

SOFT CORPORATE OFFER

We "LIMITED LIABILITY COMPANY "ZAPADNO-NOVOMOLODEZHNOE" a mandate and intermediary company with registration number: 1088603000892 located at 628616 , Khanty-Mansi Autonomous Okrug - Yugra , Nizhnevartovsk , st. Kuzovatkina, 39g, office 201/1 on behalf of our END SELLER / REFINERY with corporate and legal rights under penalty and Perjury hereby confirm the availability of the under listed Products. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations.

PRODUCT ORIGIN: RUSSIA /QATAR/ **KAZAKHSTAN**

TRANSACTION TYPE : CIF/FOB/TTO/DIP & PAY

INCOTERMS: COST INSURANCE AND FREIGHT

LOADING PORT: NOVOROSSIYSK / PRIMORSK / VLADIVOSTOK / KOZMINO/

PORT : ROTTERDAM & HOUSTON/JAURAH JURONG PORTS

PAYMENT TERMS: SBLC/DLC/BGT/T WIRE TRANSFER AND MT103

INSPECTION: SGS OR IT'S EQUIVALENT

INSURANCE: 110% OF THE SHIPMENT VALUE PAID BY THE SELLER.

2024



PRODUCT LIST

EASTERN SIBERIA PACIFIC OCEAN OIL (ESPO)

Minimum Quantity: 500,000 Barrels per Month

Maximum Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 74.00BBL NET/ USD \$70.00 NET on CIF

FOB Price: Gross USD \$ 70.00BBL NET / USD \$66.00 NET on FOB

DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 350.00MT NET / USD \$ 324.00MT on CIF

FOB Price: Gross USD \$ 340.00MT NET / USD \$ 330.00MT on FOB

MAZUT M100 GOST -10585/75/99

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$290.00/ USD \$ 280.00 NET on CIF

FOB Price: Gross USD \$280.00 / USD 270.00 NET on FOB

UREA 46% PRILLED & GRANULAR

Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 50,000 Metric Tons Month
CIF Price: Gross USD \$ 380.00 / NET USD \$ 370.00 on CIF

SULPHURGRANULAR

Minimum Quantity: 50,000 metric tons per month
Maximum Quantity: 500,000 metric tons per month
CiF Price: Gross USD \$350 /NET USD \$340 on CIF

ORIGIN JET A1 FUEL

Minimum Quantity: 500,000 Barrels per Month
Maximum Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD \$ 86.00BBL NET/ USD \$84.00 NET on CIF
FOB Price: Gross USD \$ 84.00BBL NET / USD \$80.00 NET on FOB

DIESEL GAS OIL ULTRA-LOW SULPHUR DIESEL (EN590)

Minimum Quantity: 20,000 metric tons
Maximum Quantity: 300,000 metric tons
CIF price: GROSS USD \$420.00 MT NET: USD \$ 410.00 MT
FOB Price: GROSS USD \$ 410.00 MT NET: USD \$ 400.00 MT

BASE OIL:

FOB PRICES: GROSS \$ 670 USD/ NET \$ 630 USD
COMMISSION: \$4 SELLER SIDE / \$4 BUYER SIDE

FOB TRANSACTION PROCEDURE

FOB TRANSACTION PROCEDURES

1. Buyer issues an official ICPO along with and company certificate of registration, Valid means of identification and tank storage agreement.
2. Seller issues product commercial invoice (CI)
3. Buyer signs and returns the commercial invoice
4. Seller issues to buyer the listed below documents:
 - PRODUCT PASSPORT
 - ATSC
 - AUTHORITY TO VERIFY (e-verification)
 - STATEMENT OF PRODUCT AVAILABILITY

5. After a successful Dip Test in Seller's tanks, Buyer takes over seller's tank or Seller injects into buyer's vessel / Tank and buyer conducts its DIP TEST Inspection for Q & Q of the Petroleum Products aboard vessel / Tank.
6. Buyer after a successful Q & Q Dip test on the product, the buyer makes the payment for the total value of the product injected into the tanks through the means of MT103 - TT.
7. Upon seller receives the payment for the product from the buyer, the seller issues to the buyer the Title ownership of the product and all exporting documents of the Product. The seller pays all intermediaries involved in the transaction

SIGNED AND APPROVED BY:

Nikolai Ivan Vladimir
Chief Executive Officer

LIMITED LIABILITY COMPANY "ZAPADNO-NOVOMOLODEZHNOE"

