

**SOFT CO OPERATE OFFER**

WE, "EURASIAN TRADING GROUP LLC", ACTING WITH LEGAL STANDING AS A LEGITIMATE AND AUTHORIZED AGENT, ON BEHALF OF OUR END SELLER REFINERY CONFIRMS AVAILABILITY OF THE BELOW PRODUCTS FOR IMMEDIATE SPOT FOB SINGAPORE TO CAPABLE BUYERS UNDER THE SPECIFIED TERMS AND CONDITIONS BELOW ASWP

**COMMODITY:** COMMODITY: EN590 DIESEL (10ppm)  
**ORIGIN:** REPUBLIC OF KAZAKHSTAN  
**QUANTITY:** 100,000MT/TRIAL ORDER  
**PRICE DAP:** \$380.00 GROSS/390.00 NET PER MT  
**COMMISSION:** \$10.00 USD PER MT TO BE SHARED 50/50 BY BOTH SIDES  
**DELIVERY:** FOB SINGAPORE PORT (ASWP)  
**PAYMENT TERMS:** MT103/TT FOR THE VALUE OF THE GOODS  
**INSPECTION:** SGS/CIQ OR EQUIVALENCE AT BOTH LOADING AND UNLOADING PORTS.

**PRODUCT SPECIFICATION OF THE REPUBLIC OF KAZAKHSTAN DIESEL OIL EN590 (10ppm)**

COMPONENT	METHOD OF ANALYSIS	UNIT	RESULT	
			Min.	Max.
Aspect	Visual inspection		Clear	
Color	ASTM D 1500		2,0	
Density @ 15°	EN ISO 3675:98 / EN ISO 12185:96 / C1:2001	Kg/m <sup>3</sup>	820,0	845,0
Flash Point	EN ISO 2719:2002	°C	55(1)	
Distillation:	EN ISO 3405:2000	% vol	85,0(2)	2,0
- Recovered @ 150 °C		% vol		65,0(2)
- Recovered @ 250 °C		% vol		
- Recovered @ 350 °C		°C	360,0	
- Recovered at 95%				
C.F.P.P. (summer) (3)	EN 116:1997	°C		-2
C.F.P.P. (winter) (3)		°C	50,0	-12
CLOUD Point (summer)	EN 23015:1994	°C	Report	
CLOUD Point (winter)		°C		0
Cetane number	EN ISO 5165:1998	n°	51,0	
Cetane index	EN ISO 4264:1996	Index	46,0	
Viscosity @ 40 °C	EN ISO 3104:1996	mm <sup>2</sup> /s	2,00	4,50
Water content	EN ISO 12937:2000	mg/kg		200



Total contamination	EN ISO 12662:2002	mg/kg		15
Sulfur content	EN ISO 20884:2004	mg/kg		10,0
Copper strip corrosion (3 hr at 50 °C)	EN ISO 2160: 1998	Indice	1 <sup>st</sup> Class	
Carbon residue (on 10% distillation residue)	EN ISO 10370:1995	% weight		0,15
Total acidity	ASTM D 974:2002	mgKOH/g		0,3
Ash content	EN ISO 6245:2002	% weight		0,01
Lubricity, correct wear scar	EN ISO 12156-1:2000	µm	20	460
Oxidation stability	EN ISO 12205:1996	g/m <sup>3</sup>		
Electrical conductivity (4)	IP 274; ASTM 2624; ISO 6297	pS/m	50	
Polycyclic aromatic hydrocarbons	EN 12916:2001	%m/m		11,0(6)
Biodiesel content (5)	EN 14078:2003	% vol	4,5	7,0

## PROCEDURES FOB CHINA AND SINGAPORE PORT:

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer and ICC WARNING LETTER, Buyer Signs and returns to Seller along with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.
3. Seller receives signed CI with NCNDA/IMFPA issues to Buyer (3days) Seller tank extension payment invoice for immediate storage payment.
4. Buyer proceeds with payment and send back transfer evidence confirmation copy to Seller for confirmations and storage activations.
5. Seller Legalized/Register PPOP documents including UDTA with the ministry of energy and issue to Buyer:
  - (A) Product passport
  - (B) Certificate of Origin
  - (C) Refinery commitment Letter to supply
  - (D) Company Certificate of Incorporation
  - (E) Unconditional Dip Test Authorization (UDTA)
  - (F) Fresh SGS Report
  - (G) Tank Storage Receipt (TSR)
6. Buyer verifies documents and proceeds with dip test in the Sellers tanks according to tank numbers in the TSR.
7. Buyer provides Q88 and Authorization to inject from the shipping company.



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8. Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness To Inject.

9. Seller commences injection into Buyer vessel and issued Injection Report to Buyer.

10. Upon the confirmation of the total quantity Injected into buyers' vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.

11. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment..

**All Supplies Are Subject To Diligent Test of SGS Quality and Quantity Analysis or Equivalence in Compliance to the Uniform Rules of ICC International Regulations.**

Your corporations and understanding is, as always, appreciated for and on behalf of "EURASIAN TRADING GROUP LLC".

Yours Faithfully,  
Smirnov Mikhail. A



EURASIAN TRADING GROUP LLC"