



Tel: + 1 956 746 6873
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ADDRESS: 608 Wakehurst Drive, Cary,
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SOFT CORPORATE OFFER (SCO)

We, "LKS LLC" and/or its assignee, on behalf of our **end Seller/Refinery**, with full legal responsibility under penalty of perjury hereby issue this Soft Corporate Offer (SCO) with given terms and conditions as stated in this offer to confirm our readiness and to execute a Sales and Purchase Agreement/Commercial invoice with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this offer.

PRODUCTS AND PRICES

EN 590 10PPM

Origin: KAZAKHSTAN
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
FOB Price: \$390 GROSS / \$380 NET
CIF Price: \$400 GROSS / \$390 NET
Commission: \$5 BUYER SIDE / \$5 SELLER SIDE

JET FUEL A1

Origin: KAZAKHSTAN
Quantity: Min 2,000,000 BARREL/MONTH and Max 5,000,000/BARREL/MONTH
FOB Price: \$78 GROSS / \$74 NET
CIF Price: \$98 GROSS / \$94 NET
Commission: \$2 BUYER SIDE / \$2 SELLER SIDE

LIGHT CYCLE OIL

Origin: KAZAKHSTAN
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
FOB Price: \$280 GROSS / \$270 NET
CIF Price: \$290 GROSS / \$300 NET
Commission: \$5 BUYER SIDE / \$5



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PET COKE

Origin: KAZAKHSTAN
Quantity: Minimum: 10,000 MT. Maximum: 100,000 MT
CIF Price: \$360 GROSS / \$350 NET
Commission: \$5 BUYER SIDE / \$5 SELLER SIDE

UREA (PRILLED & GRANULAR)

Origin: KAZAKHSTAN
Quantity: Minimum: 50,000 MT. Maximum: 500,000 MT
CIF Price: \$230 GROSS / \$220 NET
Commission: \$5 BUYER SIDE / \$5 SELLER SIDE

F.O.B SPOT PROCEDURES ROTTERDAM/HOUSTON/JURONG/FUJAIRAH

- 1. The buyer sends a company profile along with buyer passport and issued ICPO with TSA, seller verify and approved TSA.***
- 2. Seller issue CI of the products in seller tank at the port, buyer sign and return CI with an acceptance letter and TSR of One day or more to known that buyer already have tank to lift the product.***
- 3. Upon received of buyer TSR with acceptance letter of proceeding without delay in the transaction, Seller send the copy of SGS report (not older than 48 hours) strictly to the buyer company only without any third party only to verified the SGS.***
- 4. Upon confirmation of a successful verification of the SGS report by the buyer, buyer proceed to rent his tank for the period of days that will be enough for injection of the product into buyer tank.***
- 5. Seller issue the following POP document to the buyer for buyer conducts dip test on the products at his own expenses.***

- Authorization to verify physically the products in the seller tank

- TSR

- UDTA



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- d) ETA (Estimated Time of Arrival) Of Vessel+
- e) 3% invoice
5. Buyer conducts due diligence on the availability of the product inside the vessel and makes payment of 3% (three percent) of the master invoice value to the Seller fiduciary account via MT103 T/T wire transfer within 48 hours for the change of the consignment rights and transfer of title of ownership to Buyer's name.
6. Upon Seller received the payment of 3%, Seller shall Transfer Product Title to Buyer's Company name, reissue all other outstanding documents to the Buyer's name and send via Swift from Seller's bank to Buyer's bank full Proof of Product (POF).
7. Buyer contacted the shipping company to re-direct the route of the vessel Tanker to Buyer's destination port.
8. Upon arrival of the vessel at Buyer's discharge port, Seller issues an Authorization for the Buyer's representatives and inspection team to board the vessel and conduct Q&Q Inspection.
9. Upon the successful inspection, Buyer makes payment for the product via T/T wire transfer or MT103 to the Seller and take over the vessel tanker.

Note: The title takeover payment will be deducted when buyer is paying for the full product.



Yours truly

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