



TRIUMPHAL OIL COMPANY

305029, Kursk Region, Kursk G, Nikitskaya Ul, 12
Tel: +7 (926) 765-90-77. Skype: triumphaloil -company. Email: triumphaloil-company@mail.ru
OGRN - 1024600949130 INN - 4632017951 KPP - 463201001

ATTN: END BUYER/BUYER'S MANDATE

SOFT CORPORATE OFFER

"TRIUMPHAL OIL COMPANY", on behalf of our end Seller/Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

PRODUCTS AND PRICE LIST

EN590
PRICE :\$ 190 GROSS / 180\$ NET CIF

CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO along the following documents Buyer Company certificate of registration or Company's Profile.
2. Seller issues to buyer the Sales and Purchase Agreement Contract with Commercial Invoice, Buyer sign with initials and return to Seller.
3. Seller send to Buyer the below Partial POP documents via Fax/Email
Authority/Authorization to Sell (ATS)
Letter of Commitment to supply
Product Quality Passport (Dip Test result of product)
Tank Storage Receipt



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4. Within 3 (three) days Upon receipt and confirmation of the PPOP Documents, Buyer deposit financial commitment via T/T Wire Transfer which serves as security guarantee that buyer will not default from the transaction.

OR

Buyer issues a Standby Letter of Credit (SBLC MT760) ONE MONTH VALUE as per Seller's approved verbiage, if Buyer fails to issue the SBLC MT760 within the stipulated validity days; Buyer shall be responsible for the default penalty by making payment for the Tank Storage (TSR) Extension.

5. NCNDA/IMFPA to be sign by all parties to secure payment Commissions.

6. Seller sign Chartered Party Agreement (CPA) with Shipping Company and conclude booking of vessel, shipping schedule preparation with port authority.

7. After confirmation of the buyer's financial commitment or SBLC MT760, Seller will issue to Buyer's bank within 4 Days the full shipment documents proof of Product (POP) Plus 2% Performance Bond via swift bank to bank.

Copy of Approval to Export,

Copy of License/Permit to Export

Copy of Statement of Availability of Product.

Copy of the Refinery Commitment to Produce the Product.

Copy of Vessel Questionnaire 88.

Refinery Certificate of Product Ownership.

Copy of Fresh SGS.

Copy of Bill of Lading.

Copy of the Port Storage Agreement.

Copy of the Charter Party Agreement(S) To Transport the Product to Discharge Port.

8. Buyer/Buyer's Bank officer verifies the swift of full POP & 2% PB.

9. Delivery commence as per schedule

10. Upon arrival at the discharge port, the cargo will be subject to CIQ/SGS inspection at the buyer's expense. Upon completion of SGS inspection buyer makes 100% payment via MT103-T/T wire transfer within 72 hours from issuance of CIQ/SG certificate at discharge port.

11. Upon receipt of buyer's T/T wire payment, seller pays all intermediaries within 24 hours..



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Sign:



Mr. Yegor Gennady Afanasievich.
GENERAL DIRECTOR
TRIUMPHAL OIL COMPANY

