



**ҚараҚұдықМұнай**

Жауапкершілігі шектеулі серіктестік

## **KARAKUDUKMUNAY LLP REFINERY**

REPUBLIC OF KAZAKHSTAN, MANGISTAU REGION, AKTAU G.A., G.

AKTAU , MICRODISTRICT 3, BUILDING 81

RNN: 430600001175, KATO: 471010000

Expiry: 30th November 2023

**ҚАРАҚҰДУКМУНАЙ** confirms with full legal and corporate responsibility under the penalty of Perjury and as “Title-Holder/End-Seller” hereby confirms that we are willing and capable under legal terms of contract to engage in the sales and supply of all the petroleum products listed in this offer on CIF, FOB & TTO Basis. In full consent, we declare willingness and a determined approach to acquired highest level of customer satisfaction. We offer informative and unbiased opinions to our clients. Some of the pivotal factors which allow us to satisfy your clients are: Quick order processing, Timely delivery of consignments, Extensive customer support etc. We are ready to work only serious potential buyers with capability to establish real partnership. All sales & supply must be strictly in accordance with required international standards and procedures for CIF, FOB, and TTO basis.

**ҚАРАҚҰДУКМУНАЙ** also works with the Top reliable and Trusted Tank Farms in Rotterdam & Houston where the best storage services and facilities are available at superb terms of contract. The Commodities listed below are all available for sales & Supply.

### **PRODUCT ORIGIN: (KAZAKHSTAN)**

**PAYMENT TERMS: IRREVOCABLE TRANSFERABLE SBLC MT760, MT103/TT,**

**PRICES: NEGOTIABLE**

**TRIAL SHIPMENT: (25-100,000) METRIC TONS**

**LOADING: KAZAKHSTAN & ROTTERDAM**

**TARGET PRICES: NEGOTIATABLE**

**CONTRACT (SPA) MUST BE RETURNED WITHIN 72 HOURS**

**ISSUING SBLC DAYS NOT MORE 6 (SIX) BANKING DAYS.**

**ACCEPTANCE OF ICPO: ONLY WITH OUR CONTRACT PROCEDURES.**

**PROCEDURES: NON-NEGOTIABLE & NON-AMENDABLE**

### **D2 DIESEL GAS OIL L-0.2-62 GOST 305-82**

**ORIGIN: KAZAKHSTAN**

**PRICE: GROSS \$300/NET\$280.00 Per MT CIF/ASWP**

**PRICE: GROSS \$290/NET270.00 Per MT FOB**

**QUANTITY: (50,000-200,000) MT Per Month**

**COMMISSION: \$10/\$10 Per MT**

### **DIESEL GAS OIL ULTRA LOW SULFUR DIESEL 50PPM**

**QUALITY: 130 - 180 Flashpoint / 15 -1500 PPM Sulfur Level**

**ORIGIN: KAZAKHSTAN**

**PRICE: GROSS \$320/NET \$300.00 Per MT CIF/AWSP**

**PRICE: GROSS \$310/Net \$290.00 Per MT FOB**

**QUANTITY:( 50,000 – 500,000) MT Per Month**

**COMMISSION: \$10/\$10 Per MT**



**Қарақұдық Мұнай**

Жауапкершілігі шектеулі серіктестік

## **KARAKUDUKMUNAY LLP REFINERY**

REPUBLIC OF KAZAKHSTAN, MANGISTAU REGION, AKTAU G.A., G.

AKTAU , MICRODISTRICT 3, BUILDING 81

RNN: 430600001175, KATO: 471010000

### **TANKER TAKE-OVER/HIGH SEAS CARGO (TTO/MOU PROCEDURES)**

1. BUYER ISSUES IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO) / INTERNATIONAL PASSPORT
2. SELLER ISSUES THE MOU/TTO CONTRACT ADDENDUM FOR REVIEW AND ENDORSEMENT BY ALL PARTIES
3. SELLER ISSUES PROOF OF PRODUCT AND SHIPPING DOCUMENTS AS LISTED BELOW:
  - A. LETTER OF GUARANTEE
  - B. DECLARATION OF OWNERSHIP
  - C. Q&Q ANALYSIS REPORT
  - D. CLEAN-ON-BOARD OCEAN BILL OF LADING
  - E. CARGO MANIFEST
  - F. Q88
4. UPON RECEIPT OF THE ABOVE DOCUMENTS BY THE BUYER, WITHIN 48HRS THE BUYER MAKES TITLE TAKE-OVER FEE PAYMENT OF USD200, 000 VIA T/T WIRE TRANSFER.
5. UPON RECEIPT OF THE ABOVE PAYMENT OF THE USDS200,000 THE OWNERSHIP CERTIFICATE WILL BE ISSUED ALONG WITH SGS OR EQUIVALENT AND AUTHORIZATION TO BOARD (ATB).
6. UPON THE ARRIVAL OF THE VESSEL AT DISCHARGE PORT, BUYER SUBMITS ATB/ BL WITH THE CAPTAIN ON-BOARD FOR DIP TEST.
7. AFTER THE SUCCESSFUL CONDUCT OF DIP TEST, THE VESSEL CAPTAIN WILL HAND OVER THE ENTIRE ORIGINAL POP DOCUMENTS TO THE BUYER'S REPRESENTATIVE WHILE BUYER PAYS FOR THE TOTAL SHIPMENT AFTER SGS, CIQ OR EQUIVALENT INSPECTION AT THE DISCHARGE PORT VIA MT103, T/T WIRE TRANSFER AND THE RE-ROUTING FEE WILL BE DEDUCTED WHILE OFFLOADING WILL COMMENCE IMMEDIATELY.
8. TRANS-LOADING COMMENCE IMMEDIATELY.

SELLER WILL RELEASE PAYMENTS TO THE INTERMEDIARIES INVOLVED WITHIN 48 HOURS OF RECEIVING THE PAYMENT FOR THE PRODUCT FROM THE BUYER'S BANK.



Signed & Approved:  
**KOTENEV. G. SERGEY**  
Sales & Procurement Director  
**ҚАРАҚҰДУҚМУНАЙ**