NETHERLANDS REFINERY) WE CONFIRM AND CERTIFY THAT WE HAVE THE INTENTION AND CAPACITY TO SUPPLY THE COMMODITIES BELLOW ACCORDING TO OURS SALES TERMS AND PROCEDURES.

PRICE LIST

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Maximum Quantity: 500,000 MT CIF Price: Gross \$320/Net \$310 FOB Price: Gross \$310 /Net \$300

Commissions Seller side USD 5 Buyer side USD 5

DIESEL D6 VIRGIN LOW POUR FUEL OIL

MIN. QUANTITY: 25,000,000 GALLON PER WEEK.
MAX. QUANTITY: 500.000.000 GALLON PER WEEK.
FOB PRICE: \$0.84 GROSS/\$0.80 NET PER GALLON,
CIF PRICE: \$0.87 GROSS/\$0.84 NET PER GALLON

COMMISSION: \$0.02/\$0.02

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 10 PPM / 500 PPM

Minimum Quantity: 10,000 Maximum Quantity: 500,000 MT CIF Price: Gross \$320/Net \$310 FOB Price: Gross \$310 /Net \$300

Commissions Seller side USD 5 Buyer side USD 5

AVIATION KEROSENE COLONIAL GRADE A1

MINIMUM QUANTITY: 300,000 BARRELS PER MONTH MAXIMUM QUANTITY: 5,000,000 BARRELS PER MONTH CIF PRICE: GROSS USD \$ 87.00 / USD \$85.00 NET ON CIF FOB PRICE: GROSS USD \$ 77.00 / USD \$75.00 NET ON FOB. COMMISSIONS SELLER SIDE USD 1 BUYER SIDE USD 1





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COST, INSURANCE, AND FREIGHT (CIF) PROCEDURE.

- 1. Buyer issues icpo with this procedure in corporated on the icpo along with Buyer's company registration certificate.
- 2. Seller issues sale & purchase agreement (spa), and icc warning letter buyer Review, amend (if necessary), signs and return the spa in word format to seller Within 3 banking days. Seller sends final spa to buyer in pdf format; buyer Confirms final spa and issues letter of acceptance of the final spa.
- 3. Seller issues to buyer via email the following transaction documents:
 - a.) commitment to supply.
 - b.) statement of product availability.
 - c.) certificate of origin).
 - d.) product passport.
 - e.) atsc, buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.
- 4. Seller makes arrangement for the chartered freight with a renowned Shipping company for the transportation of the product to buyer designated Discharge port, both seller and buyer sign the charter party agreement (cpa) Together with the shipping company (a three party cpa) this is applicable only For 1st shipment (seller & buyer) pays cpa cost 50/50 via t/t wire transfer directly To the shipping company. Fee would later be refunded/deducted when buyer is Paying for the total product cost).
- 5. After completion of the above, seller issues to buyer product title transfer Agreement, buyer signs and returns. Seller legalizes the jointly contract with The authorities in charge and sends to buyer the legalized contract, the Certificate of product title transfer and then proceeds with the port & custom Clearance of product and all internal routines operations accordingly.





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- 6. Buyer upon successful dip test makes full payment by mt103/tt wire transfer for the total product and seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately;
- 7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order.

LLC "NK "AZNEFT"



MR. SARDAROV ZAUR FIZULI OGLY (GENERAL DIRECTOR) LIMITED LIABILITY COMPANY "NK "AZNEFT"