

KPP 526001001, OGRN 1145260006660, OKPO 37630977 RUSSIA, Nizhny Novgorod 603163, Rodionova Street, 193, PREMISES

Expiring Date: 20th June 2023

Terms of Negotiation Origin: Russian,

Kazakhstan, Qatar, Georgia

Destination: Any safe world port.

Incoterms: CIF/FOB

Payment Terms, MT760/MT103/MT700,

Inspection: SGS or similar at the loading port at the expense of the seller

To: Potential Buyer/ Mandates/Intermediaries

SOFT CORPORATE OFFER(SCO)

JET A1 FUEL

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

Price: \$80.00 Gross / \$74.00 Net

Commission: \$3.5 / \$3.5











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CIF STANDARD PROCEDURE

- 1. The buyer issues an irrevocable corporate purchase order (ICPO) to the seller and includes the buyer's company letterhead and buyer banking information.
- 2. Seller issues SPA for Buyer to sign seals and returns the SPA to the seller, Seller gives partial proof of product, PPOP authentication/approval legalized by the authority Russian Ministry of Energy.
- * Buyer Refinery's Commitment to supply
- * Certificate of Origin
- * Statement of Availability of Product
- * Product Quality passport (Analysis test Report) by Russian standard gost
- * Proforma invoice for the first value month
 - 3. Buyer's Bank 8 banking days sends irrevocable operative SBLC via MT760 or DLC MT700 according to seller's fiduciary bank verbiage to the seller nominated fiduciary offshore bank account for the first-month shipment, Should the buyer fail to issue payment instrument within 8 banking days, Buyer will request for invoice to make a cash deposit of 3% of the total product value via TT wire transfer MT103 for security guarantee to enable seller charter vessel and commence shipment and this payment will be deducted from the total cost of the product after inspection at the discharge port, seller bank issues full POP documents to the buyer's bank alongside with 2% performance bond (BP)









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- * Copy of the license to Export issued by the Department of the Ministry of Energy Russian
- * Copy of Approval to export issued by the Ministry of Justice Russian
- * Copy of statement of availability of Product.
- * Copy of the Refinery's commitment to producing the product.
- * Copy of Transnet contract to transport the product to the loading port.
- * Copy of the port storage agreement.
- * Copy of the character party agreement to transport the product to the discharge port.
- * Copy of vessel Questionnaire 88
- * Copy of Bill of lading.
- * SGS report at the loading port
- * Dip test Authorization (DTA) & ATB
- * NOR/ETA
- * Certificate of Ownership transfer.
- * Allocation transaction passport code certificate (ATPCC) By the Ministry of Energy
 - 4. Shipment commences as per the signed contract delivery schedule and the shipment should arrive at the Buyer's discharge port within 5-22 days, the SGS inspection will be borne by the seller at the loading seaport and the Buyer at the unloading seaport
 - 5. Buyer releases payment to Seller via TT/MT103 upon receipt of the shipping document and confirmation of the Q&Q by SGS/CIQ at the destination port
 - 6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA











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