## JOINT STOCK COMPANY PETROKAZAKHSTAN KUMKOL RESOURCES

ADDRESS: KYZYLORDA REGION, KYZYLORDA G.A., KYZYLORDA CITY

BIN: 940540000210, RNN: 331000009203, PHONE: +77020644896

Email: jscpetrokazakhstanresources@mail.kz | Skype: zhao xiaoming

: EXPIRED DATE: 31ST DECEMBER 2023 :

#### SOFT COPORATE OFFER

We, JSC "PETROKAZAKHSTAN KUMKOL RESOURCES", under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

#### **ULTRA-LOW SULPHUR DIESEL EN590**

Minimum Quantity: 20,000 metric tons

Maximum Quantity: 500,000 metric tons

CIF price: GROSS USD \$400.00 MT NET: USD \$ 390.00 MT

FOB Price: GROSS USD \$ 390.00 MT NET: USD \$ 380.00 MT

#### **DIESEL GAS D2 OIL**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 400.00MT NET / USD \$ 390.00MT on CIF

FOB Price: Gross USD \$ 390.00MT NET / USD \$ 380.00MT on FOB

#### **MAZUT M100**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum quantity: 500,000 Metric Tons per Month

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### **FOB TANK TO TANK TRANSACTION PROCEDURE**

- 1. Buyer issues ICPO and Company Registration Certificate or any I.D. With TSA for Seller' Verification.
- 2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
- 3. Seller pays the Buyer's tank for 2 days for the Injection Process; Buyer pays 3 days and only after his Tank Farm Company has received the payment from Seller Company. Seller issue NCNDA/IMFPA to the intermediary to sign.
- 4. Seller provides Buyer with FULL POP Documents.
- A. Fresh SGS Report less than 48 hours
- B. Product Passport
- C. certificate of origin.
- D. Dip Test Authorization-Unconditional
- E. Injection Report
- F. Tank Storage Receipt with GPS Coordinates
- G. Tank Farm Bar-code Information
- H. Letter of Commitment to Supply.
- I. Registration Certificate & Export License Copy
- J. Authority to Sell & Collect (ATSC
- K. Endorsed Injection Schedule by the buyer & buyer Tank Farm

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