

GAZINZHSERVIS

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Phone: +7 989-589-5409

TIN 7703709700

Valid Till: 27/11/2024

SOFT CORPORATE OFFER

GAZINZHSERVIS" with legal responsibility under penalty of perjury hereby confirm the ability to facilitate the buy and sales and the availability and capability to negotiate the supply of the under listed products. The supplier is guaranteed to meet the specifications and pass through the requirements of SGS. Only direct negotiations from buyers, representative shall be considered.

COMMISSIONS STRUCTURE & TRANSACTION TERMS:

COUNTRY OF ORIGIN: KAZAKHSTAN
INCOTERMS: FOB (FREE ON BOARD) CIF (COST OF INSURANCE AND FREIGHT) & TTO (TANKER TAKE-OVER)
INSPECTION: SGS, CIQ, QUALITY & QUANTITY TEST REPORT AND SIMILAR
COMMISSION: SELLER SIDE 50%/BUYER SIDE 50%
PAYMENT: MT103, TT-WIRE, SBLC,
LOADING PORT: ROTTERDAM, HOUSTON, FUJAIRAH & SINGAPORE.
DELIVERY TERMS: ANY SAFE WORLD PORT (ASWP).

AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

CIF: \$80 GROSS/ \$76 NET PER BBL
FOB: \$76 GROSS/ \$72 NET PER BBL
QTY: 1-2,000,000.00 BBLs
MONTHLY QTY: 5,000,000.00 BBLs

AVIATION FUEL FOR GAS TURBINE ENGINES (JET-A1)

CIF: \$80 GROSS/ \$76 NET PER BBL
FOB: \$76 GROSS/ \$72 NET PER BBL
QTY: 1-2,000,000.00 BBLs
MONTHLY QTY: 5,000,000.00 BBLs

DIESEL OIL EN590 (ULSD) 10PPM

CIF: \$370 GROSS/ \$360 NET PER MT
FOB: \$350 GROSS/ \$340 NET PER MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

DIESEL OIL EN590 (ULSD) 50PPM

CIF: \$370 GROSS/ \$360 NET PER MT
FOB: \$350 GROSS/ \$340 NET PER MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

VIRGIN D6 FUEL OIL (D6)

CIF: 0.85 GROSS/ \$0.83 NET PER GAL
FOB: \$0.82 GROSS/ \$0.80 NET PER GAL
MIN QTY: 50-100,000,000.00 GALS
MONTHLY QTY: 200-800,000,000.00 GALS

DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2)

CIF: \$350 GROSS/ \$340 NET PER MT
FOB: \$330 GROSS/ \$320 NET PER MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

LIGHT CYCLE OIL (LCO)

CIF: \$330 GROSS/ \$320 NET PER MT
FOB: \$320 GROSS/ \$310 NET PER MT
MIN QTY: 50-100,000.00 MT
MONTHLY QTY: 100-200,000.00 MT

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CIF CONTRACT PROCEDURES SBLC/DLC

1. BUYER ISSUES ICPO AND ACCEPTANCE LETTER WITH SELLER'S DELIVERY PROCEDURES ON BUYER COMPANY LETTERHEAD ALONG WITH BUYER BANKING INFORMATION & COMPANY REGISTRATION CERTIFICATE.

2. SELLER ISSUES SALES PURCHASE AGREEMENT TO BUYER

3a. BUYER SIGNS AND RETURNS THE SPA TO SELLER WITH GUARANTEE OF COMPLIANCE, SELLER ISSUES PARTIAL PROOF OF PRODUCTS TO BUYER:

- (A) EXPORT LICENSE.
- (B) CERTIFICATE OF ORIGIN.
- (C) IRREVOCABLE COMMITMENT TO SUPPLY.
- (D) PROFORMA INVOICE FOR THE FIRST VALUE MONTH.
- (E) STATEMENT OF AVAILABILITY OF PRODUCT.

3b. WITHIN 7 BANKING DAYS, BUYER'S BANK SENDS TRANSFERABLE IRREVOCABLE OPERATIVE SBLC VIA MT760 OR DLC VIA MT700 ACCORDING TO SELLER'S FIDUCIARY BANK VERBIAGE TO SELLER'S NOMINATED FIDUCIARY OFFSHORE BANK ACCOUNT FOR FIRST MONTH SHIPMENT, SHOULD BUYER FAIL TO ISSUE PAYMENT INSTRUMENT WITHIN THE 7 BANKING DAYS, THE BUYER MUST MAKE CASH DEPOSIT OF 2% THE TOTAL QUANTITY OF THE FIRST TRIAL SHIPMENT BY MT103 TT WIRE TRANSFER, FOR SECURITY GUARANTEE TO ENABLE SELLER SECURE A CHARTER VESSEL AND COMMENCE SHIPMENT. THIS PAYMENT WILL BE DEDUCTED FROM THE TOTAL COST OF PRODUCT AFTER INSPECTION AT DISCHARGE PORT, SELLER'S BANK ISSUES FULL POP DOCUMENTS TO THE BUYER'S BANK ALONGSIDE WITH THE 2% PERFORMANCE BOND (PB) AND TTM WILL BE HELD IN BUYER'S DESIGNATED SAFE LOCATION UPON ARRIVAL OF CARGO AT BUYER'S DISCHARGE PORT.

- (A) NOR/ETA
- (B) BILL OF LADING.
- (C) OFFICIAL EXPORT LICENSE.
- (D) VESSEL QUESTIONNAIRE 88.
- (E) PORT STORAGE AGREEMENT
- (F) SGS REPORT AT LOADING PORT.
- (G) CERTIFICATE OF OWNERSHIP TRANSFER.
- (H) DIP TEST AUTHORIZATION (DTA) & ATB.
- (I) CHARTER PARTY AGREEMENT TO TRANSPORT THE PRODUCT TO DISCHARGE PORT.
- (J) COPY OF TRANSNET SIGNED CONTRACT TO TRANSPORT THE PRODUCT TO THE LOADING PORT.

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(K) ALLOCATION TRANSACTION PASSPORT CODE CERTIFICATE (ATPCC) BY MINISTRY OF ENERGY.

4. SHIPMENT COMMENCES ONLY UPON CONFIRMATION OF BUYER'S PAYMENT OF SECURITY GUARANTEE AND THE SHIPMENT SHOULD ARRIVE AT BUYER'S DISCHARGE PORT WITHIN 5-25 DAYS. THE SGS INSPECTION WILL BE BORNE BY THE SELLER AT THE LOADING SEAPORT AND BUYER AT THE UNLOADING SEAPORT.

5. BUYER RELEASES PAYMENT TO SELLER BY TT/MT103 UPON RECEIPT OF THE SHIPPING DOCUMENTS AND CONFIRMATION OF THE Q&Q BY SGS/CIQ AT DESTINATION PORT.

6. SELLER PAYS COMMISSION WITHIN 48 HOURS BY SWIFT MT103 TO ALL INTERMEDIARIES ASSIGNED NCNDA/IMPFA.

7. SELLER/BUYER PROCEEDS ON YEARLY BASIS AS PER SIGNED DRAFT CONTRACT.



Sales Manager:
Dimitri Malatok Malakovich

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