

We KAZ ENERGY TRADE AND LOGISTIC With full responsibility and authority under penalty of perjury, hereby confirm readiness, willing and ability to sell as End-Seller Company and the Titleholder of the product with this SOFT CORPORATE OFFER according to the following terms and conditions. We are issuing this document (SCO). All the supply is guarantee to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

NOTE: Our prices are highly negotiable. Our standard commission structure is \$10PER MT and \$5 PER BBL. and 0.05 PER GAL. Our Commission structure can also be negotiated between the seller and authorized buyer mandates or intermediaries.

DIESEL GASOIL EN-590 PPM 10 USLD 10

Origin: **Kazakhstan**

Quantity: 50,000- 10,000,000 METRIC TON per month

Delivery: CIF / DIP & PAY

Price: \$450 Gross/\$430 Net Per Metric Ton

FOB Price: \$420 Gross/\$400 Net Per Metric Ton

Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

AVIATION KEROSENE (JET A1 91-91)

Origin: **Kazakhstan**

Quantity: 1,000,000-10,000,000 Barrels per month

Quality: Complies with U.K. DEF STAN 91-91

Delivery: CIF / DIP & PAY

Price: Gross \$80/\$70 Net Per Barrel

Price FOB Gross: \$70/ \$60 Net Per Barrel

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Barrel

AUTOMATIVE GAS OIL (AGO)

Origin: **Kazakhstan**

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Quality: GOST 305-82 - HSD2 GAS OIL L-0.2-62

Price CIF: \$320/\$310 Net Per Metric Ton

Price FOB: \$300/310 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

D2 GAS EURO 4 (50PPM)

Origin: **Kazakhstan**

Quantity: 50,000 – 10,000,000 METRIC TON Per month

Quality: GOST 305-82

Delivery: CIF / DIP & PAY

Price: \$330 Per MT Gross/\$310 Per Metric Ton Net

FOB: \$300 Per MT Gross/ \$280 Per Metric Ton Net

Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

TANK-TO-VESSELS PROCEDURE AGREEMENT (TTV)

1. Buyer issues ICPO containing the seller's procedure with banking details and scanned copy of buyer's passport along with Charter Party Agreement (CPA) from buyer's Logistic Company.
2. Seller issues Commercial Invoice (CI) for the available products in Tank at the Port, for Buyer's review and endorsement and return within 3 international working days
3. Seller request from Buyer to provide Tank to vessel injection agreement contract (TTVIAC) upon successful verification and approval of the authenticity and availability of the Storage Facility in favor of the buyer.
4. Seller issue injection schedule to sign and seal Injection Schedule from buyer Tank Farm in other to commence injection of the product.
5. Upon confirmation of Sign and seal Injection schedule from buyer tank farm with (ATV Letter). Seller release the below POP documents directly to end buyer's secure email.
 - a) Fresh SGS (Not Older Than 48 hrs.)
 - b) Legalized Commercial Invoice.
 - c) Commitment to Supply.
 - d) Injection Report
 - e) ATS -Authorization to Sell & Collect
 - f) Authorization to Verify (ATV)
 - g) Dip Test Authorization (DTA)
 - h) Commitment Letter to supply
 - i) Export License.
 - j) Statement of product Availability
 - k) Tank Storage Receipt (TSR) With barcode and GPS Coordinate
 - l) NCNDA/IMFPA
6. The Buyer Conducts Dip Test in the product in the seller's reservoir.
7. Buyer provide Authority to Inject (ATI) from it Logistic Company to enable seller commence Injection of Product into the Buyer's Tank.
8. Within Twenty-Four (24) Hours upon completion of the Injection, buyer make payment for the total cost of the product injected into buyer's tank by TT wire transfer to seller's nominated bank account.
9. Buyer lifts products and all intermediaries are paid, Seller and Buyer consider and signs further contracts after successful Transaction



SALES DIRECTOR: YADGAROV ERNEST KHALIEVICH

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