



PETROBOS SPÓŁKA Z OGRANICZONĄ ODPOWIEDZIALNOŚCIĄ

REGON: 260754594 NIP: 9591955467 KRS: 0000501873

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SOFT CORPORATE OFFER

We LLC "PETROBOS" SPÓŁKA Z OGRANICZONĄ ODPOWIEDZIALNOŚCIĄ" hereby confirm under penalty of perjury and under international law that we are ready, willing and able to sell the following commodities as per the specifications and quantity/ price as specified in the terms and conditions stated below:

TERMS OF NEGOTIATION

PRODUCT ORIGIN: REPUBLIC OF KAZAKHSTAN. INCOTERMS: FOB/CIF/TTO

LOADING PORTS: PORT OF AKTAU, ROTTERDAM AND HOUSTON ETC. PAYMENT: SBLC, MT103 TT WIRE,

PERFORMANCE BOND: 2% PB CONTRACT TERM: 12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS) INSPECTION: SGS, CIQ OR SIMILAR

DIESEL FUEL EN590 (10PPM, 500PPM)

MINIMUM QUANTITY: 50,000 MT - 200,000 MT PER MONTH

CIF PRICE: GROSS USD \$490.00 MT/USD \$480.00 NET

FOB PRICE: GROSS USD \$480.00 MT / USD \$470.00 NET

COMMISSION: USD \$5 / USD \$5



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PROCEDURE CIF KAZAKHSTAN ORIGIN

- 1: Buyer issues ICPO must be with buyer company letterhead.
- 2: Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to. Seller for final endorsement and Legalization of the SPA by the Ministry of Energy, Kazakhstan, Seller gives Partial proof of products.
 - A) Seller Irrevocable Commitment to Supply
 - B) Statement of availability of product
 - C) Certificate of origin - Ministry Certificate
 - D) Commercial invoice for the first value shipment
 - E) Refinery Company Certificate
 - F) Endorsed and legalized SPA by the Ministry of Energy, Kazakhstan.
- 3: Buyer issues the Financial Guarantee as pre advice LC (DLC MT700) or (SBLC MT760) to cover the first shipment to seller's fiduciary bank according as per the Seller Verbiage in five (7) bank days. Upon the buyer (DLC MT700) or (SBLC MT760) seller will issue 2% Performance Bond (PB) to buyer bank within 3days.
- 4 Within 7 banking days, If buyer fails to issue payment instrument, Buyer will make cash deposit of (**\$370,000 USD by TT WIRE TRANSFER – BTC USDT OR RMB**) for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
- 5 Seller's Bank issues the following Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - A: Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.
 - B: Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan.
 - C: Copy of statement of availability of the product.
 - D: Copy of the refinery commitment to produce the product.
 - E: Copy of Transnet contract to transport the product to the loading port.
 - F: Copy of the port storage agreement.
 - G: Copy of the charter party agreement to transport the product to Discharge port.
 - H: Copy of Vessel Questionnaire 88.
 - I: Copy of Bill of Lading.
 - J: SGS Report at loading port.
 - K: Dip test Authorization (DTA) & ATB
 - L: NOR /ETA Certificate of Ownership Transfer Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy, Kazakhstan.



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- 6: Upon receipt of FULL POP Buyer provides seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test upon vessel arrival at discharge port.
- 7: Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent injection commence to the buyer's logistics.
- 8: Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT) Buyer's bank pays the 100% of Total value of the product in Buyer's logistics by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.
- 9: Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents.
- 10: Seller Pays commission to all intermediaries involved as per signed NCNDA /IMFPA.

- NOTE: Prices are Subject to Change and can be negotiable, mentioned are Soft Quoting Purpose Only.



Mariusz Adam Wąż

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