



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "НП-РЕГИОН"

ИНН 7726472133, КПП 770901001 ОГРН 1207700502965, ОКПО 54224931

Г. Москва, Муниципальный Округ Таганский Вн. Тер. Г., Сибирский Пр-Д, Д. 2, Стр. 8, Этаж 5, Ком. 8а

llc-np-region@inbox.ru +7 (985) 623 27-24

Expiring Date: 30th December, 2023

SOFT CORPORATE OFFER(SCO) FOR CIF KAZAKHSTAN

LIGHT CYCLE OIL (LCO)

Minimum Quantity: 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly.

CIF Price: \$310 Gross / \$300 Net

Commission: \$5/\$5

East Siberia-Pacific Ocean (ESPO)

**Minimum Quantity: 2,000,000 Barrels Trial Shipment and 5,000,000 Barrels
Monthly x 12 Months**

CIF Price: \$85 Gross / \$80 Net

Commission: \$2.5 / \$2.5

VIRGIN D6 FUEL OIL

**Minimum Quantity: 50,000 Gallon Trial / Maximum Shipment: 500,000 Gallon
Monthly.**

CIF Price: \$2.50 / \$2.40

Commission: \$0.5/\$0.5

LIQUEFIED NATURAL GAS

Minimum Quantity: 50,000 MT Trial / Maximum Shipments: 500,000 MT Monthly

CIF Price: \$390 Gross / \$380 Net

Commission: \$5 / \$5



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EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly

CIF Price: \$260 Gross / \$250 Net

Commission: \$5 / \$5

KAZAKHSTAN CIF STANDARD PROCEDURE:

1 Buyer issues Irrevocable Corporate Purchase Order (ICPO) in Sellers name along with Company import licenses, and along with buyer's representative passport copy.

2. Seller issues SPA to Buyer. Within 48 hours Buyer signs seals and returns the SPA to seller, Seller gives Partial proof of products, PPOP authentication/approval legalized by the authority Kazakhstan Ministry of energy.

3. Seller notarizes the contract, at its own expenses and submits Partial Proof of Product (via email) as follows:

- A) Refinery Commitment to Supply**
- B) Product Passport**
- C) Certificate of Origin**
- D) Export License**
- E) Proforma invoice for the first value month**



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4. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$400,000 USD or its Equivalent in RMB by TT wire transfer for security guarantee to enable seller charter vessel, pay cost insurance, export duty taxes, custom clearance and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default of transaction.

5. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB 2%).

- a) Copy of license to export,
- b) Copy of Approval to Export,
- c) Copy of statement of availability of the product.
- d) Copy of the refinery commitment to produce the product.
- e) Copy of Transnet contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88
- i) Copy of Bill of Lading.
- j) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- l) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.



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6. All parties finalized the signing of the NCNDA/IMFPA. The buyer will be invited by the seller to witness the loading of the product (At Buyers Cost, Maximum of Five Personals/Representatives, Optional).

7. Seller clears vessels from the commercial's terminal (Kazakhstan Shore), the buyer confirms shipping documents with ship master while seller effects delivery to buyer destination according to the contract schedule.

8. Upon the arrival of cargo at the discharge port, and after SGS/Q&Q at discharge port buyer's bank release to seller's bank payment by TT/MT103 within 7 (Seven) banking days. Seller release payment to all intermediaries as per signed NCNDA IMFPA within 48 hours of receiving the payment for the product from the Buyer's bank.



Petr .A. Nikolaevich
CEO