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## SOFT OFFER FOR PURCHASING/CONTRACT TERMS AND CONDITIONS

**PAYMENT TERM:** SBLC/MT760, DLC/MT700 AND 100% TT/MT103 WITHIN (7) SEVEN DAYS AFTER THE DISCHARGE OF THE CARGO AT THE DESTINATION POR AND CIQ/SGS INSPECTION.

**FOB LOADING PORT:** ROTTERDAM, SEAPORT GEORGIA, BAKU AZERBAIJAN.

**CIF LOADING PORT:** Baku Azerbaijan Seaport/Batumi seaport Georgia, Product Non-Russia origin

**DISCHARGE PORT:** AWSP

**PERFORMANCE BOND:** 2% PGB

**COMMISSION:** Share 5/5 Seller/Buyer

### PRODUCTS & PRICES:

#### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL - AZERBAIJAN ORIGIN

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: GROSS USD \$94.00 per BBL / NET USD \$90.00 per BBL on [FOB Rotterdam](#)

#### JET A1 FUEL - AZERBAIJAN ORIGIN

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

FOB Price: GROSS USD \$95.00 per BBL / NET USD \$90.00 per BBL on [FOB Baku/Rotterdam](#)

#### VIRGIN FUEL OIL D6 - LOW SULFUR - AZERBAIJAN ORIGIN

Minimum Quantity: 400,000,000 Gallons per Month

Maximum Quantity: 800,000,000 Gallons per Month

FOB Price: GROSS USD \$1.00 USD per Gallon / NET USD \$0.96 per Gallon [FOB/Rotterdam/ Seaport, Georgia](#)

#### EXPORT BLEND CRUDE (REBCO) GOST 51 858-2002 / GOST 9965-76 - AZERBAIJAN ORIGIN

Minimum Quantity: 10,000 Barrels per Month

Maximum Quantity: 3,000,000 Barrels per Month

FOB Price: GROSS USD \$96.00 per BBL / NET USD \$92.00 per BBL on [FOB Rotterdam/ seaport Georgia](#).

#### LIQUIDIFIED PETROLEUM GAS. GOST 20448-90 - AZERBAIJAN ORIGIN

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 1,000,000 Metric Tons per Month



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## **GUNASHLI OIL FIELD NON NEGOTIABLE TRANSACTION PROCEDURES: COST INSURANCE AND FREIGHT CIF CONTRACT (CIF):**

1. Buyer issues ICPO upon receipt of Soft Corporate offer.
2. Seller issues Draft Sales and purchase Agreement to buyer, Buyer returns signed contract to Seller
3. Seller and Buyer agree on final destination of first shipment and the shipping company issues the charter party agreement. Seller issue the below Partial POP documents;
  - (a) Refinery Commitment to Supply
  - (b) Certificate of Origin (Non-Russian Origin)
  - (c) Commitment to Supply
  - (d) Quality and Quantity Report (Product Passport)
  - (e) Statement of Product Availability
4. Buyer deposit 3% of total first shipment value to seller fiduciary agent account via TT Wire.
5. Within 48hrs of the 3% guarantee deposit confirmation by seller's fiduciary agent, fiduciary agent holds funds upon confirmation of Custom Clearance and PPOP documents by buyer, buyer instructs the fiduciary agent to release funds to seller's bank and 2% PB to buyer's bank;
6.
  - (a) Ship Certificates
  - (b) Cargo Declaration
  - (c) Fresh Q&Q Report
  - (d) Charter Party Agreement
  - (e) Ownership Certificate
  - (f) Title Transfer Affidavit
  - (g) Product Allocation Certificate
  - (h) Ullage Report
  - (i) Notice of Readiness
  - (j) Customs Declaration Certificate.
  - (k) Bill of lading
  - (l) vessel Q88
7. All Parties involved sign NCNDA/IMFPA. Cargo is insured and Shipment commences as per contract schedule.
8. Within 48 hours of Vessel arrival, buyer release full payment via MT103 deducting all paid expenses after CIQ inspection at the destination port.
9. Seller pays all intermediaries.



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**IMPORTANT NOTICE**

**WE ARE NOT HERE NEITHER TO WASTE YOUR PRECIOUS TIME, WE ARE HERE TO CLOSE YOUR DEALS ACCORDING TO THE APPROVED & LEGALIZE PROCEDURE. DO NOT CONTACT US IF THIS PROCEDURE DOES NOT SUITES YOUR ORGANIZATION THANK YOU.**

Authorize Signatory  
Chairman MAMMAD TOPCHUBASHOV  
GUNASHLI OIL FIELD

