



SOFT CORPORATE OFFER

We the undersigned Mandate/consulting company AQOIL REFINERY TOO" has the Refinery with Manufacturers hereby issue this Soft Corporate Offer with presented & conditions and confirm our irrevocable corporate and legal responsibility, under penalty of perjury that we are ready, willing, and able to supply the below mentioned products.

Country of Origin: **KAZAKHSTAN.**

Contract: 12months with possible rollovers 24/36 Months Contract/SPOT. Special Standard quality annexed to the contract.

Price: Negotiable (Please send your sensitive target price on (ICPO). Payment: Release via MT 103 OR T/T upon CIQ at discharge port.

Inspection: Seller and Buyer mutually agree that SGS or an internationally recognized first class independent surveyor company be appointed at both designated loading and discharge port, to assess commodity quality and quantity.

PRODUCTS & PRICES

JET FUEL JP54

FOB PRICE: GROSS \$56/ NET \$54

QUANTITY: Min 1,000,000 BBL

Max 10,000,000 BBL

Commission: US \$1/ US \$1.

D2 DIESEL GAS OIL L-0.2-62 GOST 305-82

FOB PRICE: GROSS \$ 350/ NET \$340

QUANTITY: Min 50,000 MT Max 500,000 MT

Commission: US \$5/ US \$5.

JET FUEL A1

FOB PRICE: GROSS \$ 56/ NET \$54

QUANTITY: Min 1,000,000 BBL Max

10,000,000 BBL

Commission: US \$1/ US \$1.



TANK TAKE OVER (TTO) WORKING PROCEDURES

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) with Guarantee Letter to take over title of the product.
2. Seller issue draft (MOU/TTO) agreement to Buyer countersign and return back to seller along with Company Registration Certificate...
3. Seller receives the signed MOU/TTO-contract from the Buyer and legalizes the agreement with the Ministry of Energy, agriculture & trade Russian Federation, within 48hrs, the seller release the legalized signed/sealed M.O.U to the buyer.
4. Buyer confirms the receipt of the legalized MOU and revert back immediately with official letter of Readiness to take over the cargo with the supplier's commercial invoice and condition and making the 5% down payment, which stands as the Allocation Security & Guarantee Deposit, on receipt and confirmation of the product documents as follows:
 - 4.1. Seller sends to Buyer the following documents for the Buyer's confirmation.
 1. Seller's company Registration Certificate.
 2. Bill of Lading- (in the name of Seller as Consignee.)
 3. Cargo Q88.
 4. Certificate of Origin
 5. Proforma Invoice.
 6. 5% Payment deposit Invoice.
 7. Cargo Manifest.
 8. Cargo Ullage Report.
 9. Product Passport-Dip-Test Report.
5. Buyer confirms the goods documents, makes 5% down deposit of the total price to board the cargo, which stands as an Allocation Security & Guarantees payment to the seller nominated bank by T/T Wire Transfer, which shall be deducted from the total payment value of the take-over product.



6. Seller releases the conducted SGS Test Report of the product with Dip-Test Authorization-DTA to Buyer to enable buyer company order SGS inspection team Q conformity analysis inspection upon goods/cargo arrival at the discharge port.
7. Upon the successful completion of Dip-test inspection, Buyer makes the balance payment by MT103 wire transfer for the total goods value, Seller transfers Title ownership Certificate to buyer's name as the legitimate owner of the goods and commence trans-loading.
8. Trans-loading commences immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.



TUZELBEKOV YERKANAT ESENBERDIEVICH
GENERAL SUPERVISOR
AQOIL REFINERY TOO.