



ТОО "КАЗПЕТРО ИНТЕРНЕШНЛ"

REG.BIN 230240003913
E-MAIL: INFO@QAZPETRO.KZ SALES@QAZPETRO.KZ
ADDRESS: ASTANA, ESIL DISTRICT, TURAN
AVENUE, BUILDING 18
TEL/WHATSAPP:
+7(747)6759894/+7(705)1083842

АДРЕС: АСТАНА, ЕСІЛ АУДАНЫ, ТҰРАН
ДАҒАЛЫ, 18-ҒЫМБА
TEL/WHATSAPP: +7(747)6759894/
+7(705)1083842
REG. БСН 230240003913
ПОШТА: INFO@QAZPETRO.KZ/SALES@QAZPETRO.KZ

Expiry Date: 10th Aug. 2024

FULL CORPORATE OFFER

QAZPETRO INTERNATIONAL REFINERY LLP is one of the leading Kazakhstan petroleum industry and one of the largest publicly traded petroleum company, with full legal responsibility due hereby issue this Full Corporate Offer with given terms and conditions as stated in this offer to confirm our readiness to execute a Sales and Purchase Agreement with end buyer, with the ability to supply the following commodity according to the terms and conditions stipulated in this full corporate offer.

AVAILABLE PRODUCTS:

KAZAKHSTAN MAZUT M100 10585/75:

Quantity Minimum: 50,000 MT Trial Shipments / Maximum: 300,000 MT Monthly.

CIF Price: \$240 GROSS / \$230 NET

FOB PRICE: \$225 GROSS / \$215

Commission: \$5 / \$5

KAZAKHSTAN GAS L0.2/26 GOST 305-82:

Quantity Minimum: 50,000 MT Trial Shipments / Maximum: 500,000 MT Monthly.

CIF Price: \$USD 260 / 250 PER MT

FOB PRICE: \$230 GROSS / \$220

Commission: \$5 / \$5

KAZAKHSTAN UREA 46% GRANULAR:

Quantity Minimum: 50,000 MT Trial Shipment/Maximum 500,000 MT Monthly

CIF Price: \$240 GROSS / \$230 NET

FOB PRICE: \$180 GROSS / \$170

Commission: \$5 / \$5

KAZAKHSTAN LIQUEFIED NATURAL GAS:

Quantity Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

CIF Price: \$260 Gross / \$250 Net

FOB PRICE: \$215 GROSS / \$205

Commission: \$5 / \$5

KAZAKHSTAN EN590 GOST 52368-2005:

Quantity Minimum: 50,000 MT Trial Shipments / Maximum 500,000 MT Monthly

CIF PRICE: \$315 GROSS / \$305

FOB price: \$280 Gross / \$270 Net

Commission: \$5 / \$5

г.Астана, аудан Есиль, проспект Тұран, дом 18

KAZAKHSTAN AVIATION FUEL (JET-A1)

Quantity Minimum: 500,000 BBL Trial Shipments / Maximum 5,000,000 BBL Monthly

CIF price: \$66 Gross / \$62Net

FOB PRICE: \$60 GROSS / \$56

Commission: \$2 / \$2

A. CIF WORKING PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead.
2. Seller issues Draft Contract (open for any amendments) to Buyer signs, seals and returns the Draft Contract to seller for final endorsement.
3. Seller releases to buyer the below listed Partial proof of products.
 - A. Seller Irrevocable Commitment to Supply
 - B. Statement of availability of product
 - C. Certificate of origin - Ministry of Energy Republic of Kazakhstan
 - D. ATSC – Authorization to Sell & Collect
 - E. Commercial Invoice for the First shipment
 - F. Seller's bank Verbiage
 - G. Guarantee Letter of Performance and Refund (GLPR)
4. Buyer issues the Financial Guarantee as pre advice LC (DLC MT700) or (SBLC MT760) to cover the first shipment to Seller's Bank according as per the Seller's Verbiage in seven (7) bank working days. Upon the buyer (DLC MT700) or (SBLC MT760) seller will issue 2%Performance Bond (PB) to buyer bank within 3 working days.
5. Within 7 banking days, If buyer fails to issue payment instrument, Buyer will make cash deposit of \$295,000 USD (Two Hundred and Ninety Five Thousand USD) by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.
6. Seller's Bank issues the following Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
 - A. Copy of license to export, issued by the department of the Ministry of Energy Republic of Kazakhstan
 - B. Copy of Approval to Export, issued by the Ministry of Justice Republic of Kazakhstan,
 - C. Copy of statement of availability of the product.
 - D. Copy of the refinery commitment to produce the product.

- E. Copy of Transnet contract to transport the product to the loading port.
 - F. Copy of the port storage agreement.
 - G. Copy of the charter party agreement to transport the product to Discharge port.
 - H. Copy of Vessel Questionnaire 88.
 - I. Copy of Bill of Lading.
 - J. SGS Report at loading port
 - K. Dip test Authorization (DTA) & ATB
 - L. NOR /ETA Certificate of Ownership Transfer Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
7. Upon receipt of FULL POP Buyer provides seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test upon vessel arrival at discharge port.
8. Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent injection commence to the buyer's logistics.
9. Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT) Buyer's bank pays the 100% of Total value of the product in Buyer's logistics by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.
10. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents
11. Seller Pays commission to all intermediaries involved as per signed NCNDA /IMFPA.



MR. ZHANBAUOV ZHASTALAP KAUPBAEVICH
TITLE: PRESIDENT DIRECTOR
LLP QAZPETRO INTERNATIONAL REFINERY
EMAIL: INFO@QAZPETRO.KZ
SKYPE: LLP QAZPETRO INTERNATIONAL REFINERY
TEL: +7(747)-675-9894/+7(705)1083842