

Limited Liability Company Paker Servis

Official Mandate

Limited Liability Company Paker Servis
Interdistrict Inspectorate of the Federal Tax Service | N 49
+7 926-778-35-49 | paker.servis@bk.ru | INN 7718607570

“**OOO PAKER SERVIS**”, Is an official mandate to a worthy of reliance refineries in Europe with corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing, and able to supply the following petroleum products with terms and procedure stated below

SOFT CORPORATE OFFER (SCO)

Recipient: Yacimientos Petrolíferos Fiscales Bolivianos (YFPB)

Product: D2 Oil

Minimum Quantity: 50,000 Metric Ton (Per Month)

Maximum Quantity: 500,000 Metric Ton (Per Month)

Origin: Kazakhstan, Azerbaijan, Qatar

Destination port: CIF Arica Chile

Quality: Standard export quality

Loading Port: Kazakhstan, Azerbaijan, Qatar

Performance Bond: 2% of Trial shipment Value

Inspection: SGS, CIQ or Similar at loading Port

Payment Terms: MT760, SBLC, BG, MT103 T/T Wire Transfer

Price CIF: Gross \$ 490 USD / NET \$ 480 USD / MT

Commission: \$ 5.00 Seller Side / \$ 5.00 Buyer Side / MT

TRANSACTION PROCEDURES FOR CIF DELIVERY

- 1.) Buyer Company Issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead and Data page of Buyer's Passport.
- 2.) Seller Company Issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any). Both parties sign and seal the present contract and exchange the copies electronically.
- 3.) Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:
 - A) Copy of Certificate of Origin.
 - B) Copy of Company Registration Certificate.
 - C) Copy of Statement of Product Availability.
 - D) Copy of Product Quality Passport (Dip Test Analysis).
 - E) Copy of Refinery Commitment to Produce / Supply.
 - F) Copy of Refinery Legalized Draft Contract.

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4.) Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer negotiates and arranges for the Chartered Freight Cost with the appointed Shipping Company for the transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port.

5.) Seller Company releases full copies of POP and Shipping documents to Buyer Company.

- A) Copy of the Charter Party Agreement to transport the product to discharge port.
- B) Copy of Shipping Schedule Document.
- C) Copy of Product Analysis Report.
- D) Copy of Certificate of Origin.
- E) Copy of Bill of Lading C
- F) Copy of Tank Receipt.
- G) Copy of Vessel Q88.
- H) Copy of SGS Report.
- I) Copy of Certificate of Product.

6.) Buyer's bank sends the Irrevocable Documentary Letter of Credit (IRDLC) non- operative issued by the buyer's bank to seller's bank for the face value of the first whole month shipment.

7.) Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank on to the seller's bank will become immediately operative.

8.) Seller's bank will confirm to seller and to buyer that the irrevocable documentary letter of credit has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

9.) Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

10.) Seller within 24hours releases the commission of the intermediaries immediately.

General Manager

MOROZ VLADIMIR PETROVIC

