



# АНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "АЛЪЯНС-ЮГ"

Адрес: 350049, Krasnodar region, Krasnykh Partizan street, 152

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## SOFT COPORATES OFFER

### **Mazut M100 Gost 10585-75**

Maximum Quantity: 100,000MT - 500,000MT

Minimum Quantity: 30,000MT - 100,000MT

Delivery Terms: - FOB - SPOT

Loading Port: Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam

Discharged Port: Any Safe World Port

FOB Price: \$ 265 USD Gross \$ 255 USD Net

Commission \$10: \$ 5.00 Seller Side & \$ 5.00 Buyer Side

### **Mazut M100 Gost 10585-99**

Maximum Quantity: 100,000MT - 500,000MT

Minimum Quantity: 30,000MT - 100,000MT

Delivery Terms:- FOB - SPOT

Loading Port: Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam

Discharged Port: Any Safe World Port

FOB Price: \$ 270 USD Gross \$ 260 USD Net

Commission \$10: \$ 5.00 Seller Side & \$ 5.00 Buyer Side

### **RUSSIAN D2 GAS OIL GOST 305-82**

Maximum Quantity: 100,000MT - 500,000MT

Minimum Quantity: 30,000MT - 100,000MT

Delivery Terms - FOB - SPOT

Loading Port - Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam

Discharged Port- Any Safe World Port

FOB Price: \$ 310 USD Gross \$ 300 USD Net

Commission \$ 10: \$ 5.00 Seller Side & \$ 5.00 Buyer Side

### **RUSSIAN JET FUEL AVIATION KEROSENE (JP54)**

Maximum Quantity – 1,000,000BBLs – 5,000,000BBLs

Minimum Quantity –500,000BBLs – 1,000,000BBLs

Delivery Terms - FOB - SPOT

Loading Port- Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam

Discharged Port – Any Safe World Port

FOB Price- \$ 37.00 USD Gross \$ 34.00 USD Net

Commission \$3: \$ 1.5.00 Seller Side & \$ 1.5.00 Buyer Side

### **RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 (R.E.B.C.O)**

Maximum Quantity - 100,000MT - 500,000MT

Minimum Quantity - 50,000MT - 100,000MT



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*Delivery Terms - FOB - SPOT*

*Loading Port - Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam*

*Discharged Port - Any Safe World Port*

*FOB Price- \$ 295 USD Gross \$ 290 USD Net*

*Commission \$5: \$ 2.5.00 Seller Side & \$2.5.00 Buyer Side*

## **RUSSIA EXPORT BLEND CRUDE GOST 9965-76 (R.E.B.C.O)**

*Maximum Quantity – 10,000MT – 500,000MT*

*Minimum Quantity – 50,000MT – 100,000MT*

*Delivery Terms- FOB - SPOT*

*Loading Port - Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam*

*Discharged Port - Any Safe World Port*

*FOB Price- \$ 300 USD Gross \$ 295 USD Net*

*Commission \$5: \$ 2.5.00 Seller Side & \$ 2.5.00 Buyer Side*

## **RUSSIA ORIGIN LIQUEFIED PETROLEUM GAS GOST 50% PROPANE & 50% BUTANE SEPERATION (LPG)**

*Maximum Quantity – 50,000MT – 500,000MT*

*Minimum Quantity – 30,000MT – 50,000MT*

*Delivery Terms - FOB - SPOT*

*Loading Port - Vladivostok - Novorossiysk - Kozmino - Severodvinsk - Rotterdam*

*Discharged Port - Any Safe World Port*

*FOB Price- \$ 295 USD Gross \$ 290 USD Net*

*Commission \$5: \$ 2.5.00 Seller Side & \$ 2.5.00 Buyer Side*

## **TRANSACTIONAL PROCEDURES FOB ROTTERDAM PORT**

- 1. Buyer issues ICPO together with Tank Storage Agreement (TSA) and ATV Authorization to Verify Proof of Storage Availability on Buyer company letterhead.*
- 2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank in Rotterdam with ICC WARNING LETTER.*
- 3. Buyer signs and then returns the commercial invoice with NCNDA/IMFPA signed by all buyer groups with commission structures and ATV Authorization to verify on buyer company letterhead.*
- 4. Seller programs the injection and then issues buyer the following documents.  
(3 DAY Unconditional dip test authorization (DTA).  
A. Fresh SGS Report Inspected in Rotterdam Shore Tanks.  
B. Tank storage receipt. (TSR).  
C. (ATV) Authorization for physical verification of the product  
D. Injection report Shore Tank Rotterdam.  
E. Certificate of Origin.  
F. Product passport.  
G. Notarized and endorse NCNDA/IMFPA by the seller and their bank  
H. Authorization to Sell and collect (ATSC)*



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5. Buyer upon physical verification of the product and PPOP confirmation order SGS to conduct the Dip test in the seller Storage Tank on buyer expense.
  6. Upon successful Dip Test, Seller commences injection immediately into Buyer Tank and Issues Buyer Title of Ownership Certificate to be followed by all Export Documentation.
  7. Buyer makes payment by MT 103 or TT Wire Transfer for the total product and lifts the product.
  8. Buyer pays all intermediaries on the buyer side, and Seller pays all intermediary on seller side involved in the transaction.
  9. Seller issues draft SPA to buyer to review for monthly deliveries.

LESHCHANOV ARTEM EVGENIEVICH  
General Director

