

# LLC "ECOGAS-OIL"

121609, Moscow, Osennyaya st., 23, premises. 5th floor 4 TEL: +7 923461758 skype llcecogasoil@mail.ru



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#### SOFT CORPORATE OFFER-SCO

WE LLC" ECOGAS-OIL UNDER PENALTY OF PERJURY HEREBY ISSUE THIS FULL CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS FULL CORPORATE OFFER.

#### KAZAKHSTAN ORIGIN JET FUEL (A1)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL. MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS.

FOB PRICE: GROSS PRICE \$89 / NET PRICE \$87.

COMMISSION: \$1 SELLER SIDE / \$1 BUYER SIDE.

#### KAZAKHSTAN ORIGIN GASOIL EN590-2009 10PPM

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT. MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS FOB PRICE: GROSS \$490 / NET \$ 480.

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

#### KAZAKHSTAN DIESEL (D2) GAS OIL L-02-62 GOST 305-82

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT. MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS. FOB PRICE: GROSS PRICE \$520 / NET PRICE \$510.

COMMISSION: \$2 SELLER SIDE / \$2 BUYER SIDE.

#### KAZAKHSTAN ORIGIN JET FUEL JP54

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL. MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS. FOB PRICE: GROSS PRICE \$89 / NET PRICE \$87 PER BARRELS. COMMISSION: \$1 SELLER SIDE / \$1 BUYER SIDE.

#### KAZAKHSTAN ORIGIN VIRGIN OIL (D6)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000,000 GALLONS MAXIMUM QUANTITY: 500,000,000 GALLONS X 12 MONTHS.

FOB PRICE: GROSS PRICE \$0.80 / NET PRICE \$0.78.

COMMISSION: \$0.1 SELLER SIDE / \$0.1 BUYER SIDE

#### INTERNATIONAL PROCEDURES FOR FOB ROTTERDAM

- 1, BUYER ISSUES ICPO WITH TANK STORAGE AGREEMENT (TSA)
- 2. SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN STORAGE TANK IN ROTTERDAM ALONG WITH FOLLOWING DOCUMENTS AFTER RECEIPT OF THE SIGNED CI.
- (A) COPY OF COMPANY REGISTRATION CERTIFICATE
- (B) COPY OF STATEMENT OF PRODUCT AVAILABILITY IN THE STORAGE TANK IN ROTTERDAM
- (C) TANK STORAGE RECEIPT (TSR)
- (D) ICC WARNING LETTER

ОГРН: 1207700436129 ИНН: 9731072695 КПП: 773101001



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- BUYER PROVIDES THEIR TANK STORAGE RECEIPT (TSR) OR ALTERNATIVELY EXTENDS SELLER'S TANK.
- 4. SELLER PROGRAM INJECTION & ISSUES BUYER FOLLOWING DOCUMENTS AFTER INJECTION;
- (A). THREE DAYS (3) UNCONDITIONAL DIP TEST AUTHORIZATION (DTA)
- (B) FRESH SGS REPORT INSPECTED IN ROTTERDAM SHORE TANKS
- (D) AUTHORIZATION FOR PHYSICAL VERIFICATION OF THE PRODUCT (ATV)
- (E) INJECTION REPORT SHORE TANK IN ROTTERDAM
- (F) CERTIFICATE OF ORIGIN
- (G) COMMITMENT TO SUPPLY
- (H) PRODUCT PASSPORT
- (I) NOTARIZED & ENDORSED NCND/IMFPA BY THE SELLER & THEIR BANK.
- 5. BUYER UPON PHYSICAL VERIFICATION OF THE PRODUCT & POPP CONFIRMATION ORDER SGS TO CONDUCT DIP TEST IN THE SELLER TANK ON BUYER'S EXPENSE.
- 6. SELLER COMMENCES IMMEDIATELY THE INJECTION INTO BUYER'S TANK AND ISSUES THE TITLE OF OWNERSHIPCERTIFICATE TO BE FOLLOWED BY ALL EXPORT DOCUMENTATION.
- 7. BUYER MAKES PAYMENT BY MT103/TT WIRE TRANSFER FOR THE TOTAL PRODUCT & LIFTS THE PRODUCT. SELLER PAYS ALL THE INTERMEDIARIES INVOLVE IN THE TRANSACTION.

### TANK TO TANK FOB ROTERDAM PROCEDURE

- 1. REFINERY ISSUES A FULL CORPORATE OFFER AND BUYER SENDS ICPO, CP AND TANK STORAGE AGREEMENT (TSA) AS PROOF OF STORAGE AVAILABILITY.
- 2. REFINERY VERIFIES AND ISSUES COMMERCIAL INVOICE (CI) FOR AVAILABLE QUANTITY INCLUDE THE PRODUCT SPECIFICATIONS, ALONG WITH COMMITMENT TO SUPPLY, STATEMENT OF PRODUCT AVAILABILITY AND CERTIFICATE OF ORIGIN OF THE PRODUCT AND TANK TO TANK INJECTION AGREEMENT (TTTIA). BUYER SIGNS AND RETURNS SIGNED CI TO REFINERY ALONG WITH (TTTIA) SIGNED AND APPROVED BY THEIR LOGISTICS COMPANY.
- 3. THE REFINERY ISSUES THE BELOW POP DOCUMENTS AS TO ALLOW THE BUYER DIP TEST IN SELLER'S EX-SHORE TANK.
- A. DIP TEST AUTHORIZATION (DTA).
- B. AUTHORIZATION TO SELL & COLLECT (ATSC).
- C. TANK STORAGE RECEIPT (TSR).
- D. COMMITMENT LETTER TO SUPPLY.
- E. STATEMENT OF PRODUCT AVAILABILITY.
- F. LETTER GUARANTEE.
- G. AUTHORIZATION LETTER TO VERIFY.
- 4. BUYER ORDERS SGS TO CONDUCT DIP TEST OF THE PRODUCT IN THE SELLER'S EX-SHORE TANKS AT BUYERS EXPENSES WITHIN THE VALIDITY OF THE TANK STORAGE RECEIPT.
- 5A. BUYER PROVIDES LOGISTICS DETAILS EITHER THEIR VESSEL DETAILS OR TANK STORAGE AGREEMENT AS TO COMMENCE INJECTION OF PRODUCT.

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5B. UPON SUCCESSFUL RECEIVE OF SGS ANALYSIS REPORT OF THE PRODUCT SELLER PROVIDES TO BUYER THE FOLLOWING DOCUMENTS:

- A. LOADING PORT INJECTION REPORT.
- B. PRODUCT PASSPORT.
- C. BILL OF LADING.
- D. CERTIFICATE OF ORIGIN.
- E. CERTIFICATE OF OWNERSHIP.
- F. Q88
- 6. BUYER MAKES 100% PAYMENT BY MT 103 TT WIRE TRANSFER FOR THE TOTAL COST OF THE PRODUCT AND REFINERY PAYS COMMISSION TO ALL SELLER AND BUYER INTERMEDIARIES INVOLVED IN THE TRANSACTION WITHIN 48 HOURS AFTER CONFIRMATION OF THE BUYER'S PAYMENT.
- 7. REFINERY ISSUES DRAFT SALES AND PURCHASE AGREEMENT TO BUYER TO REVIEW FOR ROLL OVER AND EXTENSION MONTHLY OF DELIVERIES FOR ONE YEAR.
- 8. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT, AND MANDATES / INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO MONTHLY DELIVERIES.



Director: Semennikov Vladimir Vladimirovich

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