



LLC "Anega - Drilling"

✉ llc.anega-drilling@mail.ru

📍 450077, Republic of Bashkortostan, Ufa city,
Chernyshevsky street, house 125/1, apartment 33
☎ +7 991-590-9074

INN:0276067348 KPP:027401001

SOFT CORPORATE OFFER (SCO)

LLC "ANEGA-DRILLING" with legal responsibility under penalty of perjury hereby confirm the ability to facilitate the buy and sales and the availability and capability to negotiate the supply of the under listed products. The supplier is guaranteed to meet the specifications and pass through the requirements of SGS. Only direct negotiations from buyers, representative shall be considered.

COMMISSIONS STRUCTURE & TRANSACTION TERMS:

COMMISSION PER BBL: SELLER SIDE & BUYER SIDE - \$ 4.00 USD PER BARREL
COMMISSION PER MT: SELLER'S SIDE & BUYER SIDE \$10.00 USD PER METRIC TON.
COMMISSION PER GAL: SELLER SIDE & BUYER SIDE - \$ 0.2 USD PER GALLON
COUNTRY OF ORIGIN: RUSSIAN AND NON-RUSSIAN ORIGIN.
INCOTERMS: - FOB (FREE ON BOARD), CIF (Cost of Insurance and Freight) & TTO (Tanker Take-Over)
INSPECTION: SGS, CIQ, QUALITY & QUANTITY TEST REPORT AND SIMILAR
COMMISSION: SELLER SIDE 50% / BUYER SIDE 50%
PAYMENT: MT103/23 AND TT-WIRE, SBLC, DLC.
LOADING PORT: ROTTERDAM, HOUSTON, FUJAIRAH & SINGAPORE.
DELIVERY TERMS: ANY SAFE WORLD PORT (ASWP).
SPECIFICATION: ANNEXED WITHIN CONTRACT.

AVAILABLE PRODUCTS

AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

CIF: USD\$84 Gross/ USD\$80 Net per BBL
FOB: USD\$80 Gross/ USD\$76 Net per BBL
QTY: 1-2,000,000.00 BBLs
MONTHLY QTY: 5,000,000.00 BBLs

AVIATION FUEL FOR GAS TURBINE ENGINES (JET-A1)

CIF: USD\$84 Gross/ USD\$80 Net per BBL
FOB: USD\$80 Gross/ USD\$76 Net per BBL
QTY: 1-2,000,000.00 BBLs
MONTHLY QTY: 5,000,000.00 BBLs

DIESEL OIL EN590 (ULSD) 10PPM

CIF: USD\$370 Gross/ USD\$360 Net per MT
FOB: USD\$350 Gross/ USD\$340 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

DIESEL OIL EN590 (ULSD) 50PPM

CIF: USD\$370 Gross/ USD\$360 Net per MT
FOB: USD\$350 Gross/ USD\$340 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

VIRGIN D6 FUEL OIL (D6)

CIF: USD0.85 Gross/ USD\$0.83 Net per GAL
FOB: USD\$0.82 Gross/ USD\$0.80 Net per GAL
MIN QTY: 50-100,000,000.00 GALS
MONTHLY QTY: 200-800,000,000.00 GALS

DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2)

CIF: USD\$350 Gross/USD\$340 Net per MT
FOB: USD\$330 Gross/USD\$320 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

LIGHT CYCLE OIL (LCO)

CIF: USD\$330 Gross/ USD\$320 Net per MT
FOB: USD\$320 Gross/ USD\$310 Net per MT
MIN QTY: 50-100,000.00 MT



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MONTHLY QTY: 100-200,000.00 MT

AUTOMOTIVE GAS OIL (AGO)

CIF: USD\$320 Gross/USD\$310 Net per MT
FOB: USD\$300 Gross/USD\$295 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

LIQUIFIED PETROLEUM GAS (LPG)

CIF: USD\$340 Gross/ USD\$330 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

LIQUIFIED NATURAL GAS 5542-87 (LNG)

CIF: USD\$340 Gross/ USD\$330 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

RUSSIAN PETROLEUM COKE

CIF: USD\$320 Gross/ USD\$310 Net per MT
FOB: USD\$300 Gross/ USD\$290 Net per MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 300,000.00 MT

UREA 46 % - GRANULAR GOST 2081-92

CIF: USD\$340 Gross/ USD\$330 Net per MT
FOB: USD\$310 Gross/ USD\$300 Net per MT
MIN QTY: 50,000.00 MT
MONTHLY QTY: 100,000.00 MT

CST-180 FUEL OIL

CIF: USD\$330 Gross/ USD\$310 Net per MT
FOB: USD\$300 Gross/ USD\$290 Net per MT
MIN QTY: 50,000.00 MT
MONTHLY QTY: 200,000.00 MT

GASOLINE RON 93

CIF: USD\$340 Gross/ USD\$330 Net
FOB: USD\$320 Gross/ USD\$310 Net
MIN QTY: 50,000.00 MT
MONTHLY QTY: 100,000.00 MT

RUSSIAN EXPORT BLEND CRUDE OIL 51858-2002 & 9965-76(REBCO)

CIF: USD\$80 Gross/ USD \$76 Net per BBL
FOB: USD\$76 Gross/ USD\$72 Net per BBL
MIN QTY: 1,000,000 BBLs
MONTHLY QTY: 2,000,000 BBLs

EASTERN SIBERIAN PACIFIC OCEAN CRUDE OIL (ESPO)

CIF: USD\$82 Gross/ USD\$78 Net per BBL
FOB: USD\$78 Gross/ USD\$74 Net per BBL
MIN QTY: 1,000,000 BBLs
MAX QTY: 2,000,000 BBLs.

FOB CHINA PORT DIP AND PAY TRANSACTION PROCEDURE

1. Buyer Issues ICPO, And Company Registration Certificate and Data Page of Buyer's valid Identity card.
2. Seller Issues Commercial Invoice (CI) For the Available Quantity in storage tank in Ningbo China Port along with the allocation of where the product is stored, Following Documents after Receipt of the Signed CI.
 - (a) Copy of Company Registration Certificate.
 - (b) Export License.
 - (c) Copy of Statement of Product Availability in the Tank in Ningbo China Port.
 - (d) Product Passport.
 - (e) Commitment to Supply.
 - (h) Certificate of Origin.
 - (g) Upon the confirmation of the above document, seller issues a payment invoice to the buyer.



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3a. BUYER SIGNS AND RETURNS THE SPA TO SELLER WITH GUARANTEE OF COMPLIANCE, SELLER ISSUES PARTIAL PROOF OF PRODUCTS TO BUYER:

- (A) EXPORT LICENSE
- (B) CERTIFICATE OF ORIGIN
- (C) IRREVOCABLE COMMITMENT TO SUPPLY
- (D) PROFORMA INVOICE FOR THE FIRST VALUE MONTH
- (E) STATEMENT OF AVAILABILITY OF PRODUCT

3b. WITHIN 7 BANKING DAYS, BUYER'S BANK SENDS NON-TRANSFERABLE IRREVOCABLE OPERATIVE SBLC VIA MT760 OR DLC VIA MT700 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER 'S NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT, SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN THE 7 BANKING DAYS, THE BUYER MUST MAKE CASH DEPOSIT OF 2% THE TOTAL QUANTITY OF THE FIRST TRIAL SHIPMENT BY MT103 TT WIRE TRANSFER, FOR SECURITY GUARANTEE TO ENABLE SELLER SECURE A CHARTER VESSEL AND COMMENCE SHIPMENT. A LETTER OF GUARANTEE OF REFUND NOTARIZED BY MOSCOW HIGH COURT WILL BE ISSUED TO BUYER AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH THE 2% PERFORMANCE BOND (PB) AND TTM WILL BE HELD IN BUYER'S DESIGNATED SAFE LOCATION UPON ARRIVAL OF CARGO AT BUYER'S DISCHARGE PORT.

- (A) NOR /ETA
- (B) BILL OF LADING
- (C) OFFICIAL EXPORT LICENSE
- (D) VESSEL QUESTIONNAIRE 88
- (E) PORT STORAGE AGREEMENT
- (F) SGS REPORT AT LOADING PORT
- (G) CERTIFICATE OF OWNERSHIP TRANSFER
- (H) DIP TEST AUTHORIZATION (DTA) & ATB
- (I) CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
- (J) COPY OF TRANSNET SIGNED CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.
- (K) ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC) BY MINISTRY OF ENERGY.

4. SHIPMENT COMMENCES ONLY UPON CONFIRMATION OF BUYER'S PAYMENT OF SECURITY GUARANTEE AND THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 5-25 DAYS. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND BUYER AT THE UNLOADING SEAPORT.

5. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q&Q BY SGS/CIQ AT DESTINATION PORT.

6. SELLER PAYS COMMISSION WITHIN 48 HOURS BY SWIFT MT103 TO ALL INTERMEDIARIES ASSIGNED NCNDA/IMPFA.

7. SELLER/BUYER PROCEEDS ON YEARLY BASIS AS PER SIGNED DRAFT CONTRACT.

IF THE ABOVE NEGOTIATION TERMS AND WORKING PROCEDURES ARE ACCEPTABLE BY YOUR COMPANY KINDLY ISSUE AN ICPO INSERTING THE ABOVE WORKING PROCEDURES IN THE ICPO IN ORDER FOR AN ACCEPTANCE BY US.



Victor Alex Sorokin
General Director:
LLC "Anega-Drilling"