



DATE: 20 APRIL, 2023

**FULL CORPORATE OFFER**

We the undersigned Company “ PETRO CHINA INTERNATIONAL LLP “ with registered address Almaty, Almaty District, Street Muratbayev, Building 147 as an official Seller With full power and authority under penalty of perjury, hereby issue this soft corporate offer with given terms and conditions and confirm our readiness and capability to execute straight to Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

<i>DELIVERY DETAILS:</i>	
<i>Delivery:</i>	<i>CIF China</i>
<i>Inspection:</i>	<i>SGS Test Report Will Be Conducted at the Loading Port by SGS</i>
<i>Payment Method:</i>	<i>Telegraphic Transfer TT &amp; MT103-23 Conditional Loading</i>
<i>Loading Port:</i>	<i>Aktau, Atyrau, Kuryk Port</i>
<i>Discharged Port:</i>	<i>Qingdao Port, China</i>
<i>Shipment Method:</i>	<i>Via Pipeline, Tanker Vessel, Bulk. Tank.</i>
<i>Product Origin:</i>	<i>Kazakhstan</i>

**FOR CIF TRANSACTIONS**

<i>COMMODITY</i>	<i>QUANTITY</i>	<i>PRICE</i>
<i>PETROLEUM COKE</i>	<i>50, 000 MT / 600, 000 MT</i>	<i>USD \$180 / USD \$170</i>

**CIF TRANSACTION PROCEDURE**

1. BUYER ISSUES ICPO WITH SELLER'S DELIVERY PROCEDURES ON BUYER'S LETTERHEAD ALONG WITH BUYER BANKING INFORMATION & COMPANY REGISTRATION CERTIFICATE.
2. SELLER ISSUES SALES PURCHASE AGREEMENT TO BUYER.
3. BUYER SIGNS AND RETURNS THE SPA TO SELLER WITH GUARANTEE OF COMPLIANCE, SELLER ISSUES PARTIAL PROOF OF PRODUCTS TO BUYER:
  - A. COMMITMENT TO SUPPLY
  - B. SELLER CERTIFICATE OF INCORPORATION/REGISTRATION
  - C. CERTIFICATE OF ORIGIN
  - D. STATEMENT OF AVAILABILITY OF PRODUCT
  - E. PRODUCT PASSPORT
4. WITHIN 5 BANKING DAYS, BUYER'S BANK SENDS TRANSFERABLE IRREVOCABLE OPERATIVE DLC SWIFT MT700 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER'S NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT, SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN THE 5 BANKING DAYS.THE BUYER MUST MAKE CASH DEPOSIT OF \$410,000 BY TT WIRE TRANSFER FOR



SECURITY GUARANTEE TO ENABLE SELLER SECURE A CHARTER VESSEL AND COMMENCE SHIPMENT, LETTER OF GUARANTEE OF REFUND NOTARIZED BY HIGH COURT WILL BE ISSUED TO BUYER AND THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT. SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH THE 2% PERFORMANCE BOND (PB) AND WILL BE HELD IN BUYER'S DESIGNATED SAFE LOCATION UPON ARRIVAL OF CARGO AT BUYER'S DISCHARGE PORT.

- (A) NOR/ETA
- (B) BILL OF LADING (MUST HAVE GROUND AGENT DETAILS)
- (C) OFFICIAL EXPORT LICENSE
- (D) VESSEL QUESTIONNAIRE 88
- (E) PORT STORAGE AGREEMENT
- (F) SGS report at loading port
- (G) CERTIFICATE OF OWNERSHIP TRANSFER
- (H) DIP TEST AUTHORIZATION (OTA) & ATB
- (I) CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
- (J) COPY OF TRANSNET SIGNED CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.
- (K) ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC) BY MINISTRY OF ENERGY

5. SHIPMENT COMMENCES ONLY UPON CONFIRMATION OF BUYER'S PAYMENT OF SECURITY GUARANTEE AND THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE WITHIN 5- 25 DAYS. THE SGS WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND BUYER AT THE UNLOADING SEAPORT.

6. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q&Q BY SGS/CIQ AT DESTINATION PORT.

7. SELLER PAYS COMMISSION WITHIN 48 HOURS BY SWIFT MT103 TO ALL INTERMEDIARIES ASSIGNED NCNDA/IMPFA 8. SELLER/BUYER PROCEEDS ON YEARLY BASIS AS PER SIGNED DRAFT CONTACT.

8. SELLER/BUYER PROCEEDS ON YEARLY BASIS AS PER SIGNED DRAFT CONTACT.

SELLER SIGNATURE & STAMP

Sultan Omarov

Export Manager /Director

