



LLC "PANELSKAYA NGK"

169316, Republic of Komi, Ukhta city, Sovetskaya street, 3

Call: +7 999-865-3550 | Email: ngk-llc@list.ru

Skype: ngk-llc@list.ru | WhatsApp: +7 999-865-3550

ИИИ: 1106029033 | ОГРН: 1121106000938 | КПП: 110201001



LLC "PanelSkaya NGK" issues this official SOFT CORPORATE OFFER with full power and authority under Penalty of Perjury with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures of the Refinery as stipulated in this SOFT CORPORATE OFFER.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum of 100.000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: FOB Rotterdam/Houston

Price: \$30.00 Gross / \$26.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

RUSSIA EXPORT BLEND CRUDE GOST 9965-76 4 (R.E.B.C.O)

Quantity: Minimum: 500,000 BBLs. Maximum: 10, 000,000 BBLs

Delivery: FOB Rotterdam/Houston

Price: Gross \$36.00 / \$ 32.00

COMMISSION: \$2/ \$2

GASOLINE OCTANES

Origin: Russia

Quantity: 10 000 MT/ 100,000 MT per month

Delivery: FOB Rotterdam/Houston

87 OCTANES ___ \$200 Gross/ \$190 Net per MT

89 OCTANES ___ \$200 Gross/ \$190 Net per MT

95 OCTANES ___ \$200 Gross/ \$190 Net per MT

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

LNG (LIQUIDIFIED NATURAL GAS)

Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT

Delivery: FOB Rotterdam/Houston

Price: \$ 200 GROSS / \$190 NET

COMMISSION: \$5 / \$5

DIESEL VIRGIN D6

Quantity: Minimum of 20,000,000 Gal/per month / Maximum of 200,000,000 Gal/ per month

Delivery: FOB Rotterdam/Houston

Price: \$0.50Gross / \$0.48Net per Gal

Commission: USD 0.1seller side, USD 0.1Buyer side Per Gal

DIESEL GAS D2 GOST 305-82

Quantity: Minimum of 10, 000 MT/per month and Maximum of 100,000 MT per month

Delivery: FOB Rotterdam/Houston

Price: \$210.00 Gross / \$200.00 Net per Metric Ton



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Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Rotterdam/Houston

Price: USD Gross \$220/210 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

AUTOMOTIVE GAS OIL/ AGO

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Rotterdam/Houston

Price: \$180.00 Gross / \$170.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

ULTRA-LOW-SULFUR DIESEL

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Rotterdam/Houston

Price: \$200.00 Gross / \$190.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

JET FUEL A1 91/91

Origin: Russia

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: FOB Rotterdam/Houston

Price: \$28.00 Gross / \$24.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

UREA PRILLED & GRANULAR FERTILIZER

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Rotterdam/Houston

Price: \$260.00 Gross / \$250.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

CST 380 ____ \$170 Gross/ \$160 Net per MT

AUTOMOTIVE DIESEL FUEL EN-590

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB Rotterdam/Houston

Price: \$200.00 Gross / \$190.00 Net per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

FUEL OIL (IFO)

Origin: Russia



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Delivery: CIF

Price: \$28 gross / \$24 net

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Metric Ton

COST, INSURANCE AND FREIGHT (CIF) PROCEDURE.

1. Buyer issues ICPO with this procedure incorporated on the ICPO along with Buyer's company registration certificate.
2. Seller Issues Sale & Purchase Agreement (SPA), and ICC warning letter Buyer review, amend (if necessary), signs and return the SPA in WORD format to Seller within 3 banking days. Seller sends final SPA to Buyer in PDF format; Buyer confirms final SPA and issues letter of acceptance of the final SPA.
3. Seller issues to Buyer via email the following transaction documents:
 - A. commitment to supply
 - B. statement of product availability
 - C. certificate of origin
 - D. product passport
 - E. ATSC, Buyer confirms the receipt of the documents by mail and issue confirmation letter within 24hrs.
4. Seller makes arrangement for the chartered freight with a renowned shipping company for the transportation of the product to buyer designated discharge port, both Seller and Buyer sign the Charter Party Agreement (CPA) together with the shipping company (A three party CPA) this is applicable only for 1st shipment (Seller & Buyer). pays CPA cost 50/50 via T/T wire transfer directly to the shipping company. Fee would later be refunded/ deducted when Buyer is paying for the total product cost).
5. After completion of the above, Seller issues to Buyer product title transfer agreement, Buyer signs and returns. Seller legalizes the jointly Contract with the authorities in charge and sends to buyer the legalized contract, the certificate of product title transfer and then proceeds with the port & custom clearance of product and all internal routines operations accordingly.
6. Upon completion of the above and confirmation of this export approval by the Authority to Seller with the endorsement of the Charter Party Agreement (CPA) and the Shipping Schedule by the Port Authority, to enable Seller release the below Proof of Product Documents: ~ Legalized Charter Party Agreement (CPA) with the Loading Port Authority. ~ Injection Report ~ Product Allocation Certificate. ~ Allocation Title Transfer Certificate. ~ Export License ~ Export Approval ~ Tank Receipt. ~ Dip Test Authorization.
7. Seller issues the commercial invoice and sends to Buyer and within 5 working days, Buyer's bank issues to Seller's bank swift operative Standby Letter of Credit (SBLC) via Swift MT760, Letter of Credit (LC), Bank Guarantee (BG) or Documentary Letter of Credit (DLC) via Swift MT700 for the entire 1st



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shipment total product value, and for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo shipment of the product to the Buyer this 2% Performance Bond will be paid/forfeited to the Buyer.

8. The product SGS inspection charges will be borne by Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

9. Loading & Shipment of product commences as per schedule. Upon Vessel's arrival and finalization of SGS at destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized IMFPA.



Mr. Dmitry NIKOLAEVICH
General Director
LLC "PANELSKAYA NGK"