

## SOFT CORPORATE OFFER

We "A&A Energy Oil and Gas, LLC" The Authorized seller Mandate hereby confirms under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/price as specified in the terms and conditions stated below.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$5 PER MT and \$2 PER BBL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.

Product Origin	KAZAKHSTAN
Product Quality	EXPORT STANDARD
Loading Ports	Port of Kuryk/Port of Bautino/Rotterdam/Houston/Jorong/Fujairah
Destination Ports	ASWP
Incoterms	CIF / FOB / TTO
Commissions	\$5 PER MT (\$2 PER BBL) PAYABLE BY SELLER
Payment Terms	SBLC / MT103 / TT
Contractual Period	SPOT / 12 MONTHS CONTRACT + ROLLS / EXTENTION

## FOB PROCEDURE FUJAIRAH/JORONG/ROTTERDAM/HOUSTON PORT

1. Buyer sends ICPO in line with seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) on receipt and acceptance of Seller's Soft Offer
2. Seller issues Commercial Invoice (C.I.), Buyer Signs within 24 hours and returns to Seller Within its validity.
3. Upon receipt and review of the signed C.I., seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer in order for Dip Test to be conducted alongside counter signed copies of the CI
4. Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents:
  - A. Fresh SGS Report (Not older than 72 hours);

## **A&A ENERGY, OIL AND GAS, LLC**

16444 SW 30 Street, Miramar, FL, US 33027

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- B. Product Reservoir Receipt.
- C. Accreditation Certificate.
- D. Product Passport (Quantity and Quality Analysis);
- E. Authorization to Sell and Collect Certificate (ATSCC);
- F. Pre-Injection Report (PIR);
- G. NCNDA/IMFPA (To be completed by all intermediaries)
- H. Certificate of Product Origin.
- I. Authority to Verify (ATV) either physically or otherwise.

5. Upon receipt and confirmation of the above POP Documents, Buyer provide its testing officials (SGS or INTERTEK) and the needed test are carried out on the product in seller's tanks.

6. Buyer upon successful Dip Test makes full payment by MT103 / TT wire transfer for the total product and Seller pays commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and injection commences immediately.

7. Seller issues a contract for buyer's desired duration upon successful completion of the trial order

### **FOB PROCEDURE FUJAIRAH/JORONG/ROTTERDAM/HOUSTON PORT**

1. Buyer issues ICPO with seller working procedure on it as transaction procedure with banking details and Buyer passport scan copy.

2. Seller issues the Commercial Invoice (CI) of the product in tanks at port, Buyer signs and returns back Commercial Invoice to Seller.

3. Seller issues to Buyer the below document for verification of the product (PPOP):  
Tank Storage Receipt (TSR).  
Statement of Product Availability.  
Authorization to Verify (ATV).  
Dip Test Authorization (DTA) Letter

4. Upon Successful Verification of the PPOP, Buyer contacts seller's Tank Storage Company and requests for payment invoice. Buyer extends the seller's Tank and makes arrangements for Dip Test Schedule.

5. Upon successful Dip Test in Seller's Tanks, Buyer makes payment for the total cost of product based on the SGS Report via MT103 and Seller transfer title ownership to buyer and send all exportation documents to buyer, Buyer lift product into Vessel or completely take over seller's tanks for further product storage.

6. NCNDA/IMFPA will be signed by all intermediaries involved in the transaction and forward to seller for endorsement, Seller provides the below documents. Endorsed NCNDA/IMFPA Authorization to Sell and Collect (ATSC)

7. Buyer gets back to Seller with NCNDA/IMFPA signed by all Group with commission Structure so all parties can receive their commissions immediately. 8. Seller issues final agreement to Buyer to review contract on R&E Monthly Deliveries.

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## COST, INSURANCE AND FREIGHT (CIF)

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.
2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals, and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products:
  - A. Refinery commitment to supply
  - B. Certificate of origin
  - C. Statement of product availability
  - D. Authority to sell and collect ATSC
3. Upon examination of seller POP buyer will make a cash deposit of \$280,000 (two hundred and eighty thousand dollars) within 5 banking days by TT wire transfer for security guarantee to enable the seller to the charter vessel and commence shipment, and this payment (PB)
  - A. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.
  - B. Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan.
  - C. Copy of statement of availability of the product.
  - D. Copy of the refinery commitment to produce the product.
  - E. Copy of Transnet contract to transport the product to the loading port.
  - F. Copy of the port storage agreement.
  - G. Copy of the charter party agreement to transport the product to discharge port.
  - H. Copy of Vessel Questionnaire 88.
  - I. Copy of Bill of Lading.
  - J. SGS Report at loading port.
  - K. Dip test Authorization (DTA) & ATB.
  - L. NOR /ETA.
  - M. Certificate of Ownership Transfer.
  - N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
  - O. Seller will issue TSR upon successful verification of all documents.
4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.
5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.
6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

## PRODUCT NAMES PRICE AND COMMISSION

### AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Kazakhstan

Quantity: Minimum of 500,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Delivery: FOB

Price: \$88.00 Gross / \$84.00 Net per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

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REBCO GOST 51 858-200 / 9965-76

Origin: Kazakhstan

Quantity: Minimum of 100,000 Barrel/per month and Maximum of 1,000,000 Barrels/ per month

Delivery: FOB

Price: NWE Platt's Discount Minus -\$26.00 Gross / -\$24.00 Net per Barrel

Commission: USD 1.00 seller side, USD 1.00 Buyer side Per Barrel

## LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: CIF ASWP

Price: \$ 250.00 Gross / \$ 240.00 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## LIGHT CYCLE OIL (LCO)

Origin: Kazakhstan

Quantity: 500,000 MT / per month / Maximum of 5,000,000 MT per month

Delivery: FOB

Price: \$ 150.00 Gross / \$ 140.00 Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

Company Name: A&A ENERGY, OIL AND GAS, LLC

Legally Represented by: MR. ANTONIO TREVINO MARTINEZ



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