



ATTN: BUYER/ BUYER'S MANDATE

SOFT CORPORATE OFFER

We LLC "TENGINZ REFINERY", on behalf of our end Seller / Refinery, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement with the end buyer, ability to supply the following commodities according to the terms and conditions stipulated in this corporate offer

TRANSACTION TERMS

Product	LIQUIFIED NATURAL GAS GOST 5542-87
Origin	Kazakhstan
Specification	International Export Standard
Trial Quantity/Monthly quantity	100,000 MT (+/-5%)X 2 Shipment X 12 Months
Price CIF	per met\$250 USD Gross ric tons \$230 USD Net/MT
Price FOB	per met\$250 USD Gross ric tons \$230 USD Net/MT
Payment	MT103/TT WIRE TRANSFER
Packing	Vessel to buyer 's discharge LNG CARRIER port
Inspection	SGS, or Similar by Seller
Delivery	CIF/FOB
Port	ASWP
Performance Bond	2% PB in Favor of Buyer
Insurance	100% by Seller
Commission	\$10 Per MT

Product	UNLEADED GASOLINE 92
Origin	Kazakhstan
Specification	International Export Standard
Trial Quantity/Monthly quantity	50,000 MT (+/-5%) X 12 Months
Price CIF	\$290 USD/\$280 per metric tons
Price FOB	\$290 USD/\$280 per metric tons
Payment	MT103/TT WIRE TRANSFER
Packing	By bulk Vessel tanker to buyer's discharge port
Inspection	SGS, or Similar by Seller
Delivery	CIF/FOB



FOB PROCEDURE FOR ROTTERDAM OR HOUSTON

1. Buyer sends ICPO on receipt of Soft Offer along with Tank Storage Agreement (TSA and ATV) as proof of storage tank availability.
2. Seller issues commercial invoice/CI, for the available quantity in the storage tank to Buyer, Buyer Signs and returns to Seller with NCNDA/IMFPA Signed by all buyers group commission structure.
3. Seller issues signed and properly completed Dip Test Authorization letter to buyer to be signed by buyer and seller.
4. Seller issues PPOP documents:
Unconditional DTA Fresh SGS Report less than 48 Hours in Rotterdam Seller's Tank storage receipt to Buyer, Buyer orders SGS to conduct Dip Test of the product in the Seller's Tank at Buyer expense.
5. Upon successful Dip Test, seller injects the fuel into buyer's leased Storage Tank and seller submits the full injection report to the Buyer.
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all Seller side intermediaries as Buyer likewise pays commissions to all Buyer Side intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.
7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.
8. Buyer reviews and approves the SPA and issues SBLC/IRDLIC irrevocable, non-transferable, auto revolving for 12 monthly shipment values, and documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.
9. The subsequent delivery shall commence according to the terms and conditions of the contract.

COST, INSURANCE, FREIGHT PROCEDURES

1. The buyer issues official ICPO with banking details and company registration certificate.
2. The seller issues draft sales and purchase agreement to buyer. The buyer returns signed contract to seller with guaranteed letter and proof of funds to fulfil the contractual agreement.
3. The seller issue the below Partial POP documents.
 - Refinery Commitment to Supply.
 - Certificate of Origin.
 - Seller Certificate of Incorporation.
 - Quality and Quantity Report (Product Passport).
 - Statement of Product Availability.
 - 3% Proforma Invoice.



Master's Receipt of Samples.
Ullage Report.
NOR.
Time Sheet.
Sample Receipt.
Ship's Tank Dry/Cleanliness Certificate.
3% Proforma Invoice.

4. Upon receipt of the POP documents, the buyer provides their shipping agent contact information for the ship owner to open communication, issue a Notice of Readiness (NOR) and Power of Attorney to buyer's shipping agent entrusting them to perform all needed shipping agency and freight forwarding services in the discharge port.
5. The buyer makes a guaranteed deposit of 3% of the total product value via MT103 and upon receipt of buyer's payment, the seller will instruct the vessel master to re-route the vessel tanker final destination to the buyer's discharge port.
6. The seller and buyer sign the title transfer affidavit and the title ownership certificate is issued in the buyer's company name.
7. The seller issue ATB (Authorization to Board) and DTA (Dip Test Authorization) to enable the buyer aboard the vessel and perform the CIQ Inspection.
8. The seller instruct vessel master to countersign the shipping agent Power of Attorney and proceed to send the complete set of maritime and shipping documents to enable the buyer shipping agent file for maritime report and make all preparation to receive the vessel tanker at the destination port terminal. All Parties involved sign NCNDA/IMFPA.
9. Upon arrival of the vessel at the destination port and completion of CIQ Inspection, buyer pays the remainder 97% of the total product value via MT103/TT Wire within 48Hours.
10. Seller pays all intermediaries involved within 72 hours after receipt of payment of the product from the buyer.

IF THE ABOVE TERMS AND WORKING PROCEDURE IS ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURE IN THE ICPO FOR REVIEW AND ACCEPTANCE. OUR PROCEEDRES ARE NOT NEGOTIABLE, PRICES CAN BE NEGOTIATE .

Represented By
Mr. Seyitzhan Amirzhan Bauyrzhanuly
(Managing Director)

