

# FULL CORPORATE OFFER

**LIMITED LIABILITY PARTNERSHIP "EMC GAS"** issues this FULL CORPORATE OFFER with full power and authority under Penalty of Perjury with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures of the Refinery as stipulated in this FULL CORPORATE OFFER

# CIF / FOB PRODUCT PRICE LIST BELOW. OUR PRODUCT PRICE ARE NEGOTIABLE

### DIESEL GAS D2

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity:10, 000 MT / 100,000 MT per month Delivery: CIF Price: \$480.00 Gross / \$470.00 Net per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

# MAZUT-100

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 10 000 MT/per month / 100,000 MT per month Delivery: CIF Price: USD Gross \$480/ Net \$470 per Metric Ton Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric To

# PETROLEUM COKE

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 10 000 MT/per month / 100,000 MT per month Delivery: CIF Price: \$100.00 Gross / \$90.00 Net per Metric Ton Commission: USD 5.00 seller side, USD5.00 Buyer side Per Metric Ton

#### **AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL**

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 100.000 Barrel / 2,000,000 Barrels/ per month Delivery: CIF Price: \$90.00 Gross / \$86.00 Net per Barrel Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

# JET FUEL A1

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity:100.000 Barrel / 2,000,000 Barrels/ per month Delivery: CIF Price: \$90.00 Gross / \$86.00 Net per Barrel Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel



#### DIESEL D6 VIRGIN LOW POUR FUEL OIL

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 20,000.000 GAL/per month / 200,000,000 GAL/ per month Delivery: CIF Price: \$0.88 Gross / \$0.76 Net per Gal Commission: USD 0.1 seller side, USD 0.1 Buyer side

#### **REBCO**

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 10.000 per MT / 100,000MT/ per month Delivery: CIF Price: \$410.00 Gross / \$400.00MT Commission: USD 5.00 seller side, USD 5.00 Buyer side Per MT

#### Light Cycle Oil (LCO)

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 10.000 per MT / 100,000MT/ per month Delivery: CIF Price: \$410.00 Gross / \$400.00MT Commission: USD 5.00 seller side, USD 5.00 Buyer side Per MT

#### LCO, Light Crude Oil

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 10.000 per MT / 100,000MT/ per month Delivery: CIF Price: \$410.00 Gross / \$400.00MT Commission: USD 5.00 seller side, USD 5.00 Buyer side Per MT

#### <u>ESPO</u>

Origin: KAZAKHSTAN ORIGIN/ RUSSIS ORIGIN Quantity: 20,000,000 per bbl / 2,000,000bbl/ per month Delivery: CIF Price: \$84.00 Gross / \$80.00bblT Commission: USD 2.00 seller side, USD 2.00 Buyer side per bbl

# 1) CIF TRANSACTION PROCEDURE

1. Buyer issues ICPO must be with buyer company letterhead and buyer banking information.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.

- A. Refinery Commitment to Supply.
- B. Certificate of Origin.
- C. Statement of availability of product.
- D. Product quality passport (Analysis test Report)

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Almaty, Nauryzbai district, Kargaly microdistrict, Kenesary Khan street, house 54/2 Tel/WA: +7 707 758 8519 Email: <u>llpemcgas@mbx.kz</u> BIN221040001005/VAT60001-1233760

3. Within 5 banking days, Buyer's bank sends SBLC via MT 760 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment, should buyer fail to issue payment instrument within 5 banking days, buyer will make cash deposit of \$130,000 by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with the 2% Performance Bond (PB)

- A. Copy of license to export, issued by the department of the Ministry of Energy
- B. Copy of Approval to Export, issued by the Ministry of Justice
- C. Copy of statement of availability of the product.
- D. Copy of the refinery commitment to produce the product.
- E. Copy of Transnet contract to transport the product to the loading port.
- F. Copy of the port storage agreement.
- G. Copy of the charter party agreement to transport the product to discharge port.
- H. Copy of Vessel Questionnaire 88.
- I. Copy of Bill of Lading.
- J. SGS Report at loading port.
- K. Dip test Authorization (DTA) & ATB
- L. NOR /ETA
- M. Certificate of Ownership Transfer.
- N. Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
- O. Seller will issue TSR upon successful verification of all documents.

4. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5- 25 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport.

5. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation of the Q & Q by SGS/CIQ at destination port.

6. Seller pays commission within 48 hours by swift MT103 to all intermediaries as signed NCNDA/IMPFA.

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