

26/1 Sofiyskaya Embankment Moscow, 117997 Russia

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RN-"VANKOR LLC – ROSNEFT OIL COMPANY 660077, DOBROVOLCHESKOY BRIGADY ST. 78, KRASNOYARSK 15. RUSSIAN FEDERATION.

**REGISTRATION №: 1162468067541 TAX REGISTRATION №: 2465142996** 

# OFFICIAL SOFT CORPORATE OFFER (SCO)

Petroleum tender for export, whereas, the end Seller is the lawful owner of the commodity, Rosneft Oil Refinery Product tender Application deadline- 30<sup>th</sup> of AUGUST 2022.

## **PRODUCTS LIST / PRICES:**

#### 1. MAZUT M100 GOST-10585 - 75 ANNUAL CONTRACTS.

Minimum Quantity should be: 10,000Metric tons per lifting.

Maximum Quantity: 100,000 Metric tons per lifting.

Gross USD\$210.00 /NET USD\$ 200.00 - "C.I.F" per MT

Products to be load in Novorossivsk /Vladivostok Russia to any World safe port.

Commission: USD\$10.00/buyer side open / seller side open.

### 2. D-2 GASOIL-DIESEL L-0.2-62 GOST 305-82 – EN590ANNUAL CONTRACT

Minimum Quantity should be: 10,000 Metric Tons per lifting.

Maximum Quantity: 500,000 Metric Tons per lifting.

The prices and conditions of Delivering are under "C.I.F" per MT

Gross USD \$ 220.00/ NET USD \$ 210.00

Products to be load in **Novorossiysk** /**Vladivostok Russia** to any world safe port.

Commission: USD\$ 10.00 /buyer side open/Seller side open.



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# **EXPORT PROCEDURES- RULE "FOB-ROTTERDAM":**

- 1) Buyer provides ICPO, along with CP.
- 2) Seller Issue Commercial Invoice "CI" for buyer review and Countersign return and Buyer sign agreement and made payment for the Storage tank in Rotterdam, (TSA) which must be Nominated by the refinery (OJSC Rosneft Refinery). [Storage Tank nominated by OJSC Rosneft Refinery to be internationally recognized with tank storage in Rotterdam where the product is to be stored. No Third-Party tank arrangement to be nominated or accepted by Rosneft.
- 3) Seller issues the proof of product to buyer:

A, PRODUCT PASSPORT

B, COMMITMENT TO SUPPLY

C, AUTHORIZATION TO SELL

D, INJECTION REPORT (REFINERY RESERVOIR)

E, QUANTITY AND QUALITY (Q&Q) by (International Service – SGS or Equivalent)

F, ATTESTATION OF THE ALLOCATION.

- 4) Refinery provides TSR and ATV (Authorization to Verify) the storage tank and Seller commence on the injection of the product.
- 5) Upon complete injection, seller furnishes the buyer with the SGS and DTA to conduct the dip test.
- 6) Upon successful dip test, buyer make payment by MT103 or TT wire transfer for the total product available and seller Change Title to buyer name.
- 7) Buyer Lift the product and Seller Pays Commission to all intermediary Involved in the Transaction.



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### **BEST REGARD**

#### SIGNED:

VLADIMIR NIKOLAEVICH CHERNOV

GENERAL DIRECTOR PETROLEUM CRUDE OIL.

RN VANKOR LLC". ROSNEFT OIL COMPANY

E-MAIL: vankor@vn.rosneft.ru/ vankor@vankoneft.ru

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