



LIMITED LIABILITY COMPANY "BUTAN"

Address: [Krasnodar Krai, Slavyansk, Anastasievskoye, Khankov, Promyshlennaya str., 11V](#)

Email: butanllc@mail.ru

Tel: [+79859182655](tel:+79859182655)

(SOFT CORPORATE OFFER)

We, LLC "BUTAN" on behalf of our seller company hereby issue this Soft Offer with full corporate responsibility, we confirm and certify that our seller have the intention and capability to supply the commodity according to the terms and conditions to deliver the below products which are available.

TERMS OF NEGOTIATION

PRODUCTS ORIGIN: RUSSIAN / NON-RUSSIA

DELIVERY TERMS: CIF CONTRACT BASIS / TTO/TTV CONTRACT BASIS/FOB CONTRACT BASIS

DELIVERING PORT: ANY SAFE WORLD PORT (ASWP)

FIRST TRIAL SHIPMENT PAYMENT TERM: MT103 TT WIRE TRANSFER

CONTRACT PAYMENT TERM: DLC-MT700 OR SBLC-MT760

INSPECTION: SGS OR IT EQUIVALENT

COMMISSION: TO BE PAID BY SELLER WITH (NCNDA- IMFPA) FULLY SIGNED

CONTRACT TERM: 12 MONTHS AFTER FIRST SUCCESSFUL TRIAL SHIPMENT (WITH ROLLS AND EXTENSIONS)

LOADING PORT: VLADIVOSTOK, PRIMORSK, KAZAKHSTAN BAUTINO/ KURYK PORT AND ROTTERDAM PORT AND ANY WORLD SAFE PORT

PRODUCT LIST FOR CIF / TTO/FOB CONTRACT BASIS

PRODUCT: [\(EN590 10/50PPM\)](#)

QUANTITY: MIN. 50.000 MT - MAX. 200.000 MT PER MONTHLY DELIVERING

FOB PRICE: GROSS \$500.00 USD / NET \$490.00 USD PER METRIC TONS

CIF PRICE: GROSS \$530.00 USD / NET \$520.00 USD PER METRIC TONS

COMMISSION STRUCTURE: \$5.00 USD PER MT BUYER SIDE / \$5.00 USD PER MT SELLER SIDE.

PRODUCT: [AVIATION KEROSENE COLONIAL GRADE 54 / JET A1](#)

QUANTITY: MIN 200,000 BBLs - MAX. 2,000,000 BBLs PER MONTHLY DELIVERING

FOB PRICE: GROSS \$80.00 USD / NET \$78.00 USD PER BARRELS

CIF PRICE: GROSS \$84.00 USD / NET \$82.00 USD PER BARRELS

COMMISSION STRUCTURE: \$1.00 USD PER BBLs BUYER SIDE / \$1.00 USD PER BBLs SELLER SIDE.

PRODUCT: [VIRGIN D6 FUEL OIL](#)

QUANTITY: MIN 1,000,000 GALLON - MAX. 10,000,000 GALLON PER MONTHLY DELIVERING

FOB PRICE: GROSS \$0.82 USD / NET \$0.80 USD PER GALLON

CIF PRICE: GROSS \$0.86 USD / NET \$0.84 USD PER GALLON

COMMISSION STRUCTURE: \$0.01 USD BUYER SIDE / \$0.01 USD SELLER SIDE.

PRODUCT: [LIQUIDIFIED NATURAL GAS \[LNG\]](#)

QUANTITY: MIN. 50.000 MT - MAX. 200.000 MT PER MONTHLY DELIVERING

FOB PRICE: GROSS \$330.00 USD / NET \$320.00 USD PER METRIC TONS

CIF PRICE: GROSS \$360.00 USD / NET \$350.00 USD PER METRIC TONS

COMMISSION STRUCTURE: \$5.00 USD PER MT BUYER SIDE / \$5.00 USD PER MT SELLER SIDE.



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STANDARD FOB TRANSACTION PROCEDURE - DIP & PAY

1) Buyer issues and send irrevocable corporate purchase order (ICPO) with seller's transaction procedure along with passport copy of the company representative. The buyer will also provide TSA to the seller.

2) Seller issues Commercial Invoice (CI), Buyer sign CI and Return CI to seller.

3) Seller releases Injection Programming Agreement (IPA) to Buyer for affirmation to program product injection with Buyer's tank farm.

4) Upon successful programming, Seller's representative, SGS Team, and Buyer's representative meets at seller tank storage for the tank and pipeline verification and Seller issues the hard copy POP documents to buyer representatives in person (Face to Face).

Quantity and Quality Certificate (SGS) 48hrs fresh

Tank Storage Receipt (TSR).

Product Passport (Dip Test Result).

Statement of Product Availability.

Refinery Commitment to Supply.

Authorization to Sell/Collect (ATSC) on Buyer's name.

Authorization Letter to Verify the Product with the Tank Farm.

Company Registration Certificate.

5) Upon successful verification of documents and SGS report by buyer's team, buyer commence dip test in seller's tank, if need be, for more confirmation.

6) Upon confirmation of product Q&Q, Seller begins injection into buyer's tank storage and all parties' sign NCNDA/IMFPA.

7) The buyer makes payment by MT103 or TT wire transfer for the total product available.

8) The seller changes the title of ownership to the buyer's name and pays all intermediaries according to the signed NCNDA/IMFPA for monthly deliveries and the buyer lifts the product.

TANK TO VESSEL PROCEDURES ON FOB CI DIP AND PAY

1. Buyer issues its ICPO addressed to seller alongside CP and Passport Copy.



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2. Seller issues Draft Commercial Invoice for buyer's review and execution alongside Commitment Letter to Supply and Authorization to Sell and Collect.

3. Buyer reverts with signed copies of the CI alongside its Charter Party Agreement. Upon receipt of these documents from buyer, Seller reverts with the Approved Countersigned copies of the Commercial Invoice and Dip Test Authorization (DTA).

4. Buyer upon receipt of the Approved Commercial Invoice and DTA, contacts Seller's storage company with the details on the DTA within 48 hours to obtain the tank terminal clearance permit in order to conduct Dip test on product and upon successful clearance, seller issues the below POP Documents.

Fresh SGS Report

Product Passport (Quantity and Quality Analysis)

Authorization to Sell and Collect Certificate

Injection Report

Certificate of Product Origin

Tank Reservoir Receipt

Port Clearance Certificate

5. Upon receipt of the above POP Documents, buyer make available its SGS officials and conduct Dip Test in the seller's tanks and upon a successful Dip Test, Submits its Q88 and Seller issues Title of Ownership Transfer Certificate

6. Injection commences into buyer's vessel while buyer makes payment of the total cost of product via MT103 (T/T Wire Transfer) and Seller within 24 hours upon receipt of buyer's payment pays allocated commission to all intermediaries

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order. Subsequent monthly shipment continues as per terms and conditions of the sales and purchase agreement contract to be signed between buyer and seller.



Soboleva Olesya Vladimirovna