



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

"РОЛФ-ОЙЛ"

LIMITED LIABILITY COMPANY " ROLF-OIL"

LEGAL ADDRESS: 123100, MOSCOW, SERGEY MAKEEV ST.1 FLOOR 1
ROOM. VCOM.9 OFFICE A-2

OGRN:1227700065658 IIN:9703071869 KPP:770301001

Email: info@rolf-oil.ru Tell: +79399005160

ATTN: TO whom it may concern

VALID THROUGH: 25/10/2023

SOFT CORPORATE OFFER

We 'LLC ROLF-OIL', in name of the Seller, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer (SCO) for all Petroleum Products we supply for immediate delivery on a CIF/ FOB, TTO, basis under our Russian and Kazakhstan sales refinery:

PAYMENT TERMS: MT103-T/TWIRE TRANSFER FOR IMMEDIATE QUANTITY

DELIVERING PORT: CIF/FOB

INCOTERMS: COST INSURANCE & FREIGHT

LOADING PORT: NOVOROSSIYSK, NOVOROSSIYSK / PRIMORSK / VLADIVOSTOK /

ROTTERDAM & HOUSTON PORTS

PAYMENT TERMS: T/T WIRE TRANSFER & MT10, SBLC MT760 /DLC MT700

INSPECTION: SGS

INSURANCE: PAID BY SELER COVERING 110% OF THE SHIPMENT VALUE

AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN AND KAZAKHSTAN ORIGIN

Quantity: Minimum: 500,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$88 Gross / \$84 Net

CIF Price: \$90 Gross / \$86 Net

Commission: \$2 / \$2



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FOB PROCEDURES TANK EXTENSION

- 1. Buyer accepts seller working procedure and issue ICPO**
- 2. Seller's issues commercial invoice (CI), Buyer signs and returns back commercial invoice.**
- 3. Seller issue TSR with GPS coordinate to Buyer Company.**
- 4. Buyer contacts the Seller's storage facility for tank extension to enable Buyer approval to gain access to the facility and execute the Quality & Quantity Inspection in Seller Tank Farm for FRESH Analytical Report/Result by SGS.**
- 5. After successful DIP test, (NCNDA/IMFPA) will be signed by all parties.**
- 6. Seller injects product into Buyer's vessel or injects into Buyer's tanks Buyer or buyer take over the storage tanks, within maximum 48 hours Buyer pays via MT 103/TT for the spot transaction and seller issues all export documents to buyer.**
- 7. Upon conclusion of first lift transaction seller pays all intermediaries involved in the Transaction and proceeds with the signing of contract with Buyer.**

SELLER / REFINERY CIF PROCEDURES 1

(Non-Instrument Guarantee)

- 1. Buyer issue ICPO.**
- 2. Seller issued SPA for buyer review and countersign**
- 3. Seller issues bellow PPOP documents to buyer.**
 - A. Commitment to supply**
 - B. Availability of product**
 - C. Analysis Report issued by GOST R**
 - D. Certificate of Origin**

ROLF

Qualität ohne Kompromisse

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A handwritten signature in blue ink, appearing to be "Roman Petrovich Alekhin".

Mr. Alekhin Roman Petrovich
CEO/GENERAL DIRECTOR

"LLC ROLF-OIL"