

ООО "НЕФТЕБАЗА РУЗА
REFINERY.STORAGE.SHIPPING
ОГРН: 1145074002590/ИНН: 5036138026

www.ruza-oil.ru



RUZA
OIL & GAS

TO: BUYER/AUTHORIZED REPRESENTATIVES

SOFT CORPORATE OFFER

WE "ООО НЕФТЕБАЗА РУЗА/ ООО НЕФТБАЗА РУЗА" HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS AND WILLINGNESS TO SUPPLY THE FOLLOWING PRODUCTS IN THIS SOFT CORPORATE OFFER, UPON ACCEPTANCE OF OUR TERM AND CONDITIONS AS STIPULATED HEREIN FOR THE BELOW. WE ALSO OFFER STORAGE AND SHIPPING SERVICES WITH AFFORDABLE RATES/CHARTER RATES.FOR MORE INFORMATION ABOUT OUR COMPANY, VISIT OUR WEBSITE.

PRODUCT: DIESEL D2 GAS OIL GOST 305-82 TRIAL SHIPMENT: 100,000 MT (+/- 5%) PRICE: \$320 USD GROSS/\$310 USD NET PER MT	PRODUCT: JET FUEL JP54 TRIAL SHIPMENT: 1,000,000 BBLS (+/- 5%) PRICE: \$44 USD GROSS/40 USD NET PER BBL
PRODUCT: JET FUEL JET A-1 TRIAL SHIPMENT: 1,000,000 BBLS (+/- 5%) PRICE: \$44 USD GROSS/40 USD NET PER BBL	PRODUCT: D6 VIRGIN FUEL OIL TRIAL SHIPMENT: 100,000,000 GALLONS (+/- 5%) PER WEEK PRICE \$ 0.74/\$0.70 PER GALLON
PRODUCT: DIESEL FUEL EN590 (10PPM) USLD TRIAL SHIPMENT 100,000 MT (+/- 5%) PRICE: \$320 USD GROSS/\$310 USD NET PER MT	PRODUCT: ESPO BLEND CRUDE/REBCO GOST 51858-2002/REBCO 9965-76 TRIAL SHIPMENT 1,000,000 BBLS (+/- 5%) PRICE GROSS \$40/NET \$38 USD PER BBL

INSPECTION: SGS, OR SIMILAR BY SELLER

DELIVERY PORTS: ROTTERDAM PORT/HOUSTON PORT/RUSSIAN PORT

PAYMENT METHOD: MT103/23

ORIGIN: RUSSIAN FEDERATION

FOB DIP/PAY TRANSACTION PROCEDURE (I)

1. BUYER ISSUE ICPO CONTAINING THE SELLER'S WORKING PROCEDURE WITH BANKING DETAILS AND SCANNED COPY OF BUYER'S PASSPORT ALONG WITH "TSA" AND BUYER COMPANY CERTIFICATE OF INCORPORATION.
2. SELLER ISSUES COMMERCIAL INVOICE OF THE PRODUCT IN TANKS AT THE PORT, TO BE SIGNED BY BUYER AND TO BE RETURNED BACK (COMMERCIAL INVOICE) TO SELLER WITH ATV FROM BUYER'S LOGISTIC COMPANY.
3. SELLER ISSUE TO BUYER PPOP LISTED BELOW:
 - TANK STORAGE RECEIPT (TSR) WITH GPS COORDINATES OF WHERE THE TANKS ARE LOCATED.
 - INJECTION REPORT
 - DIP TEST AUTHORIZATION LETTER (DTA)
 - AUTHORIZATION TO SELL.
 - SGS REPORT.
 - AUTHORIZATION TO VERIFY THE PRODUCT IN THE SELLER'S TANK (ATV)
4. BUYER INSPECTS BY SGS ON BUYER'S EXPENSES AND SENDS TSR.
5. UPON SUCCESSFUL DIP TEST IN TANKS, PRODUCT WILL IMMEDIATELY BE INJECTED INTO BUYER'S TANKS. BUYER MAKES PAYMENT FOR THE PRODUCT VIA MT103/TT.
6. BUYER LIFTS PRODUCT AND ALL INTERMEDIARIES ARE PAID AND SELLER AND BUYER CONSIDER AND SIGNS FURTHER CONTRACTS AFTER SUCCESSFUL TRANSACTION.

FOB DIP/PAY TRANSACTION PROCEDURE (I)

1. BUYER ISSUES ICPO, AND COMPANY REGISTRATION CERTIFICATE AND DATA PAGE OF BUYER'S PASSPORT OR ANY I.D.
2. SELLER ISSUES DRAFT CONTRACT, COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS BACK TO SELLER WITH HIS TSA.
4. SELLER LEASE AND PAYS THE BUYER'S TANK FOR 2 DAYS FIRST AND BUYER DO PAY HIS TANK FARM COMPANY FOR 3 DAYS AFTER HIS TANK FARM COMPANY HAS RECEIVED THE PAYMENT FROM SELLER COMPANY.
5. SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER:
 - A) GPS COORDINATE-TANK STORAGE RECEIPT (TSR)
 - B) INJECTION REPORT
 - C) DIP TEST AUTHORIZATION LETTER (DTA) - UNCONDITIONAL
 - D) AUTHORIZATION TO SELL
 - E) FRESH SGS REPORT
 - F) AUTHORIZATION TO VERIFY PHYSICALLY THE PRODUCT IN SELLER'S TANK (ATV)

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6. BUYER CONDUCTS DIP TEST ON THE PRODUCT AND MAKES THE PAYMENT FOR THE TO PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103- TT.

7. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER.

CIF TRANSACTION PROCEDURE

1. BUYER SEND ICPO
2. SELLER ISSUES CONTRACT OPEN FOR AMENDMENTS.
3. BUYER COUNTER SIGNS AND SEALS THE CONTRACT AND SENDS VIA E-MAIL TO SELLER.
4. SELLER ISSUES PROFORMA INVOICE AND PARTIAL POP DOCUMENTS TO BUYER VIA SELLER OFFICIAL EMAIL ADDRESS TO BUYER OFFICIAL EMAIL ADDRESS ON LISTED BELOW:
 - A. COPY OF LICENSE CERTIFICATE
 - B. COPY OF STATEMENT OF AVAILABILITY OF THE PRODUCT.
 - C. COPY OF PROFORMA INVOICE, COMMITMENT TO SUPPLY, CERTIFICATE OF ORIGIN, AUTHORIZATION TO SELL.
5. BUYER WITHIN THREE (3) BANKING DAYS, BUYERS BANK SENDS SWIFT OPERATIVE IRREVOCABLE CONFIRMED STANDBY LETTER OF CREDIT (SBLC) VIA SWIFT MT760 TO SELLER FIDUCIARY COMPANY BANK OUTSIDE RUSSIA AND SEND SWIFT COPIES TO US VIA EMAIL.
6. SELLER FIDUCIARY CONFIRM BUYER MT760/SBLC AND ISSUES 2%PB TO BUYERS BANK AND SELLER COMMENCES SHIPMENT AND AFTER SHIPMENT IS DONE THEN ISSUES FULL POP AND SHIPPING DOCUMENTS INCLUDING (AGAINST SHIPMENT DOCUMENTS (Q88, SGS REPORT CERTIFICATE, BILL OF LADING), AND ALSO TEST REPORT) TO BUYER/BANK.
7. SHIP ARRIVES AT PORT DESTINATION PORT AND CONDUCT INSPECTION ON THE GOODS AND BUYER RELEASE PAYMENT TO SELLER BANK AFTER INSPECTION AT PORT 100% PAYABLE FOR EACH SHIPMENT WITHIN 3 BANKING DAYS UPON THE CARGO PASSED SGS AND RECEIPT OF ALL THE RELEVANT PAYMENT DOCUMENTS.
8. COMMISSION PAY AGAINST IMPFA TO ALL AGENT AND MANDATE

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