



# LLP BM OIL COMPANY

**Address:** Astana, Almaty District, Mustafina  
Street 15\1 VP-5 Republic of Kazakhstan.

**Email:** [Info@bmoilcompany.kz](mailto:Info@bmoilcompany.kz)

**Telephone/WhatsApp:** (+7) -747-628-5592

**BIN:** 141140025465

**RNN:** 620200467795

**OKPO:** 52784287

**Issue: 5<sup>th</sup> July, 2023.**

**Buyer Mandate/ Potential End Buyers.**

## SOFT CORPORATE OFFER

We, the undersigned **LLP BM OIL COMPANY** an Oil & Gas company and legal authorized refinery mandate representative to supply petroleum product, natural gas, petrochemical, energy, and other natural mineral resources, BM oil company is active under the management of managers with 35 years of experience in oil and natural gas export in the market and in connection with different exploration refineries around the world.

We continue to grow significantly by adding new reliable buyer/seller of any petroleum product and other minerals resources adapting rapidly to changes and it will be our pleasure to have any safe and successful contract with our customers.

With full legal responsibility under penalty do confirm the availability and capability to supply the listed product for immediate spot and contract sales

## TERMS OF NEGOTIATION

**PRODUCT ORIGIN: REPUBLIC OF KAZAKHSTAN.**

**INCOTERMS: FOB/CIF/TTO**

**LOADING PORTS: PORT OF AKTAU, ROTTERDAM AND HOUSTON ETC.**

**PAYMENT: SBLC, MT103 TT WIRE, PERFORMANCE BOND: 2% PB**

**CONTRACT TERM: 12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS)**

**INSPECTION: SGS, CIQ OR SIMILAR**



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## **DIESEL FUEL EN590 (10PPM ,500PPM)**

MINIMUM QUANTITY: 50,000 MT - 200,000 MT PER MONTH

CIF PRICE: USD \$340.00MT/USD \$330.00 NET

FOB PRICE: USD \$ 320.00 MT / USD \$ 310.00 NET

COMMISSION: USD \$5 / USD \$5

## **LIQUEFIED NATURAL GAS. GOST5542-87**

MINIMUM QUANTITY: 50,000 MT - 500,000 MT Per Month

CIF PRICE: USD \$ 390.00 MT / USD \$ 380.00 NET

FOB PRICE: USD \$390.00 MT / USD \$ 380.00 NET

COMMISSION: USD \$ 5 / USD \$ 5

## **JET FUEL A1**

MINIMUM QUANTITY: 500, 000 BBLs – 10,000.000 BBL

FOB PRICE: USD \$ 78.00 BBL / USD \$ 74.00 BBL

COMMISSION: USD \$ 2 / USD \$ 2.

## **ESPO BLEND CRUDE OIL**

MINIMUM QUANTITY: 500,000 BBLs – 5.000.000 Per Month

CIF PRICE: GROSS USD \$ 74.00 BBL / USD \$ 72.00 BBL NET

FOB PRICE: GROSS USD \$ 72 .00 BBL / USD \$ 70.00 BBL NET

COMMISSION: USD \$ 2 / USD \$ 2

## **PETROLEUM COKE**

MINIMUM QUANTITY: 50,000 MT – 5.000.000 MT Per Month

CIF Price: Gross USD \$300.00 MT / USD \$290.00 NET

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## **TRANSACTION PROCEDURES FOB ROTTERDAM/HOUSTON (TANK TO VESSEL)**

1. Buyer issues ICPO addressed to Seller/ Seller Mandate Company with Seller's procedure incorporated on it, buyer's company details, banking details, passport copy, Charter Party Agreement from any verifiable European companies with letter confirming readiness, wiliness and capability to carry out the transaction.
2. Seller issues commercial invoice (CI) for the available quantity of product in seller's leased tank to buyer.
3. Buyer signs and returns the Commercial Invoice to Seller
4. Seller issues to buyer tank vessel injection Agreement (TTVIA) to be endorsed by both seller, buyer and buyer's logistics company.
5. Upon return of the endorsed TTVIA, Seller release to buy the following PPOP documents;
  - Commitment Letter to Supply
  - Export License
  - Tank Storage Receipt TSR.
  - Authorization to Verify ATV) Through call or email)
6. Buyer contact the seller's leased Storage Company to verify the availability of the product and to obtain access to enable buyer and his inspection team to conduct dip test on the product in the tank.
7. Seller issue DTA for buyer to proceed of the dip test upon confirmation of buyer securing legal access to the product.
8. Buyer and his SGS inspection team conduct dip test on the product in the tank.
9. Upon satisfactory result of the dip test, Seller's storage company issue to buyer, the Notice of Readiness (NOR) to inject the product.
10. Buyer provide Q88 and ATI from his logistics Company and also make available the Vessel for the injection process to commence as scheduled.
11. Upon completion of the injection, Seller releases to buyer the below POP documents.



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SIGNED & SEAL

REPRESENTED BY: MADYBAYEV BERIK NAIMANGALIEVICH

TITLE: GENERAL DIRECTOR

LLP BM OIL COMPANY

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