

SPOT SOFT CORPORATE OFFER

We 000 "BITTORG", hereby issue this SCO on the 06TH day March, 2023 valid with full corporate responsibility; we hereby confirm and certify that we have the intention and capacity to supply this commodity according to the terms and conditions as approved by our title holder Refinery company

ORIGIN: OMAN/AMERICA/KAZAKHSTAN/KUWAIT/ QATAR

QUALITY: EXPORT STANDARD

LOADING PORTS: /ROTTERDAM/AMSTERDAM / HOUSTON/ FUJARAH

INCOTERMS: CIF/FOB

COMMISSIONS: \$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER

PRODUCTS AVAILABLE

AVIATION KEROSENE COLONIAL GRADE A1 JET FUEL A1/JP54

Minimum Quantity: 200,000 Barrels per Week

Maximum Quantity: 10,000,000 Barrels per Week

Price: Gross \$90 USD / \$86 USD NET on FOB

Price: Gross \$92USD / \$88 USD NET on CIF

Commission: US\$2.00 Buyer side, US\$2.00 Seller side/Per Barrels

EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]

Minimum Quantity: 10,000 Barrels per Weekly/monthly

Maximum Quantity: 5,000,000 Barrels per Weekly/monthly

Price: Gross \$72.00 USD/ \$ 78.00 USD NET on CIF

Price: Gross \$78.00 USD / \$ 74.00 USD NET on FOB

D2 DIESEL GAS OIL L-02-62 GOST 305-82

Minimum Quantity: 50,000 Metric Tons per month/weekly

Maximum Quantity: 10,000,000 Metric Tons per month/weekly Price:

Gross \$340.00 USD/\$330.00 USD NET on CIF

Price: Gross \$ 350.00 USD/\$360 .00 USD NET on FOB

DIESEL EN590 10PPM

Minimum Quantity: 50,000 Metric Tons per month

Maximum Quantity: 10,000,000 Metric Tons per month

Price: Gross \$460.00 USD/450.00 USD NET on CIF

Price: Gross \$ 470.00 USD/\$480.00 USD NET on FOB

VIRGIN FUEL OIL D6

Minimum Quantity: 100,000,000 Gallons per week
Maximum Quantity: 200,000,000 Gallons per month
Platt Price: USD 2.90 GLN GROSS / USD 2.80 GLN NET on FOB

BITUMEN GRADE 40/50, 60/70, 80/100

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 5,000,000 Metric Tons per Month
Price: Gross \$370.00 USD / \$360.00 USD NET on CIF
Price: Gross \$ 340.00 USD / \$330.00 USD NET on FOB

MAZUT M100 GOST 10585-75&10585-99

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 5,000,000 Metric Tons per Month
Price: Gross \$270.00 USD / \$260.00 USD NET on CIF
Price: Gross \$ 240.00 USD / \$230.00 USD NET on FOB

LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 5,000,000 Metric Tons per Month
Price: Gross \$400.00 USD / \$390.00 USD NET on CIF
Price: Gross \$ 380.00 USD / \$370.00 USD NET on FOB

LIQUIDIFIED PETROLEUM GAS (LPG). GOST 20448-90

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 5,000,000 Metric Tons per Month
Price: Gross \$ 260.00 USD/\$ 250.00 USD NET on
Price: Gross \$ 230.00 USD/\$ 220.00 USD NET on FOB/

LIQUIDIFIED NATURAL GAS

Minimum Quantity: 50,000 Metric Tons per Month
Maximum Quantity: 5,000,000 Metric Tons per Month
Price: Gross \$ 220.00 USD/\$ 210.00 USD NET on
Price: Gross \$ 190.00 USD/\$ 180.00 USD NET on FOB

PROCEDURES: FOB (DIP AND PAY) HOUSTON AND ROTTERDAM

- 1) Buyer issue ICPO containing the seller's working procedure and banking details along with buyer's nominated TSA, company registration certificate
- 2) Seller issues commercial invoice of the product in tanks at the port, buyer sign and return commercial invoice along with an acceptance letter.
- 3). Seller issues a copy of SGS Report to buyer Tank farm company to verify at their Tank Terminal
- 4) Upon confirmation of successful verification of SGS Report by Buyer Tank Farm Company, Seller issue
 - a) DTA signed by buyers and buyers Tank Farm

- b) Authorization to sell and collect
- c) commitment to supply
- d) Statement of availabilities of product

5) Upon confirmation of the signed DTA seller Issue to buyers

- a) Fresh SGS report of less than 48 hours
- b) Q&Q Report. And Injection Report.
- c) Authorization to verify physically the product in sellers' tank (ATV)
- d) Tank Storage receipt TSR

6) Buyer conducts Dip test on the product in seller Tank and makes the payment for the total value of product via MT103-TT to enable the injection process into their Nominated tanks

7). Seller pays all intermediaries involved in the transaction and subsequently monthly shipments continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.



Иlichev Alexey Vasilyevich
General Director
OOO "BITTORG",