

BIN: 010940000658 | RNN: 600700231334 | OKPO: 39573485

# FULL COROPRATE OFFER (FCO)

The validity of this full corporate offer is from the date herein and will be terminated sooner if there is no compliance from the buyer. We the seller Refinery hereby confirms with full legal and corporate responsibility under penalty of perjury that we are ready, willing and able to enter into a contract to sell and transfer the aforementioned commodity under the following terms, conditions and specifications:

**COMMERCE ALL TERMS & CONDITIONS** 

COMMODITY	DIESEL OIL EN590 10 PPM	
PRODUCT ORIGIN	KAZAKHSTAN REPUBLIC	
SPECIFICATIONS	DIESEL EN 590	
PRICE	USD\$390/380	
FIRST LIFT/TRIAL SHIPMENT	100,000 METRIC TONS	
CONTRACT PERIOD	500,000-1,000,000 MT	
DESTINATION PORT	CIF, CHINA-ASWP	
CARGO SIZE / PACKAGE PREFERENCE	METRIC TON	
INSPECTION	SGS OR INTERTEK	
PAYMENT TERM	DLC/SBLC ISSUED FROM THE WORLD TOP BANK/MT103/TT	
PRODUCTS S	PECIFICATION (DIESEL EN 590)	
NO COMPONENT	UNIT	

NO	COMPONENT	UNIT	LIMIT
1	Cetane Number		51.0 min
2	Cetane index		46.0 min
3	Density at 15 0C	Kg/m3	820.0-845.0
4	Polycyclic aromatic hydrocarbons	%m/m	11.0 max
5	Sulphur content	mg/kg	10max
6	Flash Point in a closed crucible	0C	55min
7	Coking ability of 10% residue of distillation	%	0.3 max
8	Ash content	%m/m	0.01max
9	Water content	mg/kg	200max
10	Total pollution	mg/kg	24max
11	Corrosion of a copper plate (3 h at 50 ° C)	Rating	Class 1
12	Oxidative stability: total amount of precipitate	g/m3	25max
13	Lubricity: corrected wear spot diameter at 60° C	μm	460max
14	Kinematic viscosity at 40 ° C	mm2/s	2,000-4,500
15	Fractional composition		
	Recovery@250°C	%vol	65max
	Recovery@350°C	%vol	85 min
	95%(V/V) recovered at	0C	360max
16	The content of methyl esters of fatty acids		7max
17	Color	%	1.0 max

## CIF BANKING TRANSACTION PROCEDURE(A)

1.Seller issues SCO. Buyer issues ICPO with banking details.

2. Within 24 Blanking Hours Seller issues to buyer the sales and purchase agreement contract (SPA) buyer sign with NCNDA/IMFPA to be sign by all parties to secure payment commissions.

3. Within 24 Banking Hours Seller registers and legalizes the contract with the ministry of energy.

4. Within 24 Banking Hours Sellers release to buyers the Partial POP documents via Fax/Email:

(a) Certificate of product origin.

- (b) Statement of product availability
- (c) Letter of commitment to supply
- (d) Product quality passport

Contact Us	
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G Almaty, zhetysusky District, Microron Kulager 26k 44, Kazakhstan +7 (778) 090 6160 info@kazneftechim-kopa.com www.kazneftechim-kopa.com



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5.Within 7 (Seven) banking days upon receipt and confirmation of the documents, Buyers Bank Issues Documentary Standby Letter of Credit (SBLC) MT760 or DLC as per seller's approved verbiage, if buyer fails to issue the (SBLC/DLC) within the stipulated validity days, buyer will make cash deposit of 5% by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port. 6.Within 7 Banking Days After confirmation of the buyer's (MT 760/DLC) Seller will issue to Buyer's bank within 4 (four) days the full shipment documents proof of product (POP) listed below plus 2% Performance Bond (PB) via swift bank to bank:

- a) Copy of approval to export.
- b) Copy of license permit to export.
- c) Copy of statement of Availability of Product.
- d) Copy of Refinery Commitment to Produce the Product.
- e) Copy of Vessel Questionnaire Q88 Refinery Certificate of Product Ownership.
- f) Copy of Fresh SGS.
- g) Copy of Bill of Lading.
- h) Copy of port Storage agreement.
- i) Copy of the Charter Party Agreement(S) to transport the product to discharge

7.Upon arrival of vessel at the discharge port, the cargo will be subject to CIQ/SGS inspection

at the buyer's expense. Upon completion of SGS inspection, Buyer makes100% payment via MT103- TT wire transfer within 72 hours from issuance of CIQ/SGS certificate at discharge port.

### NON-NEGOTIABLE CONTRACT TERMS AND TRANSACTION PROCEDURES(B)

- 1. Buyer issue ICPO addressed to the seller.
- 2. Seller confirms ICPO and issues the FCO for singing and Contract for amendment and countersigning as per mutual agreement.
- 3. Seller legalizes and register contract at seller expense and send to buyer final approved registered and legalized contract.
- 4. Seller sends to buyer via E-mail, the following PPOP documents on buyer name for verification of the allocation.
- A. Statement of product availability.
- B. Refinery commitment to supply.
- C. Transaction passport.
- D. Certificate of Origin.
- E. Company license to export.
- F. Product Passport.

5. Buyer and seller sign the CPA, securing shipping documentation along with the NCNDA for commission construction, both buyer and seller shall be responsible for the first lift freight charges 50% each, buyers 50% freight payment shall be deducted from the first vessel value amount upon delivery.

6- Seller along with shipping company submits full set of FPOP according to the signed contract velum with all vessel details.

6. Upon verification of the above documents, buyer issues balance cost of the first month trial shipment through SBLC BG

SWIFT/DLC or as suitable by the end buyer.

7. Both Parties lodge their contracts to their respective banks and seller bank swift the full POP documents plus 2% PB and dip test authorization to buyer bank.

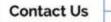
8. Delivery commences as per contract schedule and vessel arrives at buyer discharge port within days after confirmation of the blocked fund instrument.

9. Buyer release blocked fund and make payment by T/T via MT 103 within five to seven (5-7) working days of delivery.

10. Upon receiving payment from buyer, within two (2) working days the seller will T/T commission to all relevant parties involved in this transaction.

#### SIGNATORY MR. MAHUOV BALTABEK MAHUOVYCH GENERAL DIRECTOR LLC KAZNEFTECHIM-KOPA REFINERY





G Almaty, zhetysusky District, Microron Kulager 26k 44, Kazakhstan +7 (778) 090 6160 info@kazneftechim-kopa.com www.kazneftechim-kopa.com