



AIDABOL MUNAI TOO

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export@aidabol-munai.kz

🌐 Website: www.aidabol-munai.kz

FULL COOPERATE OFFER

WE ARE REGISTERED KAZAKHSTAN MAJOR REFINERIES OF PETROLEUM PRODUCTS KAZAKHSTAN.

WE ALWAYS EMPHASIS ON PROVIDING QUALITY SERVICES TO OUR VALUED PARTNERS/CUSTOMERS, THIS IS THE CORE REASON FOR OUR RAPID GROWTH AND SUCCESS.

PRODUCTS

KAZAKHSTAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

CIF Price: \$300 Gross / \$290 Net

Commission: \$5 / \$5

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 100,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

CIF Price: \$80 GROSS / \$70 NET

Commission: \$2 / \$2

AVIATION FUEL FOR GASTURBINE ENGINES (JETA1)

Quantity: Minimum 100,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

CIF Price: \$70 Gross / \$60 Net

Commission: \$2 / \$2

VIRGIN D6 FUEL OIL

Quantity: Minimum: 100,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

CIF Price: \$90 / \$80

Commission: \$2 / \$2

LIQUEFIED NATURAL GAS (LNG)

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

CIF Price: \$350 Gross / \$340 Net

Commission: \$5 / \$5

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UREA GRANULAR AND PRILLED

Monthly Quantity: 30,000 MT/100,000 MT Price Per MT:

CIF \$350 Gross /\$340 Net.

Commission: \$5/\$5

LCO

Minimum Quantity: 20,000 Metric Tons

Minimum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$370.00/ Net USD \$360.00

Commission: 5/5

EXPORT BLEND CRUDE OIL GOST 9965-76:

Monthly Quantity: 50,000 BBL - 1000,000 BBL Price Per BBL: CIF

\$40 Gross /\$38 Net.

Commission: \$2/\$2.

STANDARD WORKING PROCEDURES CIF - ASWP & PAYMENT TERMS

1) Buyer issues ICPO must be with buyer company letterhead.

2) Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement and Legalization of the SPA by the Ministry of Energy Kazakhstan Seller gives Partial proof of products.

a. Seller Irrevocable Commitment to Supply

b. Statement of availability of product

c. Certificate of origin - Ministry Certificate

d. commercial invoice for the first value shipment

e. Refinery Company Certificate

f. Endorsed and legalized SPA by the Ministry of Energy Kazakhstan

3) Buyer issues the Financial Guarantee as pre advice LC (DLC MT700) or (SBLC MT760) to cover the first shipment to Seller's Bank according as per the Seller Verbiage in five (5) bank working days. Upon the buyer (DLC MT700) or (SBLC MT760) seller will issue 2% Performance Bond (PB) to buyer bank within 3 days.

4) Within 5 banking days, If buyer fails to issue payment instrument, Buyer will make cash deposit of \$480,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default

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5). Seller's Bank issues the following Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).

i. Copy of license to export, issued by the department of the Ministry of Energy, Kazakhstan.

ii. Copy of Approval to Export, issued by the Ministry of Justice, Kazakhstan.

iii. Copy of statement of availability of the product.

iv. Copy of the refinery commitment to produce the product.

v. Copy of Transnet contract to transport the product to the loading port.

vi. Copy of the port storage agreement.

vii. Copy of the charter party agreement to transport the product to Discharge port.

viii. Copy of Vessel Questionnaire 88.

ix. Copy of Bill of Lading.

x. SGS Report at loading port.

xi. Dip test Authorization (DTA) & ATB

xii. NOR /ETA Certificate of Ownership Transfer Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.

6.) Upon receipt of FULL POP Buyer provides seller with logistic (TSR or vessel Q88) facility coordinates and necessary requirements to enable Buyer's SGS/CIQ conduct Dip Test upon vessel arrival at discharge port.

7) . Seller issues to Buyer Full DTA for immediate proceeding of inspection by Buyer's SGS/CIQ Agent injection commence to the buyer's logistics.

8) Seller's Bank issuing Full Proof of Product (FULL POP/CURRENT DATED SGS REPORT) Buyer's bank pays the 100% of Total value of the product in Buyer's logistics by wire transfer MT103 in accordance with the Seller's invoice and SGS/CIQ inspection report.

9. Upon confirmation of the payment, Seller issues to the Buyer the title of ownership and all Exporting documents

10. Seller Pays commission to all intermediaries involved as per signed NCNDA /IMFPA.

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AIDABOL MUNAI, TOO

Petroleum Refinery

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