



"BIGI NAFTA" LLC

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Russia Federation.

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Ref No: БГНЛЛЦ/ СЦО-25-0421

Issued: 5th April 2021

Valid Till 4th August 2021

Attn.: To End Buyer/ Buyer's Mandate

SOFT CORPORATE OFFER

BIGI NAFTA LLC, an independent Russian Petroleum Products Resellers narrow the gap between Buyers and Sellers of Russian origin refineries hereby confirm with legal responsibility, under penalty of perjury and under international law issues this Soft Corporate Offer with provided terms and conditions stated herewith and that we are ready, willing and able to sell the following commodities as per the specification, quantity and price as specified in the terms and conditions stated below;

We also attest that this allocation has been fully confirmed as existing, true, valid and is available for Sale & Purchase. We equally attest under penalty of perjury that we have full and complete legal rights and authority to resell this contract to prospective Buyer.

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL & JET A1

Quantity: 500,000 - 3,000,000 Barrels/Monthly

Price: US\$62:00 Gross - US\$58:00 Net /Per BBL - CIF /ASWP

Price: US\$48:00 Gross - US\$44:00 Net /Per BBL - FOB /SPOT

Commissions: US\$2.00 Buyer side, US\$2.00 Seller side /Per BBL

RUSSIAN EXPORT BLEND CRUDE GOST 51 858-2002 [R.E.B.C.O]

Quantity: 500,000 - 2,000,000 Barrels /Monthly

Price: US\$62.00 Gross - US\$58:00 Net /Per BBL - CIF /ASWP

Price: US\$48.00 Gross - US\$44:00 Net /Per BBL - FOB /SPOT

Commissions: US\$2.00 Buyer side, US\$2.00 Seller side /Per BBL

RUSSIA EXPORT BLEND CRUDE (ESPO)

Quantity: 500,000 - 2,000,000 Barrels /Monthly

Price: US\$62.00 Gross - US\$58:00 Net /Per BBL - CIF /ASWP

Price: US\$56.00 Gross - US\$52:00 Net /Per BBL - FOB /SPOT

Commissions: US\$2.00 Buyer side, US\$2.00 Seller side /Per BBL

VIRGIN FUEL OIL-D6

Quantity: 10,000,000 - 900,000,000 Gallons /Monthly

Price: \$1.00 Gross - \$0.96 Net /Per Gal - CIF /ASWP

Price: \$0.90 Gross - \$0.80 Net /Per Gal - FOB /SPOT

Commission: US\$0.05 Buyer side, US\$0.05 Seller side /Per Gal

RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82 / DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL 50PPM

Quantity: 20,000 - 100,000 Metric Ton /Monthly

Price: US\$320.00 Gross - US\$310:00 Net /Per MT - CIF /ASWP

Price: US\$290.00 Gross - US\$280:00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

ИНН: 0245026415

КПП: 024201001



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MAZUT M100 GOST 10585-75 & 10585-99

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$240.00 - US\$230.00 Net /Per MT - CIF /ASWP

Price: Gross US\$220.00 - US\$210.00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

DIESEL GASOIL EN 590 GOST P 52368 - 2005

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$350.00 / US\$340.00 Net /Per MT - CIF /ASWP

Price: Gross US\$330.00 - US\$320.00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

LIGHT CYCLE OIL (LCO).

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$330.00 / US\$320.00 Net /Per MT - CIF /ASWP

Price: Gross US\$310.00 - US\$300.00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

FUEL OIL CST180 & CST ALL GRADE.

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$350.00 / US\$340.00 Net /Per MT - CIF /ASWP

Price: Gross US\$330.00 - US\$320.00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

LIQUEFIED PETROLEUM GAS-LPG, GOST 20448-90

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$310.00 / US\$300.00 Net /Per MT - CIF /ASWP

Price: Gross US\$290.00 - US\$280.00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

LIQUEFIED NATURAL GAS-LNG.

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$310.00 / US\$300.00 Net /Per MT - CIF /ASWP

Price: Gross US\$290.00 - US\$280.00 Net /Per MT - FOB /SPOT

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

BITUMEN PETROLEUM ASPHALT 60/70, PETROLEUM ASPHALT 80/100

Quantity: 10,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$290.00 / US\$280.00 Net /Per MT - CIF /ASWP

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

PETROLEUM COKE

Quantity: 20,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$180.00 / US\$170.00 Net /Per MT - CIF /ASWP

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

GREEN PETROLEUM COKE, ALL GRADE.

Quantity: 20,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$320.00 / US\$310.00 Net /Per MT - CIF /ASWP

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

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AUTOMOTIVE GAS OIL-AGO, HSD2 GAS OIL L-0.2-62 GOST 305-82

Quantity: 50,000 - 200,000 Metric Ton /Monthly

Price: Gross US\$330.00 / US\$320.00 Net /Per MT - CIF /ASWP

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

BASE OIL - SN500, SN650, 100, 500 SN150, SN400, SN500, SN65, II, III.

Quantity: 50,000 - 100,000 Metric Ton /Monthly

Price: Gross US\$850.00 / US\$830.00 Net /Per MT - CIF /ASWP

Commissions: US\$5.00 Buyer side, US\$5.00 Seller side /Per MT

TERMS AND CONDITIONS: -

ORIGIN: All products are of Russian Origin. May be affected from other regions of the world, but the product specifications meet the GOST requirements.

STAMPS AND SIGNATURES: Stamps and Signatures are obligatory for every issued Corporate Purchase Order and Letter of Intent. Quantities: Inspection: SGS, CIQ or Similar at the expense of the Seller. Payment (financial) Instrument: Negotiable.

PAYMENT TERMS: Irrevocable Standby Letter of Credit (SBLC/MT760) payable (Negotiable) 100% by TT/MT103 at discharge port, (10) ten days after the discharge of the cargo at the destination port and CIQ/SGS inspection conclusion.

PERFORMANCE BOND: Seller issues 2% performance guarantee bond

can be Revocable, Non-Transferable, Revolving Documentary Letter of Credit.

PROOF OF PRODUCT: To be issued by the Seller to the Buyer directly upon confirmation of the Buyer's funds or BCL.

COMMISSION STRUCTURE: US\$2 Per Barrel and US\$10 Per Metric Ton, 50% to Buyer's side (open) and 50% to Seller's side (closed) if the mandate comes from Seller's side, otherwise 100% to Buyer's mandates and intermediaries.

COMMON PROCEDURES: We trade in a competitive market and accept trade orders and issue full corporate offers after receiving confirmation from end Buyers, confirming their agreement with our trading procedure. We confirm our capability to supply and sign sales and purchase contracts, if all the terms and conditions are mutually agreed with readiness of Buyers to commence transaction.

SPECIFICATIONS: Buyers are advised to provide their respective product specifications alongside their Irrevocable Corporate Purchase Order (ICPO) as Russian refineries only refines according to buyers submitted specifications sheet.

CIF PROCEDURES FOR TRANSACTION

1. Buyer confirms Soft Offer and issues ICPO with Seller's procedures incorporated in the ICPO with letter company profile, copy of international passport (Data Page).

2. Seller issues Draft Contract (SPA) open for amendment if any, Buyer confirms Sales and Purchase Agreement, sign and send back to Seller with five (5) days.

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3. Seller accepts signed contract and Notarizes and sends copy back to Buyer with the below included Partial Proof of Product (PPOP) documents:

- Notarized Statement of Availability of Product.
- Authority to Sell.
- Product Passport, Q&Q by Indigenous Lab at Port of origin.
- Commitment Letter to Supply the product.
- Proforma Invoice.
- Certificate of Origin.

4. Upon Buyer's confirmation of the documents, Buyer send Swift Operative Irrevocable Confirmed Standby Letter of Credit (SBLC) Via Swift MT760 (DLC Negotiable) to the Seller's Offshore Fiduciary Bank Account within ten (ten) bank working days. OR Buyer deposit 5% of the first lift able quantity in Seller's nominated bank account by TT Wire Transfer to facilitate the product delivery from the refinery to the loading port and from the loading port to the destination port as a Security Guarantee (Optional). This payment is not an extra cost, rather it would be deducted from the total cost of the products before Buyer established the final payment of the product, OR legal action shall be taken against the Buyer for default.

5. Seller issues 2% Performance Bond (PB) to Buyer as guarantee of monthly shipment, alongside the full POP/Shipping Documents and customs formalities to Buyer's Bank, including the SGS based on international analytical report/ Bill of Lading.

6. The entire involved parties finalized the signing of the NCNDA/IMFPA. Buyer would be invited by Seller for the witnessing of the product loading (At Buyers Expense, Maximum of five (5) Personals/Groups) (Optional).

7. Seller clears vessels from Russian commercial's terminal/shore, Buyer confirms shipping documents with ship master, while Seller effects delivery to Buyer's destination according to contractual schedule.

8. Upon the arrival of cargo at discharge port, and the conclusion of SGS/Q&Q at discharge port, Buyer's Bank release to Seller's Bank, payment by TT/MT103, within ten (10) bank working days.

9. Seller release payment to all intermediaries in accordance with the signed NCNDA/IMFPA within 48 hours of receiving the payment for the product from the Buyer's bank.

FOB/ SPOT PROCEDURE ROTTERDAM PORT

1). Buyer issue ICPO with seller working procedure on it as transaction procedure with company profile, certificate of incorporation/company registration, full contact information & banking details, Data page of international passport and Tank Storage Agreement (TSA)/Charter Party Agreement (CPA).

2). Seller approves and issues Commercial Invoice (CI) of the available product in the storage tanks at port for Buyer's purchase and lift.

3). Buyer completes signing and sealing of the Commercial Invoice (CI) with his/her Tank Farm Company (As a Guarantee of Storage Availability) on or before five (5) days of receiving the Commercial Invoice (CI) from Seller.

OR

**Seller provides Buyer the Tank Storage Receipt (TSR) together with a dip test authorization (DTA) for Buyer to contact the Tank Farm for dip test schedule, Buyer extend Seller's Tank and receives full Tank coordinates from the Tank Farm to enable SGS inspection team or similar laboratory to have access to the Tank for dip test.

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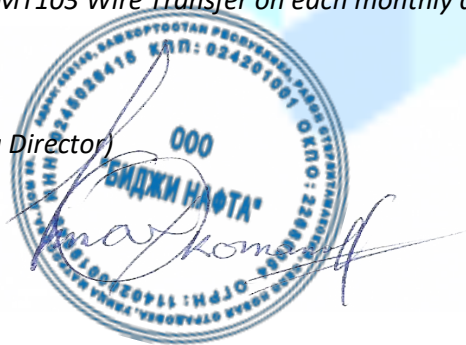
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- 4). Upon Seller's Commercial Invoice (CI) acceptance, Seller issues the following to the Buyer for verification:
Three (3) days unconditional immersion test authorization (i.e. not more than Seventy-Two {72} hours) for SGS Dip Test & Report from inspection of Seller's Rotterdam Shore Tank
- Tank Storage Receipt (TSR)
 - Rotterdam Shore Tank Injection Report
 - Certificate of Origin
 - Product Passport
 - Authority to Verify (ATV)
 - Notarized and endorsed NCNDA/IMFPA by the Seller and his/her bank
 - Authority to Sell and Collect (ATSC)
- 5). Upon successful completion of the above verification, SGS Dip Test, and Buyer's approval of the SGS Report. Buyer tender their TSR & ATV to Seller within five (5) or more days paid up tank storage for accepting the product and the quantity thereof.
- 6). And upon Seller TSR acceptance, Seller will immediately inject the product to Buyer's Tank and send the injection receipt to Buyer.
- 7). Buyer effects product payment via Bank Transfer of MT103 or TT for the total amount of the product purchase to the designated Seller bank account. Seller pays beneficiary's charges as per the agreement; (NCNDA/IMFPA) upon Buyer product payment confirmations.
- 8). Seller issues draft SPA to buyer to review for R & E monthly deliveries.
- 9). Buyer reviews and approves the SPA and issues SBLC/IRDLC irrevocable, non-transferable, auto revolving for 12 monthly shipment value, Or Documentary Letter of Credit for the length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.

Yours Faithfully,
Maxim Romanoff (Managing Director)
BIGI NAFTA LLC



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