

LIMITED LIABILITY COMPANY "TOP LUBRICANTS"

Address: 125196 , Moscow , Lesnayast., 7, floor 6 room 62

OGRN: 1087746252120 INN: 7707655396 KPP: 771001001 ОКПО 84862540

Email: toplubricants@mail.ru Telephone: +79163727610, WhatsApp: +79163727610 ОКАТО 45286585000



Expiry Date: 17th December, 2023

To: Capable End Buyers / Buyer Mandates.

SOFT COPORATE OFFER

We, **LIMITED LIABILITY COMPANY "TOP LUBRICANTS"** are direct mandate to a reputable refinery here in Russia and Kazakhstan with legal responsibility under penalty of perjury hereby confirm the availability and capability to supply the below-listed commodity on below attached soft co-operate offer for your review upon acceptance, kindly revert back to us with your purchase order for immediate execution of the Spot and Contract sales.

LIGHT CYCLE OIL: Monthly Quantity: 50,000MT 200,000MT. Price per MT: FOB\$330 Gross/\$320 Net TTO\$350 Gross / \$340 Net CIF\$370 Gross / \$360Net. Commission: \$5/\$5.

MAZUT M100 GOST-10585-99: Monthly Quantity: 50,000MT 500,000MT. Price per MT: FOB\$310 Gross/\$300 Net TTO\$330 Gross / \$320 Net CIF\$350 Gross / \$340Net. Commission: \$5/\$5.

D2GAS OIL GOST 305-82: Monthly Quantity: 50,000MT - 500,000MT. Price per MT: FOB\$340 Gross/\$330 Net. TTO \$360 Gross/\$350 Net. CIF \$380 Gross / \$370 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAZ. 50% PROPANE & 50% BUTANE MIX: Monthly Quantity: 50,000MT 500,000MT. Price per MT: FOB\$310 Gross/\$300 Net TTO\$330 Gross / \$320 Net CIF\$350 Gross / \$340Net. Commission: \$5/\$5.

LIQUEFIED NATURAL GAZ. GOST 5542-87: Monthly Quantity: 50,000MT - 50,000MT 500,000MT. Price per MT: FOB\$310 Gross/\$300 Net TTO\$330 Gross / \$320 Net CIF\$350 Gross / \$340Net. Commission: \$5/\$5.

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL: Monthly Quantity: 500,000BBL\$10, 000,000BBL\$ Price per Barrel: FOB\$78Gross/\$74 Net TTO\$88 Gross/\$86Net CIF \$84 Gross/ \$80 Net Commission: \$2/\$2.

DIESEL FUEL EN590: Monthly Quantity: 50,000MT - 500,000MT. Price per MT: FOB\$330 Gross/\$320 Net TTO\$350 Gross / \$340 Net CIF\$370 Gross / \$360Net. Commission: \$5/\$5.

ESPO: Monthly Quantity: 500,000BBL\$-10,000,000BBL\$ Price per BBL: FOB\$52Gross / \$50Net. TTO \$56Gross / \$54Net. CIF \$60 Gross / \$58 Net. Commission: \$2/\$2.

LIGHT CRUDE OIL: Monthly Quantity: 50,000MT - 500,000MT. Price per MT: FOB\$330 Gross/\$320 Net TTO\$350 Gross / \$340 Net CIF\$370 Gross / \$360Net. Commission: \$5/\$5.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50,000MT-500,000MT Price per MT: FOB \$280 Gross/\$270 Net. TTO \$300 Gross / \$290 Net. CIF \$320 Gross / \$310 Net. Commission: \$5/\$5.

JET FUEL A1 91/91: Monthly Quantity: 500,000BBL\$10, 000,000BBL\$ Price per Barrel: FOB\$78Gross/\$74 Net TTO\$88 Gross/\$86Net CIF \$84 Gross/ \$80 Net Commission: \$2/\$2.

BITUMEN OF ALL SPECIFICATIONS: Monthly Quantity: 5,000MT 200, 000MT Price Per MT: CIF \$250 Gross / \$240 Net. Commission: \$5/\$5.

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CIF TRANSACTION PROCEDURE

1. Upon verification and acceptance of the seller's Corporate Offer (SCO) the buyer issues the Irrevocable Corporate Purchase Order (ICPO) copying this working procedure, and to include the following:
 - a. The buyer's company full banking details.
 - b. The authorized signatory / officer's data page of his/her Passport.
2. Seller issues drafted Contract (open for possible amendments) to buyer. Buyer signs, seals and returns the Contract with buyer's company Information sheet (CIS) and buyer's identity, for final endorsement. Seller gives the below listed Partial proof of product and transports product to loading port through refinery's emails
 - a. Refinery's commitment to supply.
 - b. Certificate of origin.
 - c. Statement of availability of product.
 - d. Product quality passport (Analysis test report).
3. Within 48 hours after receiving PPOP documents, buyer will be entitled to make a guarantee payment (freight charge \$240,000) to seller fiduciary account for the first trial shipment. After inspection at the port of discharge, the cost will be deducted from the total transaction amount.
4. After successful first trial shipment seller's shall immediately issue a complete POP documents to the buyer's :
 - a. Copy of license to export, issued by the department of the Ministry of Energy;
 - b. Copy of Approval to Export, issued by the Ministry of Justice;
 - c. Copy of statement of availability of the product;
 - d. Copy of the refinery commitment to produce the product;
 - e. Copy of Transnet contract to transport the product to the loading port;
 - f. Copy of the port storage agreement;
 - g. Copy of the charter party agreement to transport the product to discharge port;
 - h. Copy of Vessel Questionnaire 88;
 - i. Copy of Bill of Lading;
 - j. SGS Report at loading port;
 - k. Dip test Authorization (DTA) & ATB;
 - l. NOR /ETA;
 - m. Certificate of Ownership Transfer;
 - n. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
5. Subsequent Shipment commences after POP document as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-15 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

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- 6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port, Seller immediately issue a draft NCNDA/IMPFA for all intermediaries to fill and sign their details.
- 7. Seller pays commission within 72 hours by swift MT103 to all intermediaries as per signed NCNDA/IMPFA.



Korchagin Roman Konstantinovich
Director